STATE OF MARYLAND
R.F.P. LA-04-22
SPECIFIC REQUIREMENTS

NOTICE – The Department of General Services Office of Real Estate has contracted with and has authorized CBRE, to serve in the capacity of Exclusive Tenant Representative (Broker) for commercial leases where the State is the Tenant. CBRE has engaged Birch Associates, to assist in this effort. As customary, the Broker’s commission will be the responsibility of the Landlord executing a lease with the State and will be due in its entirety upon approval by the Board of Public Works.

The State of Maryland requires office space for lease for the Office of the Comptroller:

1. **Requirements**

1.1 Type and amount:
   - 43,134 net square feet (NSF) of administrative office space with client contact as further defined in Section 2 below.

1.2 Location
   Baltimore City, specifically within the following boundaries:
   - **North**: Route 40
   - **East**: I-83 -> E Pratt St -> Light St -> Key Hwy -> Hull St -> E Fort Ave -> Andre St -> McComas St
   - **South**: I-95 -> Caton Avenue
   - **West**: Wilkens Ave -> S Fulton Ave -> W Pratt St -> Martin Luther King, Jr. Blvd.

1.3 Term
   - (1) Original Term– Ten (10) years
   - (2) Renewal Term – One (1) for five (5) years

1.4 Offerors shall submit proposals in accordance with the requirements contained in this Request for Proposals (“RFP”), the Department of General Services Office of Real Estate General Performance Standards and Specifications for State of Maryland Leased Facilities as of 7/2013 (“Performance Standards”) as amended by this RFP. All improvements necessary to bring the space into compliance with the Performance Standards by the required delivery time shall be made by the Offeror and at the Offeror’s expense.

1.5 Using the NSF and space program provided herein (“Space Program”), Offerors must indicate the net usable square feet (NUSF as defined in the Performance Standards) required to complete the project at its proposed facility. The measured NUSF will be what is listed in all documentation and will be the figure all economics are derived from.
1.5.1 As an exhibit to its RFP submission, Offerors must include a proposed test-fit to support its NUSF measurement. The test fit should be detailed to provide the NUSF measurement of each individual program requirement listed on the provided space program. When completing the test fit, the space program attached as an exhibit to this document should be used to detail adjacencies and business units that will be required to be located within proximity to each other. Any other specific program requirements will also be found detailed in that area.

Any items in the taxpayer division special purpose space on the space program labeled “client” will be required to be bifurcated from the remainder of the proposed space. Ideally the client space would be located at street level of any proposed site with its own separate entrance, but in no event can these departments share a suite or floor with any other administrative portions of the program. All items listed in the taxpayer special purpose space not labeled client should be located with the remainder of the taxpayer division.

1.5.2 The space is to be designed with all enclosed rooms/offices located along the interior of the proposed space, and all open workstations should be situated along the window line of the space/exterior wall to allow maximum natural light in the space.

1.5.4. If Offerors are required to make changes to their proposed plan/test fit they will have the ability to adjust their NUSF by +/- 5%, however the proposed annual rent cannot increase beyond their initial proposal even if there is an increase in square footage.

1.6 The proposed rental rate for the 5-year option term will be negotiated prior to the commencement of the renewal term.

1.7 By submitting a proposal in response to this RFP the Offeror, if selected for award, shall be deemed to have accepted the terms and conditions of this RFP, the attached Standard State Lease Form and Addendum A and the Performance Standards, as amended by this RFP, and excluding Section A, subsection E, Selection Criteria. The Special Circumstances outlined in Exhibit 1 to this RFP will be included in Section 15 of the Lease form “Other Terms and Conditions”. A red-lined document reflecting any proposed changes to the Standard State Lease Form and Addendum A must be submitted with the technical proposal package. Any exceptions to the aforementioned documents will be taken into consideration when evaluating the Offeror’s proposal. The Procurement Officer reserves the right to accept or reject any proposed changes to the Standard State Lease Form and Addendum A.

1.8 Offerors may be required to make oral presentations to State representatives during the site visit process. Oral presentations are considered part of the Technical Proposal. Offerors must confirm in writing any substantive oral clarification of, or change in,
their Proposals made in the course of discussions. Any such written clarifications or changes then become part of the Offeror’s Proposal. The Procurement Officer will notify Offerors of the time and place of oral presentations/site visit(s).

1.9 Multiple or Alternative proposals will not be accepted.

1.10 Any protest or dispute related to this solicitation or the Contract award shall be subject to the provisions of COMAR 21.10 (Administrative and Civil Remedies).

1.11 Any proposal that does not meet the above requirements and/or fails to include any of the above requirements will be deemed not reasonably susceptible for award.

2. **Procurement Instructions**

2.1 Offerors must submit the financial and technical portions of their RFP Proposals in separate sealed envelopes and labeled respectively. Failure to do so will result in an inability for the procurement team to review the submission.

2.1.1 Technical Proposals must be in PDF format.

2.1.2 “The Department of General Services, Financial Proposal, Offer to Lease Space to the State of Maryland” (Attachment 1) constitutes the entirety of the Price Proposal that is required to be submitted.

2.2 Offerors must acknowledge that they have read the attached Executive Order 01.01.2009.12 for Transit Oriented Development in their Technical Proposal.

2.3 Offerors are required to be registered and in “good standing” with the Maryland Department of Assessments and Taxation. Offerors must submit a certificate of status reflecting good standing status at the time of RFP submission in their Technical Proposal.

2.4 An online/virtual pre-proposal conference will be held on **Thursday, January 13, 2022, at 1:00 PM EST** to provide context to this RFP. Pre-proposal conference invitations will be sent to all parties that have requested a proposal package and have identified in the request the building(s) they intend to offer by e-mailing Kimberly White at dgs.re-bidsproposals@maryland.gov.

2.5 All questions must be submitted in writing to the attention of Kimberly White at dgs.re-bidsproposals@maryland.gov with the subject line being “RFP LA 04-22 Questions” no later than **Wednesday, January 20, 2022, by 5:00 PM EST**. Any questions submitted verbally or to any place other than the provided e-mail address will be disregarded.

2.6 Proposals must be received on **Thursday, February 24, 2022, by 3:30 PM EST**.
2.7 Information on other pending Request for Proposals (RFP) for lease space may be found on the DGS website at www.dgs.maryland.gov/Pages/RealEstate/index.aspx

3. **Minimum Qualifications**

The following qualifications/specifications, in addition to those found in Section 1 (Requirements) must be complied with/provided. Whenever these special qualifications/specifications conflict with the specifications contained elsewhere in this proposal package, these special qualifications/specifications shall prevail:

3.1 Offeror must indicate the location and costs to the State, associated with parking. A minimum of 126 total parking spaces must be provided with a breakdown as follows:

3.1.1 Twelve (12) of the proposed spaces must be located on-site for fleet vehicles in a designated area. Seven of the fleet vehicle spaces are required to have electric vehicle charging stations. An additional eight (8) on-site parking spaces will be required to be reserved/named spaces for executive level leadership.

3.1.2 Offeror must indicate the cost and location of the remaining 106 parking spaces. Any portion of the spaces are permitted to be off-site. Off-site parking is defined as any parking area within 200 yards of the main entrance to the proposed building.

3.1.3 Offeror must indicate at least one additional public parking location for visitors to use at their own expense. The identified visitor parking garage/lot must also be within 200 yards of the main entrance to the proposed building.

3.1.4 Offeror must allow the conversion of additional on-site parking spaces to electric vehicle charging stations at the State’s expense should they choose to do so in the future.

3.1.5 24/7 access to the parking areas identified in 3.1.1 and 3.1.2 above is required. The agency must be able to access parking areas 24 hours per day, 7 days per week including holidays.

3.2 24/7 security at the building and at the parking areas identified in 3.1.1 and 3.1.2 above will be required. All proposed sites must have security personnel on site 24 hours per day, 7 days per week including holidays. Security personnel are not required to be for the exclusive use of the State, but must be staffed 24 hours per day, 7 days per week. If the proposed site does not currently have the required security personnel on site, the landlord must commit to having the required services in place prior to the State accepting the space for occupancy.
3.3 The State requires access to the proposed space 24 hours per day, 7 days per week including holidays.

3.4 All floors occupied by the State are required to be keycard access from elevators and stairwells. If a proposed portion of the space is on a multi-tenanted floor suite entry will be required to have keycard-controlled access.

Failure to meet any of the above Minimum Qualifications will result in the Offeror’s Technical Proposal being rejected.

4. Evaluation and Selection Process

Evaluation of Proposals will be performed in accordance with COMAR 21.05.03 by a committee established for that purpose (the “Evaluation Committee”) and based on the evaluation criteria set forth below. The Evaluation Committee will review proposals, participate in Offeror oral presentations and discussions, tour potential building locations and provide input to the Procurement Officer. The Department reserves the right to utilize the services of individuals outside of the established Evaluation Committee for advice and assistance, as deemed appropriate. During the evaluation process, the Procurement Officer may determine at any time that a particular Offeror is not susceptible for award.

4.1 Technical Proposal Evaluation Criteria

The criteria to be used to evaluate each Technical Proposal are listed below in descending order of importance. Unless stated otherwise, any sub-criteria within each criterion have equal weight.

4.1.1 Transit Evaluation Factors:

4.1.1.1 Every submission is mapped to track the availability and distance to light rail, metro, and bus lines. Offeror’s Proposals are judged on the distance from the main entrance of the proposed building to the following modes of public transportation:

- Quantity and distance from the building main entrance to light rail stops.
- Quantity and distance from the building main entrance to metro stops.
- Quantity of different routes and distance from the building main entrance to bus stops.

Greater weight will be given to Offeror’s proposals who have Light Rail and Metro Access, and four or more bus routes within two blocks of the Offeror’s building.

4.1.1.2 Transit Oriented Development – “TOD”

Greater weight will be given to Offer’s proposals whose buildings fall within a TOD. "Transit-oriented development" has the meaning defined
under Section 7-101 of the Transportation Article of the Annotated Code of Maryland.

4.1.2 **Agency program consideration, efficiency of building layout, etc.** Offerors are judged based on their ability to meet the specific needs outlined in the “Requirements” portion of this RFP and the attached Space Program. The ability to lay out the space in a format that creates operational efficiencies will also be evaluated. Layout of the building including column spacing, irregular space configurations, long narrow runs of space, and atriums, light wells or other areas interrupting contiguous spaces, or any other unusual building features will be evaluated. Additional weight will be given to street level client access space.

4.1.3 **Access to Retail and Outdoor Amenities.** Offeror’s Proposals are judged based on the availability of the following amenities within a 2-block radius of each building proposed:

- Pharmacy
- Dry Cleaner
- Gym/ Fitness
- Restaurant
- Parking Garage(s)

4.1.4 **Indoor Amenities** Responses will be evaluated on the availability of building amenities. These amenities include the availability of tenant conference centers/facilities, fitness centers, on-site food service options/restaurants, concierge service, and any other amenity that the Offeror provides to tenants in the building.

4.1.5 **Ease of access by the public.** Walkability to the proposed site from public transportation will be evaluated with respect to the physical characteristics of the path of travel to enter the building from public transportation modes available to the building which will allow both a person with or without a temporary or permanent incapacity or disability to gain access to the building.

4.1.6 **Quality of outdoor environment.** Quality of outdoor environment will be evaluated for protection of noise interference, views from building windows on proposed floors, availability of or proximity to green space and access to walking paths/recreational areas.

4.1.7 **First Impression of facility appearance.** First impression of facility appearance will be evaluated for maintained landscaping, operating elevators, clean mats, cleanliness and maintenance of the interior and
exterior of the building, building signage condition, lobby and common area lighting, recent building renovations/common area upgrades and maintenance, and general condition of building façade.

4.1.8 **Conformity of Use.** Offeror’s proposed location/building will be evaluated on whether it is surrounded by other similar office buildings as opposed to industrial buildings, medical/institutional education buildings, and residential buildings.

4.1.9 **Distance to Other State Agencies.** Offeror’s proposed location/building will be evaluated on being within a 2-block radius of another State agency.

### 4.2 Financial Proposal Evaluation Criteria

The Financial Proposal Form (Attachment 1) is used to calculate the Offeror’s Total Net Effective Rent. The Net Effective Rent is used as the basis for the Offeror’s fully evaluated financial rating. The criteria to be used to evaluate each Financial Proposal are listed below in descending order of importance. Unless stated otherwise, any sub-criteria within each criterion have equal weight.

4.2.1 **Net Effective Rent:**
The Net Effective Rent is inclusive of base rental rate, annual escalations, operating expense structure, rent abatement, parking costs, and any other miscellaneous pass-throughs proposed by the offeror.

4.2.2 The full point total is awarded to the lowest proposed annual net effective rent while each successive response receives a score that is proportionately reduced based upon the percentage difference from the lowest annual net effective rent.

4.2.3 **Turn-Key Buildout:**
The proposal will be evaluated based on whether Offeror elects to complete the proposed build-out per the RFP as turnkey. A turnkey buildout is defined as one that the Offeror assumes the entire cost of construction and will not be eligible for excess fit-up reimbursement per the DGS construction process.

4.2.4 **Janitorial Provided by Landlord:**
It is always the State’s preference for the procurement of janitorial services to be the responsibility of the Landlord.

4.2.5 **Pass Through Costs:**

- The three main operating expenses Landlords can pass through to the State are janitorial, utilities, and real estate taxes. All Offerors have the option of procuring these services on behalf of the State, or directly
passing through the cost/responsibility to the using agency. If the offeror chooses to assume procurement responsibilities, they also have the option to cover any increases over a base year, or to pass that cost through to the State.

- The Offeror will receive consideration for any pass through the Offeror not only procures on behalf of the State, but also assumes the costs of any increases over the base year.

4.2.6 Targeted Growth Zone and Revitalization Zone:

- A **Targeted Growth Zone** is one that capitalizes on the state’s influence on economic growth and development. These are existing communities and places designated by local governments indicating where they want state investment to support future growth. Consideration is given if the Offeror’s site meets this qualification.

- **Revitalization Zones** are those within the boundaries of a Sustainable Community and help achieve the outcomes identified in a communities Sustainable Communities Action Plan. Consideration is given if the Offeror’s site fits this qualification.

4.2.7 State Energy Initiatives:
Offerors are given the opportunity to disclose the energy efficiency of their site by disclosing whether it has earned LEED Gold or Silver classification, or by filling out a Tier I or Tier II energy efficiency checklist. Greater consideration will be given in descending order as follows:

- LEED Gold
- LEED Silver
- Tier II Environmental and Energy Efficiency
- Tier I Environmental and Energy Efficiency

5 **Selection Procedures**

5.1 General

5.1.1 The contract will be awarded in accordance with the Competitive Sealed Proposals (CSP) method found at COMAR 21.05.03. The CSP method allows for the conducting of discussions and the revision of Proposals during these discussions. Therefore, the State may conduct discussions with all Offerors that have submitted Proposals that are determined to be reasonably susceptible of being selected for contract award or potentially so. However, the State reserves the right to make an award without holding discussions.
5.1.2 With or without discussions, the State may determine that an Offeror is not responsible, or the Offeror’s proposal is not reasonably susceptible of being selected for award at any time after the initial closing date for receipt of Proposals and prior to contract award.

5.1.3 The Procurement Officer may limit discussions and negotiations to only those responsible offerors that submitted the three best proposals based upon the procurement officer's preliminary review, in accordance with the evaluation factors, of all proposals received in response to the request for proposals.

5.1.4 When in the best interest of the State, the Procurement Officer may permit Qualified Offerors to revise their initial Proposals and submit, in writing, Best and Final Offers (BAFOs). The State may make an award without issuing a request for BAFO. Only Offerors being classified as reasonably susceptible of being selected for award will be permitted to revise their initial Proposal in BAFOs.

5.2 Award Determination

Upon completion of the Technical Proposal and Financial Proposal evaluations and rankings, each Offeror will receive an overall ranking. The Procurement Officer will recommend award of the Contract to the responsible Offeror that submitted the Proposal determined to be the most advantageous to the State. In making this most advantageous Proposal determination, financial factors will receive greater weight than technical factors. After obtaining the approval of this recommendation by the agency head or designee, the Maryland Board of Public Works, and all other required approvals and certification of funds by the appropriate fiscal authority, the procurement agency shall award the lease.

Information may be found on eMMA by clicking the below link:

The following special specifications must be complied with/provided. Whenever these special specifications conflict with The Department of General Services Office of Real Estate General Performance Standards and Specifications for State of Maryland Leased Facilities as of 07/2013 (available electronically at https://dgs.maryland.gov/Pages/RealEstate/index.aspx), these special specifications shall prevail:

1. LED lighting shall be required throughout the demised premises which will meet all other specifications as contained within the V. Section E. Electrical System Criteria & Components, B. Lighting as contained within General Performance Standards and Specifications for State of Maryland Leased Facilities as of 07/2013.

2. Carpeted areas will require carpet tiles which will meet all other specifications as described in VI. Section F. Interior Construction & Finishes, C. Floor Coverings, 2. Carpet Tiles as contained within General Performance Standards and Specifications for State of Maryland Leased Facilities as of 07/2013.

3. Space offered for lease to the State must contain the required net square footage (plus or minus 5%) as required by the solicitation. Upon delivery, the actual number of net useable square feet of space delivered will be determined by mutual field measurement. In no event shall the State pay a greater annual rent than the amount submitted by the Offeror on DGS Form 680-2, “Offer to Lease Space.” However, the State shall be entitled to a credit/rental reduction if by mutual field measurement the amount of net usable square footage is less than the amount submitted on the DGS Form 680-2.

4. All restroom fixtures (including hand soap and paper towel dispensers) on floors proposed to be occupied by the State will be required to be touchless and sensor operated which will meet all other specifications as described in IV. Section D. Mechanical & Plumbing Systems Criteria, B. Plumbing/Utilities, 3. Restroom Fixtures.

5. All doors to lunchrooms/kitchenettes, focus rooms, interview rooms, and huddle rooms will be required to have a full glass pane installed to allow for access to natural light which will meet all other specifications as contained within the VI. Section F. Interior Construction and Finishes, G. Interior Doors as contained within General Performance Standards and Specifications for State of Maryland Leased Facilities as of 07/2013.

6. Offeror shall provide office doors with clear tempered glass lights. Interior office partitions shall include a glass side light adjacent to office doors that are 12-18" wide and which extend from the floor to the top of the door frame (7'-0"). The sidelight frame shall be the same frame material as the door frames. Sidelights shall meet the same partition rating and STC rating as the office partitions in which they are installed. Glazing shall be 1/4" clear fully tempered glass.

7. Drinking Fountains/Water Bottle Filling Stations shall be required throughout the demised premises and must meet the below Bottle Filling Station Specifications. These specifications supersede the specifications within IV. Section D. Mechanical & Plumbing Systems Criteria, Section B. Plumbing/Utilities, 2. Drinking Fountains as contained within the Standards and Specifications for State of Maryland Leased Facilities as of
BOTTLE FILLING STATION PRODUCT SPECIFICATION SHEET

Sanitary, touchless activated electric water cooler & bottle filling station. Minimum drinking water delivery of 8 GPH drinking water (refrigerated) w/ quick fill rate
Easy touch controls, menu, and push bar activation
LED light will illumination and filter monitor
Must be certified to NSF/ANSI 42 & 53, with visual filter monitor to indicate when replacement is necessary (2500 gallons or more).
New filter detection with reset.
Automatic refrigeration control with hermetically sealed, reciprocating type, single phase, and self- lubricating
Display menu with temperature control and sensor
Stainless steel w/anti-microbial protection w/ drain system; combination self-cleaning cooling unit
Cooling unit should have continuous copper tubing, stainless steel tank (fully insulated
Unit shall meet ADA guidelines.

STANDARD FEATURES
• Filtration System must be certified to NSF/ANSI 42 & 53 (Lead, Class 1 Particulate, Chlorine, Taste & Odor) and Unit must be UL399 and FCC compliant. Unit shall be a lead-free design which is certified to NSF/ANSI 61 and 372 and meets Federal and State low-lead requirements.
• Fan cooled condenser with copper tube & aluminum fins. • Meets UL requirements for self-extinguishing material.
STATE OF MARYLAND
R.F.P. LA-04-22
EXHIBIT 1
SPECIAL CIRCUMSTANCES LEASE PROVISION

Special Circumstances. Special circumstances require that in the performance of this lease the Lessor agrees to comply with and assume responsibility for compliance by his or her employees and contractors with the following requirements:

A. Performance

(1) All work will be performed under the supervision of the Lessor or the Lessor’s responsible employees.

(2) The Lessor and the Lessor’s employees with access to federal tax information (FTI) or State tax information (STI) must meet the background check requirements defined in IRS Publication 1075.

(3) The Lessor will maintain a list of employees authorized access to the Premises. Such list will be provided to the Lessee and, upon request, to the IRS reviewing office.

(4) The Lessee will have the right to void the contract if the Lessor fails to provide the security and safeguards as described herein. See Attachment A for Criminal/Civil Sanctions for violation of this section.

B. Criminal/Civil Sanctions

(1) Each officer or employee or any person to whom returns or return information is or may be disclosed shall be notified in writing by such person that returns or return information disclosed to such officer or employee can be used only for a purpose and to the extent authorized herein, and that further disclosure of any such returns or return information for a purpose or to an extent unauthorized herein constitutes a felony punishable upon conviction by a fine of as much as $5,000 or imprisonment for as long as five years, or both, together with the costs of prosecution. Such person shall also notify each such officer and employee that any such unauthorized further disclosure of returns or return information may also result in an award of civil damages against the officer or employee in an amount not less than $1,000 with respect to each instance of unauthorized disclosure. These penalties are prescribed by IRC section 7213 and 7431 and set forth at 26 CFR 301.6103(n)-1. State penalties may also be prescribed.

(2) Each officer or employee of any person to whom returns or return information is or may be disclosed shall be notified in writing by such person that any return or return information made available in any format shall be used only for the purpose of carrying out the provisions of this contract. Information contained in such material shall be treated as confidential and shall not be divulged or made known in any manner to any person except as may be necessary in the performance of this contract. Inspection by or disclosure to anyone without an official need-to-know constitutes a criminal misdemeanor punishable upon conviction by a fine of as much as
$1,000.00 or imprisonment for as long as 1 year, or both, together with the costs of prosecution. Such person shall also notify each such officer and employee that any such unauthorized inspection or disclosure of returns or return information may also result in an award of civil damages against the officer or employee [United States for Federal employees] in an amount equal to the sum of the greater of $1,000.00 for each act of unauthorized inspection or disclosure with respect to which such defendant is found liable or the sum of the actual damages sustained by the plaintiff as a result of such unauthorized inspection or disclosure plus in the case of a willful inspection or disclosure which is the result of gross negligence, punitive damages, plus the costs of the action. These penalties are prescribed by IRC section 7213A and 7431 and set forth at 26 CFR 301.6103(n)-1.

(3) Additionally, it is incumbent upon the Lessor to inform its officers and employees of the penalties for improper disclosure imposed by the Privacy Act of 1974, 5 U.S.C. 552a. Specifically, 5 U.S.C. 552a(i)(1), which is made applicable to Lessors by 5 U.S.C. 552a(m)(1), provides that any officer or employee of a Lessor, who by virtue of his/her employment or official position, has possession of or access to agency records which contain individually identifiable information, the disclosure of which is prohibited by the Privacy Act or regulations established thereunder, and who knowing that disclosure of the specific material is prohibited, willfully discloses the material in any manner to any person or agency not entitled to receive it, shall be guilty of a misdemeanor and fined not more than $5,000.

(4) Granting a Lessor access to FTI and STI must be preceded by certifying that each individual understands the agency’s security policy and procedures for safeguarding IRS and State information. Lessors must maintain their authorization to access FTI and STI through annual recertification. The initial certification and recertification must be documented and placed in the agency’s files for review. As part of the certification and at least annually afterwards, Lessors must be advised of the provisions of IRC section 7431, 7213, and 7213A. The training provided before the initial certification and annually thereafter must also cover the incident response policy and procedure for reporting unauthorized disclosures and data breaches. For both the initial certification and the annual certification, the Lessor must sign, either with ink or electronic signature, a confidentiality statement certifying their understanding of the security requirements.

C. Inspection

The IRS and the Agency, with 24-hour notice, shall have the right to send its inspectors into the offices and plants of the Lessor to inspect facilities and operations performing any work with FTI or STI under this contract for compliance with requirements defined in IRS Publication 1075. The IRS’ right of inspection shall include the use of manual and/or automated scanning tools to perform compliance and vulnerability assessments of information technology (IT) assets that access, store, process or transmit FTI. On the basis of such inspection, corrective actions may be required in cases where the Lessor is found to be noncompliant with contract safeguards.
STATE OF MARYLAND
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GENERAL INFORMATION

The Department of General Services Office of Real Estate General Performance Standards and Specifications for State of Maryland Leased Facilities are only available electronically at [www.dgs.maryland.gov/Pages/RealEstate/index.aspx](http://www.dgs.maryland.gov/Pages/RealEstate/index.aspx)

PLEASE BE ADVISED THAT ELECTRONIC PROPOSALS SHALL NOT BE ACCEPTED. ONLY HARD COPY SEALED PROPOSALS: (1) DELIVERED IN AN ENVELOPE ADDRESSED TO: KIMBERLY WHITE, CHIEF OF LEASE MANAGEMENT & PROCUREMENT, STATE OF MARYLAND, DEPARTMENT OF GENERAL SERVICES, OFFICE OF REAL ESTATE, 300 WEST PRESTON STREET, ROOM 601, BALTIMORE MARYLAND 21201, (2) MARKED RESPONSE TO RFP-LA-04-22 CLEARLY ON THE ENVELOPE AND (3) DELIVERED WITHIN THE PERMITTED TIME PERIOD SHALL BE ACCEPTED.

PROPOSERS MUST REQUEST COPIES OF THE REQUIRED PROPOSAL DOCUMENTS ALLOWING SUFFICIENT TIME TO RESPOND BY THE CLOSING DATE BY CONTACTING KIMBERLY WHITE at dgs.re-bidproposals@maryland.gov WITH THE SUBJECT LINE “RFP-LA-04-22 RFP DOCUMENTS REQUEST”. EACH SUBMISSION MUST REQUEST THEIR OWN RFP DOCUMENTS AND IDENTIFY THE BUILDING(S) THEY INTEND TO SUBMIT.

ALL PROPOSALS MUST BE DELIVERED TO THE OFFICE OF REAL ESTATE AT 300 WEST PRESTON STREET, ROOM 601, BALTIMORE, MARYLAND 21201.

PROPOSALS NOT SUBMITTED ON TIME, ON THE PROPER FORMS OR IN THE PROPER ENVELOPE FORMAT WILL BE DETERMINED TO BE NON-RESPONSIVE AND WILL NOT BE CONSIDERED. Proposals must be received on Thursday, February 24, 2022, by 3:30 PM EST.

Information on pending Request for Proposals (RFP) for leased space may be found on the DGS web page @ [www.dgs.maryland.gov/Pages/RealEstate/index.aspx](http://www.dgs.maryland.gov/Pages/RealEstate/index.aspx)

REGULATORY NOTICES:

Public Information Act. Offerors should give specific attention to the identification of those portions of their proposals that they deem to be confidential, proprietary information or trade secrets and provide any justification why such materials, upon request, should not be disclosed by the State under the Access to Public Records Act, General Provisions Article, Title 4, of the Annotated Code of Maryland [COMAR 21.05.08.01]
If the proposal is for a contract that is reasonably expected to exceed $50,000.00 or if this procurement requires bid security under an applicable Federal law or a condition of Federal assistance, the Procurement Officer may require bid security in some form determined by DGS or Federal law, as the case may be. Offerors are encouraged to inquire whether such bid security is required for this solicitation if such notice is not given by DGS. [COMAR 21.05.08.02]

Minority business enterprises are encouraged to respond to this solicitation. [COMAR 21.05.08.03]

By submitting a response to this solicitation, an offeror shall be deemed to represent that it is not in arrears in the payment of any obligation due and owing the State of Maryland, including the payment of taxes and employee benefits, and that it shall not become so in arrears during the term of the lease if selected for contract award. [COMAR 21.05.08.06]

Please review, complete and sign the accompanying Proposal Affidavit and the Conflict-of-Interest Affidavit and Disclosure and be sure to include them with your proposal. Note that both affidavits provide that you are signing each affidavit under affirmation based upon the best of your knowledge, information and belief. Failure to include the affidavits will result in your proposal being rejected as non-responsive.