

BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B5400289

PRINT DATE: 10/31/15

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SHIP TO: AS SPECIFIED ON INDIVIDUAL ORDERS		
VENDOR ID: APPLE FORD 8800 STANFORD BLVD COLUMBIA, MD 21045 (800)673-2466	REFER QUESTIONS TO: CLYDE WALKER (410)767-3039 CLYDE.WALKER1@MARYLAND.GOV	
ITB: 001IT819613	EXPR DATE: 12/19/15 POST DATE: 12/12/14	DISCOUNT TERMS: . NET 30 DAY CONTRACT AMOUNT: .00

TERMS:

ARTICLES HEREIN ARE EXEMPT FROM MARYLAND SALES AND USE TAXES BY EXEMPTION CERTIFICATE NUMBER 3000256-3 AND FROM FEDERAL EXCISE TAXES BY EXEMPTION NUMBER 52-73-0358K. IT IS THE VENDOR'S RESPONSIBILITY TO ADVISE COMMON CARRIERS THAT AGENCIES OF THE STATE OF MARYLAND ARE EXEMPT FROM TRANSPORTATION TAX.

STATEWIDE CONTRACT
FOR
LIGHT DUTY TRUCKS - MODEL YEAR 2015

THIS CONTRACT COVERS VEHICLE TYPES 6C AND 6C-1 WITH THE OPTION FOR EXTENDED CAB WITH LONG BED. IF THIS OPTION IS NOT NEEDED FOR THESE TYPES, PLEASE USE BPO# 001B5400288 FOR TYPE 6C AND BPO# 001B5400299 FOR TYPE 6C-1.

VEHICLE TYPE 5L (COMPACT ELECTRIC PICK-UP TRUCK) AND TYPE 6H (HYBRID 1/2 TON PICK-UP TRUCK) ARE NOT AVAILABLE FOR 2015 AS NO BIDS WERE RECEIVED. THE STATE WILL NOT RE-BID THESE TYPES FOR 2015.

VENDOR : APPLE FORD LINCOLN, INC.

VENDOR CONTACTS: TOM LEASURE
TLEASURE@APPLEFORD.COM

VENDOR PHONE : 443-539-1292

TERM OF CONTRACT: 12/18/2014 - 12/19/2015

CONTRACT PERIOD: ONE (1) YEAR FROM DATE OF AWARD OR UNTIL

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TERMS (cont'd):

PRODUCTION IS CUT OFF BY THE MANUFACTURER (WHICHEVER COMES FIRST). APPLE FORD LINCOLN, INC. MUST NOTIFY THE STATE OF MARYLAND, DEPARTMENT OF GENERAL SERVICES REGARDING PRODUCTION CUT-OFF DATES AS SOON AS THE DEALERSHIP IS NOTIFIED BY THE MANUFACTURER.

DELIVERY: PRICES ARE TO BE F.O.B. DESTINATION TO ANY POINT WITHIN THE STATE OF MARYLAND.

CONTRACT SUBJECT TO ALL STATE OF MARYLAND FLEET CONDITIONS

AT TIME OF DELIVERY FROM DEALER, EACH VEHICLE SHALL CONTAIN A MINIMUM OF FIVE (5) GALLONS OF GASOLINE.

VEHICLE MUST BE DELIVERED WITH A CERTIFICATE OF ORIGIN.

THERE IS TO BE NO DEALER IDENTIFICATION ATTACHED TO THE NEW VEHICLE.

VENDOR WILL BE REQUIRED UPON DELIVERY TO SUBMIT A CERTIFICATE SHOWING THAT THE VEHICLE WAS SERVICED IN ACCORDANCE WITH THE MANUFACTURER'S RECOMMENDED NEW MOTOR VEHICLE PREPARATION CHECK SHEET. THIS CERTIFICATION IS TO BE SIGNED BY THE PERSON WHO SERVICED THE VEHICLE, AS WELL AS THE OWNER AND/OR DESIGNATED REPRESENTATIVE OF MANAGEMENT.

STANDARD AND/OR EXTENDED WARRANTY PAPERS MUST BE GIVEN AT TIME OF VEHICLE DELIVERY.

ANY REDUCTION OF PRICES DURING THE PERIOD OF THIS CONTRACT SHALL BE PASSED ON TO THE STATE OF MARYLAND.

ALL PRODUCTS USED IN PACKING TO CUSHION AND PROTECT DURING THE SHIPMENT OF COMMODITIES ARE TO BE MADE OF RECYCLED, RECYCLABLE, AND/OR BIODEGRADABLE MATERIALS.

VENDOR MUST INCLUDE THE 9-DIGIT ZIP CODE OF COMPANY ADDRESS ON ALL INVOICES. FAILURE TO DO SO MAY RESULT IN DELAY OF PAYMENT.

NO TRADE-INS ARE INVOLVED. APPLE FORD LINCOLN, INC. WILL, HOWEVER, BE RESPONSIBLE FOR LICENSE TAG TRANSFERS FROM THE STATE VEHICLE BEING REPLACED TO THE NEW VEHICLE AT THE POINT OF DELIVERY OR MARYLAND TEMPORARY TAGS WHICHEVER IS APPLICABLE.

QUANTITIES ARE ESTIMATES ONLY AND ARE NOT TO BE CONSTRUED AS ANY MINIMUM OR MAXIMUM GUARANTEE.

A USAGE REPORT SHALL BE FURNISHED BY APPLE FORD LINCOLN EVERY 90 DAYS DETAILING THE PURCHASE OF ALL ITEMS ON THE CONTRACT. THE

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TERMS (cont'd):

FORMAT OF SUBMISSION (E.G. EXCEL) SHALL BE AT THE CONTRACTOR'S DISCRETION PROVIDED THAT, AT A MINIMUM, THE REPORT REFLECTS THE CONTRACT NUMBER, CONTRACT ITEM NUMBER, THE DOLLAR VOLUME PURCHASED OF EACH ITEM, AGENCY IDENTIFICATION AND THE CONTRACT TOTAL. ANY EXCEPTION TO THIS MANDATORY REQUIREMENT MAY RESULT IN CANCELLATION OF THE AWARD. FAILURE TO PROVIDE THE REPORT WITH THE MINIMUM REQUIRED INFORMATION MAY ALSO NEGATE ANY CONTRACT EXTENSION CLAUSES

ELECTRONIC PROCESSING FEE:

1. CONTRACTOR SHALL PAY A PROCESSING FEE TO THE STATE IN THE AMOUNT ONE PERCENT (1%) OF THE TOTAL CONTRACT SALES. THE PROCESSING FEE IS CALCULATED BASED ON ALL SALES TRANSACTED UNDER THE CONTRACT, MINUS ANY RETURNS OR CREDITS. THE PROCESSING FEE SHALL NOT BE CHARGED DIRECTLY TO THE CUSTOMER, E.G., AS A SEPARATE LINE ITEM, FEE OR SURCHARGE, BUT SHALL BE INCLUDED IN THE CONTRACT'S UNIT PRICES.
2. THE PROCESSING FEE SHALL BE SUBMITTED TO THE DEPARTMENT OF GENERAL SERVICES, FISCAL SERVICES DIVISION, 301 W. PRESTON STREET, ROOM 1309, BALTIMORE, MD., 21201, WITHIN TEN (10) CALENDAR DAYS FOLLOWING THE END OF EACH CALENDAR MONTH ALONG WITH A MONTHLY USAGE REPORT DOCUMENTING ALL CONTRACT SALES. AN EXCEL VERSION OF THE MONTHLY USAGE REPORT SHALL ALSO BE SENT VIA E-MAIL TO THE PROCUREMENT OFFICER AT CLYDE.WALKER1@MARYLAND.GOV AS WELL AS TO AWAWU SALAKO VIA E-MAIL AT AWAWU.SALAKO@MARYLAND.GOV
3. FAILURE TO REMIT PROCESSING FEES IN A TIMELY MANNER OR REMITTANCE OF FEES INCONSISTENT WITH THE CONTRACT'S REQUIREMENTS MAY RESULT IN THE STATE EXERCISING ALL RECOURSE AVAILABLE UNDER THE CONTRACT INCLUDING, BUT NOT LIMITED TO, A THIRD PARTY AUDIT OF ALL CONTRACT ACTIVITY. SHOULD AN AUDIT BE REQUIRED BY THE STATE, THE CONTRACTOR SHALL REIMBURSE THE STATE FOR ALL COSTS ASSOCIATED WITH THE AUDIT UP TO \$10,000.00 OR ONE (1%) PERCENT OF THE CONTRACT'S ESTIMATED ANNUAL VALUE, WHICHEVER IS HIGHER.

PURSUANT TO ARTICLE 41, SECTION 18-201 OF THE ANNOTATED CODE OF MARYLAND, EXCEPT AS PROVIDED IN (B) THE FOLLOWING ENTITIES MAY PURCHASE MATERIALS, SUPPLIES, AND EQUIPMENT UNDER THIS CONTRACT:

- (1) A COUNTY OR BALTIMORE CITY;
- (2) A MUNICIPAL CORPORATION;
- (3) A GOVERNMENTAL AGENCY IN THE STATE;
 - (I) RECEIVES STATE MONEY; AND
 - (II) IS EXEMPT FROM TAXATION UNDER SECTION 501(C)(3) OF THE INTERNAL REVENUE CODE;

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TERMS (cont'd):

(5) A PRIVATE ELEMENTARY OR SECONDARY SCHOOL THAT:

(I) EITHER HAS BEEN ISSUED A CERTIFICATE OR APPROVAL FROM THE STATE BOARD OF EDUCATION OR IS ACCREDITED BY THE ASSOCIATION OF INDEPENDENT SCHOOLS; AND

(II) IS EXEMPT FROM TAXATION UNDER SECTION 501 (C)(3) OF THE INTERNAL REVENUE CODE:

OR

(6) A NONPUBLIC INSTITUTION OF HIGHER EDUCATION UNDER SECTION 17-106 OF THE EDUCATION AFTICLE.

A PRIVATE ELEMENTARY OR SECONDARY SCHOOL OR A NONPUBLIC INSTITUTION OF HIGHER EDUCATION MAY NOT PURCHASE RELIGIOUS MATERIALS UNDER THIS CONTRACT.

THE RIGHT TO PURCHASE UNDER THIS SECTION SHALL BE IN ADDITION TO, BUT NOT IN SUBSTITUTION FOR, THE APPLICABLE PURCHASING POWER GRANTED TO ANY OF THE LISTED ENTITIES PURSUANT TO ANY STATUTORY OR CHARTER PROVISION.

ALL PURCHASES UNDER THIS CONTRACT BY ANY SUCH ENTITY WHICH IS NOT A UNIT OR AGENCY OF THE STATE OF MARYLAND FOR WHICH THE STATE OF MARYLAND MAY BE HELD LIABLE IN CONTRACT (1) SHALL NOT CONSTITUTE A PURCHASE OR CONTRACT BETWEEN THE CONTRACTOR AND THAT ENTITY ONLY, (2) SHALL NOT CONSTITUTE A PURCHASE OR CONTRACT OF THE STATE OF MARYLAND, (3) SHALL NOT BE BINDING OR ENFORCEABLE AGAINST THE STATE OF MARYLAND OR ANY OF ITS UNITS OR AGENCIES, AND (4) MAY BE SUBJECT TO OTHER TERMS AND CONDITIONS AGREED TO BY THE CONTRACTOR, AND THE PURCHASER CONTRACTOR BEARS THE RISK OF DETERMINING WHETHER ANY ENTITY FROM WHICH THE CONTRACTOR RECEIVES AN ORDER UNDER THE CONTRACT IS A UNIT OR AGENCY OF THE STATE OF MARYLAND SUCH THAT THE CONTRACT MAY BE ENFORCED AGAINST THE STATE OF MARYLAND.

THE VENDOR/CONTRACTOR HAS TEN (10) CALENDAR DAYS FROM THE DATE OF THE AWARD TO INITIATE THE PROCESS OF PUTTING THEIR ONLINE ECATALOG OF CONTRACT ITEMS ON THE EMARYLAND MARKETPLACE. FAILURE BY THE VENDOR/CONTRACTOR TO DO SO, INCORPORATIONG THE TERMS AS LISTED ABOVE AND OTHERWISE COMPLYING WITH THE CONTRACT, WILL BE CAUSE TO REASSESS THE CONTRACT WITH THE VENDOR/CONTRACTOR AND MAY RESULT I DEFAULT OF THE CONTRACT AND/OR BREACH OF THE CONTRACT, AND COULD RESULT IN TERMINATION OF THE CONTRACT FOR DEFAULT.

ALL COSTS AND EXPENSES OF COMPLYING WITH THIS PROVISION SHALL BE

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TERMS (cont'd):

BORNE BY THE CONTRACTOR AT NO ADDITIONAL COST TO THE STATE.

FOR ADDITIONAL INFORMATION CONCERNING EMARYLAND MARKETPLACE, PLEASE CONTACT DEWANA DANIEL AL-MATEEN AT 410-767-4024.
E-MAIL AT DEWANA.AL-MATEEN@MARYLAND.GOV

CONTRACT VALUE ESTIMATION: CONTRACT QUANTITY AND VALUE IS ESTIMATED AT \$1,096,080 AND SHOULD NOT BE CONSTRUED AS ANY MINIMUM OR MAXIMUM GUARANTEE. THE CONTRACT SHALL BE FOR THE ACTUAL NEEDS OF THE AGENCY AND MAY VARY APPRECIABLY FROM THE STATED ESTIMATE(S). RELEASES SHALL BE MADE AS REQUESTED BY THE USING AUTHORITIES ON AN "AS-REQUIRED" BASIS.

CONTRACT ACCEPTANCE: THIS BLANKET PURCHASE ORDER (BPO) ISSUED AS A RESULT OF THE INVITATION TO BID (ITB #001IT819613) AND ANY SUBSEQUENT AMENDMENTS, MODIFICATIONS, OR OPTIONS ISSUED RELEVANT TO THE ITB OR BPO, SHALL COMPLY WITH ALL OF THE TERMS, CONDITIONS, AND SPECIFICATIONS ISSUED WITH THE ITB (#001IT819613) AND ARE INCORPORATED HEREIN AND MADE A PART OF THIS BPO.

<u>LINE #</u>	<u>STATE ITEM ID</u>	<u>U/M</u>	<u>UNIT COST</u>		
0001	07048-081000	EA	24,328.0000		
VEHICLE, TYPE 8-1, 1 TON PICKUP WITH 4-DOOR CREW CAB					
VEHICLE TYPE 8-1 - ONE (1) TON PICK UP TRUCK WITH 4 DOOR CREW CAB					
LINE # 034 OF THE ITB: 2015 FORD F350 CREW CAB.					
MODEL # W3A. \$24,328.00					

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<u>LINE #</u>	<u>STATE ITEM ID</u>	<u>U/M</u>	<u>UNIT COST</u>
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0002	07048-081201	EA	7,060.0000
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VEHICLE OPTION: ENGINE, DIESEL, TYPE 8-1

VEHICLE OPTION - TYPE 8-1, DIESEL ENGINE

LINE # 044 OF EMM BID:
DIESEL ENGINE OPTIONL: 6.7 LITER POWER STROKE.
\$7,060.00

0003	07048-081430	EA	4,140.0000
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VEHICLE OPTION: UTILITY BODY WITH LOCKING DEVICE, TYPE 8-1

VEHICLE OPTION - TYPE 8-1, UTILITY BODY WITH LOCKING DEVICE.

LINE # 045 OF EMM BID: UTILITY BODY WITH LOCKING DEVICE.
KNAPHEIDE 696J. \$4,140.00

ALSO READING SL SERVICE BODY AVAILABLE FOR \$4,520.00

0004	07048-081925	EA	120.0000
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VEHICLE OPTION - TYPE 8-1, TOWING PACKAGE, CLASS III WITH HITCH,
WIRING, NO PLUG, FACTORY INSTALLED

LINE # 046 OF EMM BID: TOWING PACKAGE OPTION \$120.00

ALSO AVAILABLE CLASS IV TOWING PACKAGE FOR UTILITY BODY \$240.00

0005	07048-081950	EA	3,520.0000
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VEHICLE OPTION: SNOWPLOW, 7.5FT, REVERSIBLE W/AUX LIGHTING, TYPE 8-1

VEHICLE OPTION - TYPE 8-1, SNOWPLOW, 7.5 FOOT REVERSIBLE WITH
AUXILLARY LIGHTING. PRICE MUST INCLUDE ALL REQUIRED BRACKETS,
HARDWARE, ETC. FOR INSTALLATION AND MUST BE INSTALLED ON TRUCK AT
TIME OF DELIVERY.

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LINE # 047 OF EMM BID: OPTION FOR SNOWPLOW, 7.5'
MEYER 7.5 LOT PRO. \$3,520.00

ALSO AVAILABLE IS THE BOSS 7.5 SUPER DUTY \$4,240.00

0006	07048-081950	EA	3,960.0000
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VEHICLE OPTION - TYPE 8-1, SNOWPLOW, 8-FOOT REVERSIBLE WITH AUXILIARY LIGHTING; 32" BLADE HEIGHT; 11 GA. STEEL MOLDBOARD WITH 7 VERTICAL/2 DIAGONAL OR REINFORCED RIBS; 4 TRIP SPRINGS; 2 SHOCK ABSORBERS. PRICE MUST INCLUDE ALL REQUIRED BRACKETS, HARDWARE, ETC. FOR INSTALLATION AND MUST BE INSTALLED ON TRUCK AT TIME OF DELIVERY. NO ADDITIONAL CHARGES WILL BE ALLOWED.

THIS IS AN 8-FOOT SNOWPLOW FOR TYPE 8-1, NOT A 7.5 FOOT.

LINE # 048 OF EMM BID:
BOSS 8-FOT SUPER DUTY PLOW. \$3,960.00

0007	07048-081101	EA	3,580.0000
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VEHICLE OPTION: 4 WHEEL DRIVE, TYPE 8-1

VEHICLE OPTION, TYPE 8-1, 4 WHEEL DRIVE

LINE # 037 OF EMM BID:
MODEL # W3B. 4WD OPTION \$3,580.00

0008	07048-06C000	EA	18,584.0000
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VEHICLE, TYPE 6C, 1/2 TON PICK-UP TRUCK, ETHANOL

THIS IS VEHICLE TYPE 6-C-1, NOT TYPE 6C.

LINE #003 OF EMM ITB: 2015 F150 MODEL # F1C. \$18,584.00

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0009	07048-06C410	EA	2,970.0000
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VEHICLE OPTION: EXTENDED CAB, TYPE 6C

THIS OPTION IS FOR VEHICLE TYPE 6-C-1, NOT TYPE 6C.

VEHICLE OPTION TYPE 6-C-1, EXTENDED CAB WITH LONG BED.
MODEL/LENGTH - X1C 163" WB. \$2,970.00

0010	07048-06C101	EA	1,740.0000
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VEHICLE OPTION: 4 WHEEL DRIVE, TYPE 6C

THIS OPTION IS FOR VEHICLE TYPE 6-C-1, NOT TYPE 6C.

VEHICLE OPTION TYPE 6-C-1, FOUR WHEEL DRIVE (4WD)-REGULAR CAB
\$1,740.00
4 WHEEL DRIVE PRICE FOR EXTENDED CAB IS \$3,080.00

0012	07048-06C925	EA	165.0000
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VEHICLE OPTION: TOWING PKG, CLASS III W/HITCH, WIRING, NO PLUG, FACTORY
INSTALLED, TYPE 6C

THIS OPTION IS FOR VEHICLE TYPE 6C-1, NOT TYPE 6C

VEHICLE OPTION - TYPE 6C-1,
TOWING PACKAGE, CLASS III WITH HITCH, WIRING, NO PLUG,
FACTORY INSTALLED. \$165.00

HITCH & PLUG. CLASS IV TOWING PKG IS \$425.00

0013	07048-06C925	EA	810.0000
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VEHICLE OPTION: TOWING PKG, CLASS III W/HITCH, WIRING, NO PLUG, FACTORY
INSTALLED, TYPE 6C

THIS OPTION IS FOR VEHICLE TYPE 6C-1, NOT TYPE 6C

VEHICLE OPTION - TYPE 6C-1,

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POWER PACKAGE - POWER WINDOWS AND DOOR LOCKS -
OPTION 85A. \$810.00 (FOR REGULAR CAB).

EXTENDED CAB PRICE IS \$980.00

0014	07048-06C000	EA	19,820.0000
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VEHICLE, TYPE 6C, 1/2 TON PICK-UP TRUCK, ETHANOL

LINE # 003 OF EMM BID: 2015 FORD F150.
MODEL # F1C. \$19,820.00

0015	07048-06C101	EA	1,800.0000
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VEHICLE OPTION: 4 WHEEL DRIVE, TYPE 6C

VEHICLE OPTION - FOUR WHEEL DRIVE FOR TYPE 6-C.

LINE # 004 OF EMM BID:
MODEL F1E REGULAR CAB \$1,800.00
4WD FOR EXTENDED CAB IS \$3,372.00

0017	07048-06C410	EA	1,240.0000
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VEHICLE OPTION: EXTENDED CAB, TYPE 6C

VEHICLE OPTION - TYPE 6C, EXTENDED CAB WITH LONG BED.

LINE # 006 OF EMM BID: MODEL X1C 2WD \$1,240.00

0018	07048-06C925	EA	165.0000
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VEHICLE OPTION: TOWING PKG, CLASS III W/HITCH, WIRING, NO PLUG, FACTORY
INSTALLED, TYPE 6C

VEHICLE OPTION - TYPE 6C - TOWING PACKAGE, CLASS III WITH HITCH,
WIRING, NO PLUG, FACTORY INSTALLED.

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LINE # 007 OF EMM BID: OPTION Z82. TOWING PACKAGE. \$165.00

ALSO AVAILABLE: OPTION 53B CLASS IV TOW PKG \$425.00

0019	07048-06C925	EA	810.0000	
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VEHICLE OPTION: TOWING PKG, CLASS III W/HITCH, WIRING, NO PLUG, FACTORY INSTALLED, TYPE 6C

VEHICLE OPTION - TYPE 6C, POWER PACKAGE (POWER WINDOW AND DOOR LOCKS) - OPTION 85A

OPTION 85A PRICE FOR REGULAR CAB \$810.00.
EXTENDED CAB PRICE IS \$980.00

END OF ITEM LIST

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AUTHORIZED BY: _____ **DATE:** _____

BUYER AUTHORIZED DESIGNEE