**BLANKET PURCHASE ORDER**  
STATE OF MARYLAND  

BPO NO: 001B6400536  PRINT DATE: 12/05/16  PAGE: 01

**SHIP TO:**  
AS SPECIFIED ON INDIVIDUAL ORDERS

<table>
<thead>
<tr>
<th>VENDOR ID:</th>
<th>REFER QUESTIONS TO:</th>
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</thead>
</table>
| ARIENS COMPANY  
655 WEST RYAN ST  
BRILLION, WI 54110  
(334) 477-1952 | FRANCINE JACKSON  
(410) 767-3039  
FRANCINE.JACKSON@MARYLAND.GOV |

| ITB: DGSR6400184 | EXPR DATE: 06/08/19  
POST DATE: 06/08/16 | DISCOUNT TERMS: Net 30 Day  
CONTRACT AMOUNT: .00 |

**TERMS:**  
ARTICLES HEREIN ARE EXEMPT FROM MARYLAND SALES AND USE TAXES BY EXEMPTION CERTIFICATE NUMBER 3000256-3 AND FROM FEDERAL EXCISE TAXES BY EXEMPTION NUMBER 52-73-0358K. IT IS THE VENDOR’S RESPONSIBILITY TO ADVISE COMMON CARRIERS THAT AGENCIES OF THE STATE OF MARYLAND ARE EXEMPT FROM TRANSPORTATION TAX.

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**STATEWIDE CONTRACT**  
------------------------  
2016 MODEL  
FOR COMMERCIAL GRADE ZERO TURN MOWERS  
------------------------  
TERM OF CONTRACT 06/08/16 UNTIL 06/08/19

**AMENDMENT# 2**  
ACCESSORIES: 10% PLUS SHIPPING UNLESS INCLUDED WITH EQUIPMENT ORDER.

**AMENDMENT# 1:**  
IN ACCORDANCE WITH SECTION C – REVISED SPECIFICATION OF SOLICITATION #001IT820083/MDDGS31023032, THIS CONTRACT, BPO#001B6400536 IS AMENDED TO ALLOW VENDORS TO CONSIDER OFFERING ENTIRE PRODUCT LINES OF ZERO TURN MOWERS TO INCLUDE MORE POWERFUL, LARGER MACHINES.

VENDOR NAME: ARIENS COMPANY-GRAVELY  
VENDOR CONTACT: DAVID RAMIREZ  
PHONE NUMBER: (334) 477-1952

*** CONTINUED, NEXT PAGE ***
TERM (cont’d):

EMAIL:DRAMIREZ@ARIENS.COM

ELECTRONIC PROCESSING FEE

1.
CONTRACTOR SHALL PAY AN ELECTRONIC TRANSACTION PROCESSING FEE TO THE STATE IN THE AMOUNT OF ONE PERCENT (1%) OF THE TOTAL CONTRACT SALES. THE ELECTRONIC TRANSACTION PROCESSING FEE IS CALCULATED BASED ON ALL SALES TRANSACTED UNDER THE CONTRACT, MINUS, ANY RETURNS OR CREDITS. THE ELECTRONIC PROCESSING FEE SHALL NOT BE CHARGED DIRECTLY TO THE CUSTOMER, E.G., AS A SEPARATE LINE ITEM, FEE OR SURCHARGE, BUT SHALL BE INCLUDED IN THE CONTRACT'S UNIT PRICES

2.
THE ELECTRONIC TRANSACTION FEE SHALL BE SUBMITTED TO THE DEPARTMENT OF GENERAL SERVICES, FISCAL SERVICES DIVISION, 301 W. PRESTON STREET, ROOM 1309, BALTIMORE, MD., 21201, WITHIN TEN (10) CALENDAR DAYS FOLLOWING THE END OF EACH CALENDAR MONTH ALONG WITH A MONTHLY USAGE REPORT DOCUMENTING ALL CONTRACT SALES. AN EXCEL VERSION OF THE MONTHLY USAGE REPORT SHALL ALSO BE EMAILED TO THE PROCUREMENT OFFICER AND AWAWU SALAKO, AT AWAWU.SALAKO@MARYLAND.GOV

3.
FAILURE TO REMIT THE ELECTRONIC PROCESSING FEES IN A TIMELY MANNER OR REMITTANCE OF FEES INCONSISTENT WITH THE CONTRACT'S REQUIREMENT MAY RESULT IN THE STATE EXERCISING ALL RECOURSE AVAILABLE UNDER THE CONTRACT INCLUDING, BUT NOT LIMITED TO, A THIRD PARTY AUDIT OF ALL CONTRACT ACTIVITY. SHOULD AN AUDIT BE REQUIRED BY THE STATE, THE CONTRACTOR SHALL REIMBURSE THE STATE FOR ALL COSTS ASSOCIATED WITH THE AUDIT UP TO $10,000.00 OR ONE (1%) PERCENT OF THE CONTRACT'S ESTIMATED ANNUAL VALUE, WHICH EVER IS HIGHER.

PURSUANT TO ARTICLE 41, SECTION 18-201 OF THE ANNOTATED CODE OF MARYLAND, EXCEPT AS PROVIDED IN (B) THE FOLLOWING ENTITIES MAY PURCHASE MATERIALS, SUPPLIES, AND EQUIPMENT UNDER THIS CONTRACT:

(1) A COUNTY OR BALTIMORE CITY;
(2) A MUNICIPAL CORPORATION;
(3) A GOVERNMENTAL AGENCY IN THE STATE;
(4) A PUBLIC OR QUASI-PUBLIC AGENCY THAT:
   (I) RECEIVES STATE MONEY; AND
   (II) IS EXEMPT FROM TAXATION UNDER SECTION 501(C)(3) OF THE INTERNAL REVENUE CODE:
(5) A PRIVATE ELEMENTARY OR SECONDARY SCHOOL THAT:

*** CONTINUED, NEXT PAGE ***
TERMS (cont’d):

(I) EITHER HAS BEEN ISSUED A CERTIFICATE OR APPROVAL FROM
THE STATE BOARD OF EDUCATION OR IS ACCREDITED BY THE
ASSOCIATION OF INDEPENDENT SCHOOLS; AND

(II) IS EXEMPT FROM TAXATION UNDER SECTION 501 (C)(3) OF THE
INTERNAL REVENUE CODE:

OR

(6) A NONPUBLIC INSTITUTION OF HIGHER EDUCATION UNDER SECTION 17-106
OF THE EDUCATION ARTICLE.

A PRIVATE ELEMENTARY OR SECONDARY SCHOOL OR A NONPUBLIC INSTITUTION
OF HIGHER EDUCATION MAY NOT PURCHASE RELIGIOUS MATERIALS UNDER THIS
CONTRACT

THE RIGHT TO PURCHASE UNDER THIS SECTION SHALL BE IN ADDITION TO, BUT
NOT IN SUBSTITUTION FOR, THE APPLICABLE PURCHASING POWER GRANTED TO
ANY OF THE LISTED ENTITIES PURSUANT TO ANY STATUTORY OR CHARTER
PROVISION.

ALL PURCHASES UNDER THIS CONTRACT BY ANY SUCH ENTITY WHICH IS NOT A
UNIT OR AGENCY OF THE STATE OF MARYLAND FOR WHICH THE STATE OF
MARYLAND MAY BE HELD LIABLE IN CONTRACT (1) SHALL NOT CONSTITUTE A
PURCHASE OR CONTRACT BETWEEN THE CONTRACTOR AND THAT ENTITY ONLY, (2)
SHALL NOT CONSTITUTE A PURCHASE OR CONTRACT OF THE STATE OF MARYLAND,
(3) SHALL NOT BE BINDING OR ENFORCEABLE AGAINST THE STATE OF MARYLAND
OR ANY OF ITS UNITS OR AGENCIES, AND (4) MAY BE SUBJECT TO OTHER
TERMS AND CONDITIONS AGREED TO BY THE CONTRACTOR, AND THE PURCHASER.
CONTRACTOR BEARS THE RISK OF DETERMINING WHETHER OR NOT ANY ENTITY FROM
WHICH THE CONTRACTOR RECEIVES AN ORDER UNDER THE CONTRACT IS A UNIT
OR AGENCY OF THE STATE OF MARYLAND SUCH THAT THE CONTRACT MAY BE
ENFORCED AGAINST THE STATE OF MARYLAND.

THE DEPARTMENT OF GENERAL SERVICES' "TERMS AND CONDITIONS FOR
COMMODITY CONTRACTS OVER $25,000" AND ALL SPECIFICATIONS, TERMS AND
CONDITIONS OF SOLICITATION #MDDGS31023032/DGSR6400184 INCORPORATED
HEREIN BY REFERENCE.
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**END OF ITEM LIST**

**THIS PROCUREMENT WAS CONDUCTED AS A COMPETITIVE SEALED BID. THE AWARD WAS MADE TO THE LOWEST RESPONSIVE BID AND RESPONSIBLE BIDDERS (BASIS FOR AWARD).**

**VENDOR MUST INCLUDE THE 9-DIGIT ZIP CODE OF COMPANY ADDRESS ON ALL INVOICES. FAILURE TO DO SO MAY RESULT IN DELAY OF PAYMENT.**

**ALL PRODUCTS USED IN PACKING TO CUSHION AND PROTECT DURING THE SHIPMENT OF COMMODITIES ARE TO BE MADE OF RECYCLED, REYCLABLE, AND/OR BIODEGRADABLE MATERIALS.**

**LAST PAGE**