

# BLANKET PURCHASE ORDER

## STATE OF MARYLAND

\*\*\*\*\* STATE OF MARYLAND \*\*\*\*\*

**BPO NO:** 001B5400211

**PRINT DATE:** 10/31/15

**PAGE:** 01

<b>SHIP TO:</b> AS SPECIFIED ON INDIVIDUAL ORDERS	
<b>VENDOR ID:</b> INDUS CO ENT INC 2709 TERRA VISTA DRIVE  BALDWIN, MD 21013 (410 )557-2709	<b>REFER QUESTIONS TO:</b>  JAMIKA BOWEN (410 )767-8735 JAMIKA.BOWEN@MARYLAND.GOV
<b>ITB:</b>	<b>EXPR DATE:</b> 11/07/15 <b>POST DATE:</b> 11/03/14
	<b>DISCOUNT TERMS:</b> . NET 30 DAY <b>CONTRACT AMOUNT:</b> 56,619.00

### TERMS:

ARTICLES HEREIN ARE EXEMPT FROM MARYLAND SALES AND USE TAXES BY EXEMPTION CERTIFICATE NUMBER 3000256-3 AND FROM FEDERAL EXCISE TAXES BY EXEMPTION NUMBER 52-73-0358K. IT IS THE VENDOR'S RESPONSIBILITY TO ADVISE COMMON CARRIERS THAT AGENCIES OF THE STATE OF MARYLAND ARE EXEMPT FROM TRANSPORTATION TAX.

#### FIRST RENEWAL OPTION DGS FUNDING:

BALTIMORE STATE OFFICE COMPLEX  
H00 15 33351 0814 \$39,132.00

JESSUP STATE OFFICE COMPLEX  
H00 15 33419 0814 \$17,487.00

THIS IS THE FIRST OF TWO (2) RENEWAL OPTIONS, FOR A PERIOD ONE (1) YEAR, EFFECTIVE NOVEMBER 7, 2014 THROUGH NOVEMBE 6, 2015.

#### ORIGINAL DGS FUNDING:

BALTIMORE STATE OFFICE COMPLEX  
H00 12 33351 0814 \$39,132.00  
H00 13 33351 0814 \$39,123.00  
H00 14 33351 0814 \$39,132.00  
TOTAL: \$117,396.00

JESSUP STATE OFFICE COMPLEX  
H00 12 33419 0814 \$17,447.00  
H00 13 33419 0814 \$17,487.00  
H00 14 33419 0814 \$17,487.00  
TOTAL: \$52,461.00  
GRAND TOTAL: \$169,857.00

EMARYLANDMARKETPLACE NUMBER: 81944

PLEASE RETAIN ALL DOCUMENTS FOR FUTURE REFERENCE

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### TERMS (cont'd):

THE BALTIMORE OFFICE COMPLEX INCLUDES THE FOLLOWING LOCATIONS:

201 W. PRESTON STREET  
300 W. PRESTON STREET  
301 W. PRESTON STREET  
1100 N. EUTAW STREET  
2100 GUILFORD AVENUE

THE JESSUP OFFICE COMPLEX INCLUDES THE FOLLOWING LOCATIONS:

JESSUP STATE COMPLEX (PARKING LOT)  
7275 WATERLOO ROAD; JESSUP, MD

<u>LINE #</u>	<u>STATE ITEM ID</u>	<u>U/M</u>	<u>UNIT COST</u>
0001	96872-SNOWXX	HR	27,000.0000

SNOW REMOVAL SERVICES

THREE (3) (1 TON) TRUCKS EQUIPPED WITH A PLOW AND SALT SPREADER AT AN ESTIMATE OF 24 HOURS PER TRUCK PER YEAR FOR BPB&G @ THE PRESTON STREET COMPLEX INCLUDING 2100 GUILFORD AVENUE, FOR THREE (3) YEARS BEGINNING APPROXIMATELY NOVEMBER 7, 2011 THROUGH NOVEMBER 6, 2014. SALT IS TO BE PROVIDED BY THE CONTRACTOR014. SALT IS TO BE PROVIDED BY THE CONTRACTOR. IN ACCORDANCE WITH THE TERMS, CONDITIONS, REQUIRED CONTRACT PROVISIONS AND SPECIFICATIONS.

\$27,000.00 FOR AN ESTIMATED 216 HOURS - 24 HOURS PER TRUCK PER YEAR AT \$125.00/HR.

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0002	96872-SNOWXX	HR	36,000.0000
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SNOW REMOVAL SERVICES

FOUR (4) (3/4 TON) TRUCKS EQUIPPED WITH HYDRAULIC MOUNTED SNOW PLOWS AND ATTACHED SALT SPREADERS AT AN ESTIMATE OF 24 HOURS PER TRUCK PER

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<u>LINE #</u>	<u>STATE ITEM ID</u>	<u>U/M</u>	<u>UNIT COST</u>
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YEAR FOR BPB&G @ THE PRESTON STREET COMPLEX INCLUDING 2100 GUILFORD AVENUE, FOR THREE (3) YEARS BEGINNING APPROXIMATELY NOVEMBER 7, 2011 THROUGH NOVEMBER 6, 2014. VEHICLE MUST BE ABLE TO PUSH OR PLOW FROM PARKING LOTS. SALT IS TO BE PROVIDED BY CONTRACTOR. IN ACCORDANCE WITH THE TERMS, CONDITIONS, REQUIRED CONTRACT PROVISIONS AND SPECIFICATIONS.

\$36,000.00 FOR AN ESTIMATED 288 HOURS - 24 HOURS PER TRUCK PER YEAR AT \$125.00/HR.

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0003	96872-SNOWXX	LT	9,000.0000
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SNOW REMOVAL SERVICES

ONE (1) RUBBER TIRE BOBCAT EQUIPPED FOR SNOW REMOVAL AT AN ESTIMATE OF 24 HOURS PER YEAR FOR BPB&G @ THE PRESTON STREET COMPLEX INCLUDING 2100 GUILFORD AVENUE FOR THREE (3) YEARS BEGINNING APPROXIMATELY NOVEMBER 7, 2011 THROUGH NOVEMBER 6, 2014 IN ACCORDANCE WITH THE TERMS, CONDITIONS, REQUIRED CONTRACT PROVISIONS AND SPECIFICATIONS.

\$9,000.00 FOR AN ESTIMATED 72 HOURS - 24 HOURS PER YEAR AT \$125.00/HR

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0004	96872-SNOWXX	LT	13,320.0000
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SNOW REMOVAL SERVICES

THREE (3) RUBBER TIRE LOADERS, 3 CUBIC YARD BUCKETS AT AN ESTIMATE OF 8 HOURS PER TRUCK PER YEAR FOR BPB&G @ THE PRESTON STREET COMPLEX INCLUDING 2100 GUILFORD AVENUE, FOR THREE (3) YEARS BEGINNING APPROXIMATELY NOVEMBER 7, 2011 THROUGH NOVEMBER 6, 2014. IN ACCORDANCE WITH THE TERMS, CONDITIONS, REQUIRED CONTRACT PROVISIONS AND SPECIFICATIONS.

\$13,320.00 FOR AN ESTIMATED 72, HOURS - 8 HOURS PER TRUCK PER YEAR AT \$185.00/HR.

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0005	96872-SNOWXX	LT	17,160.0000
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SNOW REMOVAL SERVICES

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TWO (2) - ADDITIONAL 12- 20 TON DUMP TRUCKS EQUIPPED WITH PLOWS AND SALT SPREADERS AT AN ESTIMATE OF 16 HOURS PER TRUCK PER YEAR FOR BPB&G @ THE PRESTON STREET COMPLEX INCLUDING 2100 GUILFORD AVENUE, FOR THREE (3) YEARS BEGINNING APPROXIMATELY NOVEMBER 7, 2011 THROUGH NOVEMBER 6, 2014. SALT IS TO BE PROVIDED BY CONTRACTOR. IN ACCORDANCE WITH TERMS, CONDITIONS, REQUIRED CONTRACT PROVISIONS AND SPECIFICATIONS.

\$17,760.00 FOR AN ESTIMATED 96 HOURS - 16 HOURS PER TRUCK PER YEAR AT \$185.00/HR

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0006	96872-SNOWXX	LT	8,100.0000
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SNOW REMOVAL SERVICES

SALT - MINIMUM 10 TONS AVAILABLE AT ALL TIMES THROUGHOUT THE WINTER SEASON FOR PARKING LOTS FOR BPB&G @ THE PRESTON STREET COMPLEX INCLUDING 2100 GUILFORD AVENUE, FOR THREE (3) YEARS BEGINNING APPROXIMATELY NOVEMBER 7, 2011 THROUGH NOVEMBER 6 IN 2014. IN ACCORDANCE WITH THE TERMS, CONDITIONS, REQUIRED CONTRACT PROVISIONS AND SPECIFICATIONS.

\$8,100.00 FOR AN ESTIMATED 30 TONS OF SALT - 10 TONS PER YEAR AT \$270.00/TON

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0007	96872-SNOWXX	LT	4,200.0000
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SNOW REMOVAL SERVICES

TO CLEAN SIDEWALKS, STEPS AND RAMPS AT AN ESTIMATE OF 35 HOUR PER YEAR FOR BPB&G @ THE PRESTON STREET COMPLEX INCLUDING 2100 GUILFORD AVENUE, FOR THREE (3) YEARS BEGINNING APPROXIMATELY NOVEMBER 1, 2011 THROUGH OCTOBER 31, 2014 IN ACCORDANCE WITH THE TERMS, CONDITIONS, REQUIRED CONTRACT PROVISIONS AND SPECIFICATIONS.

\$4,200.00 FOR AN ESTIMATED 35 HOURS PER YEAR AT \$40.00 PER HOUR.

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0008	96872-SNOWXX	LT	2,016.0000
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SNOW REMOVAL SERVICES

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MAGNESIUM CHLORIDE TO BE UTILIZED FOR ALL CONCRETE SURFACES (ESTIMATED 24 BAGS/YR. @ 50 LB. EACH) AS NEEDED FOR SIDEWALKS, STEPS AND RAMPS FOR BPB&G @ THE PRESTON STREET COMPLEX INCLUDING 2100 GUILFORD AVENUE, FOR THREE (3) YEARS BEGINNING APPROXIMATELY NOVEMBER 1, 2011 THROUGH OCTOBER 31, 2014. IN ACCORDANCE WITH THE TERMS, CONDITIONS, REQUIRED CONTRACT PROVISIONS AND SPECIFICATIONS.

\$2,016.00 FOR AN ESTIMATED 72 BAGS - 24 BAGS PER YEAR AT \$28.00/BAG

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0009	96872-SNOWXX	LT	7,875.0000
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SNOW REMOVAL SERVICES

ONE (1) (1 TON) TRUCKS EQUIPPED WITH A PLOW AND SALT SPREADER AT AN ESTIMATE OF 21 HOURS PER YEAR FOR THE JESSUP STATE OFFICE COMPLEX, HOWARD COUNTY FOR THREE (3) YEARS BEGINNING APPROXIMATELY NOVEMBER 7, 2011 THROUGH NOVEMBER 6, 2014. SALT IS TO BE PROVIDED BY THE CONTRACTOR. IN ACCORDANCE WITH THE TERMS, CONDITIONS, REQUIRED CONTRACT PROVISIONS AND SPECIFICATIONS.

\$7,875.00 FOR AN ESTIMATED 63 HOURS - 21 HOURS PER YEAR AT \$125.00/HR.

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0010	96872-SNOWXX	LT	9,000.0000
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SNOW REMOVAL SERVICES

TWO (2) (3/4 TON) TRUCKS EQUIPPED WITH HYDRAULIC MOUNTED SNOW PLOWS AND ATTACHED SALT SPREADERS AT AN ESTIMATE OF 12 HOURS PER TRUCK PER YEAR FOR THE JESSUP STATE OFFICE COMPLEX, HOWARD COUNTY, FOR THREE (3) YEARS BEGINNING APPROXIMATELY NOVEMBER 7, 2011 THROUGH NOVEMBER 6, 2014. VEHICLE MUST BE ABLE TO PUSH OR PLOW FROM PARKING LOTS. SALT IS TO BE PROVIDED BY CONTRACTOR. IN ACCORDANCE WITH THE TERMS, CONDITIONS, REQUIRED CONTRACT PROVISIONS AND SPECIFICATIONS.

\$9,000.00 FOR AN ESTIMATED 72 HOURS - 12 HOUR PER TRUCK PER YEAR AT \$125.00/HR.

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<u>LINE #</u>	<u>STATE ITEM ID</u>	<u>U/M</u>	<u>UNIT COST</u>
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0011	96872-SNOWXX	LT	9,900.0000
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SNOW REMOVAL SERVICES

ONE (1) RUBBER TIRE LOADERS, 3 CUBIC YARD BUCKETS AT AN ESTIMATE OF 18 HOURS PER YEAR FOR THE JESSUP STATE OFFICE COMPLEX, HOWARD COUNTY, FOR THREE (3) YEARS BEGINNING APPROXIMATELY NOVEMBER 7, 2011 THROUGH NOVEMBER 6, 2014. IN ACCORDANCE WITH THE TERMS, CONDITIONS, REQUIRED CONTRACT PROVISIONS AND SPECIFICATIONS.

\$9,990.00 FOR AN ESTIMATED 18 HOURS PER YEAR AT \$185.00/HR.

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0012	96872-SNOWXX	LT	12,150.0000
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SNOW REMOVAL SERVICES

ONE (1) - ADDITIONAL 12- 20 TON DUMP TRUCKS EQUIPPED WITH PLOWS AND SALT SPREADERS AT AN ESTIMATE OF 22 HOURS PER YEAR FOR THE JESSUP STATE OFFICE COMPLEX, HOWARD COUNTY, FOR THREE (3) YEARS BEGINNING APPROXIMATELY NOVEMBER 7, 2011 THROUGH NOVEMBER 6, 2014. SALT IS TO BE PROVIDED BY CONTRACTOR IN ACCORDANCE WITH THE TERMS, CONDITIONS, REQUIRED CONTRACT PROVISIONS AND SPECIFICATIONS.

\$12,210.00 FOR AN ESTIMATED 66 HOURS AT 22 HOURS PER YEAR AT \$185.00/HR.

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0013	96872-SNOWXX	LT	12,150.0000
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SNOW REMOVAL SERVICES

SALT - MINIMUM 15 TONS PER YEAR AVAILABLE AT ALL TIMES THROUGHOUT THE WINTER SEASON FOR PARKING LOTS FOR THE JESSUP STATE OFFICE COMPLEX, HOWARD COUNTY, FOR THREE (3) YEARS BEGINNING APPROXIMATELY NOVEMBER 7, 2011 THROUGH NOVEMBER 6, 2011 IN ACCORDANCE WITH THE TERMS, CONDITIONS, REQUIRED CONTRACT PROVISIONS AND SPECIFICATIONS.

\$12,150.00 FOR AN ESTIMATED 45 TONS OF SALT - A5 TONS PER YEAR AT \$270.00 PER TON

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0014	96872-SNOWXX	LT	480.0000
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SNOW REMOVAL SERVICES

TO CLEAN SIDEWALKS, STEPS AND RAMPS AT AN ESTIMATE OF 4 HOURS PER YEAR FOR THE JESSUP STATE OFFICE COMPLEX, HOWARD COUNTY, FOR THREE (3) YEARS BEGINNING APPROXIMATELY NOVEMBER 7, 2011 THROUGH NOVEMBER 6, 2014 IN ACCORDANCE WITH THE TERMS, CONDITIONS, REQUIRED CONTRACT PROVISIONS AND SPECIFICATIONS.

\$480.00 FOR AND ESTIMATED 4 HOURS PER YEAR AT \$40.00/HR.

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0015	96872-SNOWXX	LT	756.0000
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SNOW REMOVAL SERVICES

MAGNESIUM CHLORIDE TO BE UTILIZED FOR ALL CONCRETE SURFACES (ESTIMATED 9 BAGS PER YEAR @ 50 LB. EACH) AS NEEDED FOR SIDEWALKS, STEPS AND FOR THE JESSUP STATE OFFICE COMPLEX, HOWARD COUNTY, FOR THREE (3) YEARS BEGINNING APPROXIMATELY NOVEMBER 7, 2011 THROUGH NOVEMBER 6, 2014. IN ACCORDANCE WITH THE TERMS, CONDITIONS, REQUIRED CONTRACT PROVISIONS AND SPECIFICATIONS.

\$756.00 FOR AN ESTIMATED 27 BAGS - 9 BAGS PER YEAR AT \$28.00/BAG

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END OF ITEM LIST

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THE BLANKET PURCHASE ORDER (BPO) ISSUED AS A RESULT OF THE INVITATION TO BID (ITB) AND ANY SUBSEQUENT AMENDMENTS, MODIFICATIONS OR OPTIONS ISSUED RELEVANT TO THE ITB OR BPO, SHALL COMPLY WITH ALL OF THE TERMS, CONDITIONS AND SPECIFICATIONS ISSUED WITH THE ITB AND ARE INCORPORATED IN AND MADE PART OF THE BPO.

STATE YOUR FEDERAL TAX IDENTIFICATION # 830494572

IF THE STATE OF MARYLAND OR OTHER REGULATOR BODY REQUIRES A LICENSE OR CERTIFICATE TO PERFORM THE SERVICES REQUIRED, PLEASE PROVIDE THE LICENSE NUMBER AND DATE OF ISSUANCE.

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**TERMS (cont'd):**

12450051  
LICENSE NUMBER

08/31/2011  
DATE OF ISSUANCE

SB10-6808  
SBR CERTIFICATION NUMBER

\*\*\*\*\* LAST PAGE \*\*\*\*\*

**AUTHORIZED BY:** \_\_\_\_\_ **DATE:** \_\_\_\_\_

BUYER AUTHORIZED DESIGNEE