BLANKET PURCHASE ORDER
STATE OF MARYLAND

BPO NO: 001B6400539 PRINT DATE: 02/14/19 PAGE: 01

SHIP TO:
AS SPECIFIED ON INDIVIDUAL ORDERS

VENDOR ID:
COALE WALTER G INC
2849 CHURCHVILLE ROAD
P O BOX 39
CHURCHVILLE, MD 21028
(410) 879-1491

REFER QUESTIONS TO:
FRANCINE JACKSON
(410) 767-3039
FRANCINE.JACKSON@MARYLAND.GOV

ITB: DGSR6400184 EXPR DATE: 06/08/19 DISCOUNT TERMS: .00 NET 30 DAY
POST DATE: 06/10/16 CONTRACT AMOUNT: .00

TERMS:
ARTICLES HERELN ARE EXEMPT FROM MARYLAND SALES AND USE TAXES BY EXEMPTION CERTIFICATE NUMBER 3000256-3 AND FROM FEDERAL EXCISE TAXES BY EXEMPTION NUMBER 52-73-0358K. IT IS THE VENDOR'S RESPONSIBILITY TO ADVISE COMMON CARRIERS THAT AGENCIES OF THE STATE OF MARYLAND ARE EXEMPT FROM TRANSPORTATION TAX.

STATEWIDE CONTRACT

COMMERCIAL GRADE ZERO TURN MOWERS

TERM OF CONTRACT 6/08/16 UNTIL 6/08/19

AMENDMENT #1

IN ACCORDANCE WITH SECTION C - REVISED SPECIFICATION OF SOLICITATION #001IT920083/MDDGS31023032, THIS CONTRACT, BPO#001B6400539 IS AMENDED TO ALLOW VENDORS TO CONSIDER OFFERING ENTIRE PRODUCT LINES OF ZERO TURN MOWERS TO INCLUDE MORE POWERFUL, LARGER MACHINES.

DISCOUNTS OFFERED BY WALTER G.COALE, INC:
TORO
ALL LCE MODELS (TITAN HD 2000 & 2500, Z-MASTER 3000- 8000 SERIES ZERO TURN RIDERS, COMMERCIAL MID-SIZE WALK BEHINDS AND GRANSTAND MODELS) 28% OFF MSRP

ACCESSORIES & IMPLEMENTS- 10% OFF

*** CONTINUED, NEXT PAGE ***
BLANKET PURCHASE ORDER
STATE OF MARYLAND

BPO NO: 001B6400539      PRINT DATE: 02/14/19      PAGE: 02

TERMS (cont’d):

PARTS  15% OFF

HUSTLER MODEL 104 - 25% OFF
ACCESSORIES & IMPLEMENTS - 10% OFF
PARTS - 15% OFF

HUSTLER (FASTRAK, FASTRAKSD, FASTRAKSDX, X-ONE, SUPERZ, SUPERZ HYPER
DRIVE, DIESEL Z, TRIMSTAR & SUPERS MODELS - 28% OFF MSRP

ACCESSORIES & IMPLEMENTS - 10% OFF
PARTS - 15% OFF

BOBCAT (FASTCAT PRO, PROCAT, PREDATOR PRO, QUICK CAT) - 15% OFF MSRP

ACCESSORIES & IMPLEMENTS - 10% OFF
PARTS - 15% OFF

VENDOR NAME: WALTER G. COALE, INC
VENDOR CONTACT: WALTER JOHNSON
PHONE NUMBER: (410) 838-6363
EMAIL: WALTERJ@WALTERGCOALE.COM
ELECTRONIC PROCESSING FEE

1. CONTRACTOR SHALL PAY AN ELECTRONIC TRANSACTION FEE TO THE
STATE IN THE AMOUNT OF ONE PERCENT (1%) OF THE TOTAL CONTRACT SALES.
THE ELECTRONIC TRANSACTION FEE IS CALCULATED BASED ON ALL
SALES TRANSACTED UNDER THE CONTRACT, MINUS, ANY RETURNS OR CREDITS.
THE ELECTRONIC TRANSACTION FEE SHALL NOT BE CHARGED
DIRECTLY TO THE CUSTOMER, E.G., AS A SEPARATE LINE ITEM, FEE OR
SURCHARGE, BUT SHALL BE INCLUDED IN THE CONTRACTS UNIT PRICES

2. THE ELECTRONIC TRANSACTION FEE SHALL BE SUBMITTED TO THE
DEPARTMENT OF GENERAL SERVICES, FISCAL SERVICES DIVISION, 301 W.
PRESTON STREET, ROOM 1309, BALTIMORE, MD., 21201, WITHIN TEN (10)
CALENDAR DAYS FOLLOWING THE END OF EACH CALENDAR MONTH ALONG WITH A
MONTHLY USAGE REPORT DOCUMENTING ALL CONTRACT SALES. AN EXCEL
VERSION OF THE MONTHLY USAGE REPORT SHALL ALSO BE EMAILED TO THE
PROCUREMENT OFFICER AND AWAU SALAKO, AT AWAU.SALAKO@MARYLAND.GOV

3. FAILURE TO REMIT THE ELECTRONIC TRANSACTION FEES IN A
TIMELY MANNER OR REMITTANCE OF FEES INCONSISTENT WITH THE CONTRACT’S
REQUIREMENT MAY RESULT IN THE STATE EXERCISING ALL RECURSE AVAILABLE
UNDER THE CONTRACT INCLUDING, BUT NOT LIMITED TO, A THIRD PARTY
AUDIT OF ALL CONTRACT ACTIVITY. SHOULD AN AUDIT BE REQUIRED

*** CONTINUED, NEXT PAGE ***
BY THE STATE, THE CONTRACTOR SHALL REIMBURSE THE STATE FOR ALL COSTS ASSOCIATED WITH THE AUDIT UP TO $10,000.00 OR ONE (1%) PERCENT OF THE CONTRACT'S ESTIMATED ANNUAL VALUE, WHICH EVER IS HIGHER.

PURSUANT TO ARTICLE 41, SECTION 18-201 OF THE ANNOTATED CODE OF MARYLAND, EXCEPT AS PROVIDED IN (B) THE FOLLOWING ENTITIES MAY PURCHASE MATERIALS, SUPPLIES, AND EQUIPMENT UNDER THIS CONTRACT:

(1) A COUNTY OR BALTIMORE CITY;
(2) A MUNICIPAL CORPORATION;
(3) A GOVERNMENTAL AGENCY IN THE STATE;
(4) A PUBLIC OR QUASI-PUBLIC AGENCY THAT:
   (I) RECEIVES STATE MONEY; AND
   (II) IS EXEMPT FROM TAXATION UNDER SECTION 501(C)(3) OF THE INTERNAL REVENUE CODE:

(5) A PRIVATE ELEMENTARY OR SECONDARY SCHOOL THAT:
   (I) EITHER HAS BEEN ISSUED A CERTIFICATE OR APPROVAL FROM THE STATE BOARD OF EDUCATION OR IS ACCREDITED BY THE ASSOCIATION OF INDEPENDENT SCHOOLS; AND
   (II) IS EXEMPT FROM TAXATION UNDER SECTION 501(C)(3) OF THE INTERNAL REVENUE CODE:
   OR

(6) A NONPUBLIC INSTITUTION OF HIGHER EDUCATION UNDER SECTION 17-106 OF THE EDUCATION ARTICLE.

A PRIVATE ELEMENTARY OR SECONDARY SCHOOL OR A NONPUBLIC INSTITUTION OF HIGHER EDUCATION MAY NOT PURCHASE RELIGIOUS MATERIALS UNDER THIS CONTRACT.

THE RIGHT TO PURCHASE UNDER THIS SECTION SHALL BE IN ADDITION TO, BUT NOT IN SUBSITUITION FOR, THE APPLICABLE PURCHASING POWER GRANTED TO ANY OF THE LISTED ENTITIES PURSUANT TO ANY STATUTORY OR CHARTER PROVISION.

ALL PURCHASES UNDER THIS CONTRACT BY ANY SUCH ENTITY WHICH IS NOT A UNIT OR AGENCY OF THE STATE OF MARYLAND FOR WHICH THE STATE OF MARYLAND MAY BE HELD LIABLE IN CONTRACT (1) SHALL NOT CONSTITUTE A PURCHASE OR CONTRACT BETWEEN THE CONTRACTOR AND THAT ENTITY ONLY, (2) SHALL NOT CONSTITUTE A PURCHASE OR CONTRACT OF THE STATE OF MARYLAND, (3) SHALL NOT BE BINDING OR ENFORCEABLE AGAINST THE STATE OF MARYLAND OR ANY OF ITS UNITS OR AGENCIES, AND (4) MAY BE SUBJECT TO OTHER TERMS AND CONDITIONS AGREED TO BY THE CONTRACTOR, AND THE PURCHASER.

*** CONTINUED, NEXT PAGE ***
CONTRACTOR BEARS THE RISK OF DETERMING WHETHER OR NOT ANY ENTITY FROM
WHICH THE CONTRACTOR RECEIVES AN ORDER UNDER THE CONTRACT IS A UNIT
OR AGENCY OF THE STATE OF MARYLAND SUCH THAT THE CONTRACT MAY BE
ENFORCED AGAINST THE STATE OF MARYLAND.

THE DEPARTMENT OF GENERAL SERVICES' "TERMS AND CONDITIONS FOR
COMMODITY CONTRACTS OVER $25,000" AND ALL SPECIFICATIONS, TERMS AND
CONDITIONS OF SOLICITATION #MDDGS31023032/DGSR6400184 INCORPORATED
HEREIN BY REFERENCE.

<table>
<thead>
<tr>
<th>LINE #</th>
<th>STATE ITEM ID</th>
<th>U/M</th>
<th>UNIT COST</th>
</tr>
</thead>
<tbody>
<tr>
<td>0001</td>
<td>51556</td>
<td>EA</td>
<td>7,959.6500</td>
</tr>
</tbody>
</table>

COMMERCIAL GRADE ZERO TURN MOWERS 48" MOWING DECK
OR APPROVED EQUAL.

<table>
<thead>
<tr>
<th>LINE #</th>
<th>STATE ITEM ID</th>
<th>U/M</th>
<th>UNIT COST</th>
</tr>
</thead>
<tbody>
<tr>
<td>0002</td>
<td>51556</td>
<td>EA</td>
<td>8,093.7800</td>
</tr>
</tbody>
</table>

COMMERCIAL GRADE ZERO TURN MOWERS 52" MOWING DECK OR APPROVED
EQUAL

<table>
<thead>
<tr>
<th>LINE #</th>
<th>STATE ITEM ID</th>
<th>U/M</th>
<th>UNIT COST</th>
</tr>
</thead>
<tbody>
<tr>
<td>0003</td>
<td>51556</td>
<td>EA</td>
<td>8,299.8200</td>
</tr>
</tbody>
</table>

COMMERCIAL GRADE ZERO TURN MOWER 60"MOWING DECK OR APPROVED
EQUAL
BLANKET PURCHASE ORDER
STATE OF MARYLAND

BPO NO: 001B6400539  PRINT DATE: 02/14/19  PAGE: 05

<table>
<thead>
<tr>
<th>LINE #</th>
<th>STATE ITEM ID</th>
<th>U/M</th>
<th>UNIT COST</th>
</tr>
</thead>
<tbody>
<tr>
<td>0004</td>
<td>51556</td>
<td>EA</td>
<td>10,281.6500</td>
</tr>
</tbody>
</table>

MOWERS, LAWN, RIDING TYPE

COMMERCIAL GRADE ZERO TURN MOWER 72" MOWING DECK OR APPROVED EQUAL

END OF ITEM LIST

THIS PROCUREMENT WAS CONDUCTED AS A COMPETITIVE SEALED BID.
THE AWARD WAS MADE TO THE LOWEST RESPONSIVE BID AND RESPONSIBLE BIDDERS (BASIS FOR AWARD).

THIS PROCUREMENT WAS CONDUCTED AS A COMPETITIVE SEALED BID.
THE AWARD WAS MADE TO THE LOWEST RESPONSIVE BID AND RESPONSIBLE BIDDERS (BASIS FOR AWARD).

VENDOR MUST INCLUDE THE 9-DIGIT ZIP CODE OF COMPANY ADDRESS ON ALL INVOICES. FAILURE TO DO SO MAY RESULT IN DELAY OF PAYMENT.

ALL PRODUCTS USED IN PACKING TO CUSHION AND PROTECT DURING THE SHIPMENT OF COMMODITIES ARE TO BE MADE OF RECYCLED, RECYCLABLE, AND/OR BIODEGRADABLE MATERIALS.

******** LAST PAGE ********

AUTHORIZED BY: ________________________ DATE: ________________________

BUYER AUTHORIZED DESIGNEE
Walter G. Coale, Inc. offers the following discounts on Zero Turn Mowers

**TORO** All LCE models (Titan HD 2000 and 2500, Z Master 3000 – 8000 series Zero Turn Riders, Commercial Mid-size Walk Behinds, and Grandstand models) 28% off MSRP

Accessories & Implements 10% off MSRP

**Hustler Model 104** 25% off MSRP

Accessories and Implements 10% off MSRP

Parts 15% off

**Hustler** (Fastrk, Fastrak SDX, X-One, Super Z, Super Z Hyper Drive, Diesel Z, Trimstar and Super S models) 28% off MSRP

Accessories and Implements 10% off

Parts 15% off

**Bobcat** (Procat, Predator Pro, and Quick Cat models) 15% Off MSRP

Accessories and Implements 10% off

Parts 15% off