BLANKET PURCHASE ORDER
STATE OF MARYLAND

*************** STATE OF MARYLAND **************

BPO NO: 001B9400378  PRINT DATE: 04/10/19  PAGE: 01

SHIP TO:
AS SPECIFIED ON INDIVIDUAL ORDERS

VENDOR ID:
FALCON SOLUTIONS LLC
704 SEVERNSIDE AVE
SEVERNA PARK, MD 21146
(410) 627-3037

REFER QUESTIONS TO:
CHARLES BAILEY
(410) 767-6056
CHARLES.BAILEY1@MARYLAND.GOV

ITB:  EXPR DATE: 04/30/22  DISCOUNT TERMS: NET 30 DAY
POST DATE: 04/10/19  CONTRACT AMOUNT: 4,937,019.84

TERMS:
ARTICLES HEREIN ARE EXEMPT FROM MARYLAND SALES AND USE TAXES BY EXEMPTION CERTIFICATE NUMBER 3000256-3 AND FROM FEDERAL EXCISE TAXES BY EXEMPTION NUMBER 52-73-0358K. IT IS THE VENDOR'S RESPONSIBILITY TO ADVISE COMMON CARRIERS THAT AGENCIES OF THE STATE OF MARYLAND ARE EXEMPT FROM TRANSPORTATION TAX.

FUND SOURCE:  AGY  FY  PCA  AOBJ  AMT
H00  19  33439  0899  $ 269,936.84
H00  20  33439  0899  $1,623,940.06
H00  21  33439  0899  $1,649,923.24
H00  22  33439  0899  $1,393,219.70

RETAIN DETAILED SPECIFICATIONS AND CONTRACT (ATTACHMENT A) FOR FUTURE REFERENCE.

VENDOR CONTACT: EDWIN HIRSCH, (410) 627-3037, EHIRSCH@FALCONSOLUTIONSLLC.COM
AGENCY CONTACT: RICK TYSON, (410) 767-0004, RICK.TYSON@MARYLAND.GOV
BLANKET PURCHASE ORDER
STATE OF MARYLAND

*************** STATE OF MARYLAND ***************

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<table>
<thead>
<tr>
<th>LINE #</th>
<th>STATE ITEM ID</th>
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<td>0001</td>
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BUILDING MANAGEMENT SERVICES

COMPREHENSIVE BUILDING MANAGEMENT AT THE NANCY S. GRASMICK STATE EDUCATION BUILDING FOR A TERM OF THREE (3) YEARS WITH TWO (2) ONE-YEAR RENEWAL OPTIONS.

_________________________________________ END OF ITEM LIST __________________________________

THE STATE RESERVES THE RIGHT TO ADJUST THE SCOPE OF WORK PROVIDED IN THE SPECIFICATIONS IN ORDER TO KEEP EXPENDITURES WITHIN AUTHORIZED APPROPRIATIONS.

THE BLANKET PURCHASE ORDER (BPO) ISSUED AS A RESULT OF THE INVITATION TO BID (ITB) AND ANY SUBSEQUENT AMENDMENTS, MODIFICATIONS OR OPTIONS ISSUED RELEVANT TO THE ITB OR BPO, SHALL COMPLY WITH ALL OF THE TERMS, CONDITIONS AND SPECIFICATIONS ISSUED WITH THE ITB AND ARE INCORPORATED IN AND MADE PART OF THE BPO.

IF THE STATE OF MARYLAND OR OTHER REGULATORY BODY REQUIRES A LICENSE OR CERTIFICATE TO PERFORM THE SERVICES REQUIRED, PLEASE PROVIDE THE LICENSE NUMBER AND DATE OF ISSUANCE.

__________________________________________
LICENSE NUMBER DATE OF EXPIRATION

IF YOU ARE A DEPARTMENT OF TRANSPORTATION CERTIFIED MINORITY BUSINESS, PLEASE PROVIDE YOUR CERTIFICATION NUMBER.

__________________________________________
MDOT'S MBE CERTIFICATION NUMBER

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