\*\*\*\*\*\*\*\*\*\*\*\* STATE OF MARYLAND \*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*

**BPO NO:** 001B3400192

**PRINT DATE:** 09/29/16

**PAGE:** 01

SHIP TO:							
AS SPECIFIED ON INDIVIDUAL ORDERS							
VENDOR ID: XEROX CORP		REFER QUESTIONS TO:					
6350 STEVENS FOREST RD STE 300		LISA FORTUNE MCDONALD (410)767-4084					
ELLICOTT CITY, MD (410)290-7689	21046	LISA.MCDONALD@MARYLAND.GOV					
<b>ITB:</b> 001IT818846	<b>EXPR DATE:</b> 10/31/18 <b>POST DATE:</b> 10/12/12		NET	30 DAY .00			

#### TERMS:

ARTICLES HEREIN ARE EXEMPT FROM MARYLAND SALES AND USE TAXES BY EXEMPTION CERTIFICATE NUMBER 3000256-3 AND FROM FEDERAL EXCISE TAXES BY EXEMPTION NUMBER 52-73-0358K. IT IS THE VENDOR'S RESPONSIBILITY TO ADVISE COMMON CARRIERS THAT AGENCIES OF THE STATE OF MARYLAND ARE EXEMPT FROM TRANSPORTATION TAX.

VENDOR CONTACT:	HERB JENKINS
VENDOR'S TELEPHONE NO.	410-290-7689
FAX:	410-290-7685
EMAIL:	HERB.JENKINS@XEROX.COM

THIS CONTRACT IS IN ACCORDANCE WITH THE CONTRACT SPECIFICATIONS AND ALL STATE OF MARYLAND TERMS & CONDITIONS EXCLUDING ANY CONTRACTOR'S TERM S & CONDITIONS.

THE SOLICITATION AND RESULTING CONTRACT INCLUDES LEASE AGREEMENTS WITH ONE (1), TWO (2), THREE (3), FOUR (4) AND FIVE (5) YEAR OPTIONS WITH COSTS THAT REFLECT THE RESPECTIVE TERM LENGTH.

EACH LEASE OPTION IS AVAILABLE THROUGHOUT THE ENTIRE TERM OF THE CONTR ACT, AND LEASES UNDER THE CONTRACT WILL EXPIRE UPON THE EXPIRATION OF THE FULL TERM OF THE RESPECTIVE OPTION.

DECEMBER, 2014 UPDATED COPIER

PLEASE SEE THE UPDATED COPIERS TO THE XEROX CORP.EFFECTIVE DECEMBER, 2015

**PRINT DATE:** 09/29/16

**PAGE:** 02

#### TERMS (cont'd):

**BPO NO:** 001B3400192

PLEASE SEE THE ATTACHED CHANGES FOR UPDATED COPIERS FOR XEROX CORP. THIS AWARD IS MADE TO XEROX CORPORATION PER THE TERMS AND CONDITION SET FORTH IN: THIS BLANKET PURCHASE ORDER NO. 001B3400192; (2) THE STATE OF MARYLAND QUESTIONS AND ANSWERS, DATED JULY 2, 2012; THE STATE OF MARYLAND REQUEST FOR PROPOSAL FOR DOCUMENT IMAGING SOLUTIONS RFP NO. 001IT818846, DATED JUNE 15, 2012; XEROX VOLUME I, TECHNICAL PROPOSAL WITH MANDATORY AFFIDAVITS, SUBMITTED JULY 17, 2012, XEROXS CLARIFICATIONS DOCUMENT, REVISED NOVEMBER 30, 2012. SHOULD THERE BE A CONFLICT BETWEEN THE ABOVE DOCUMENTS THE ORDER OF PRECEDENCE SHALL BE IN THE ORDER AS STATED ABOVE.

SIX YEAR PERIOD BEGINNING DATE OF AWARD THROUGH OCTOBER 31, 2018. CONTRACT IS FOR TERM RENTAL OF IDENTIFIED EQUIPMENT. CONTRACT EQUIPMENT PLACED UNDER ANY ORDERING PERIOD IS AT FIXED PRICES FOR THE SIX YEAR PERIOD.

AS REQUIRED BY ARTICLE 41, SECTION 18-201, ALL BIDDERS ARE TO ACCEPT ORDERS PLACED AGAINST THIS CONTRACT BY ANY STATE OF MARYLAND GOVERNMENTAL AGENCY INCLUDING THE UNIVERSITY OF MARYLAND SYSTEM; ANY COUNTY OR BALTIMORE CITY; ANY MUNICIPAL CORPORATION; ANY PUBLIC OR QUASI-PUBLIC AGENCY THAT RECEIVES STATE MONEY AND IS EXEMPT FROM TAXATION UNDER 501 (C) (3) OF THE IRS CODE. COPIES OF THE CONTRACT WILL BE MADE AVAILABLE, UPON REQUEST, TO ALL OF THE ABOVE ENTITIES BY THE SUCCESSFUL VENDOR.

QUOTED PRICES ARE NET 30 DAYS F.O.B. STATE USING AUTHORITIES. ALL DISCOUNTS ARE DEDUCTED AND REFLECTED IN NET PRICES.

THIS CONTRACT DOES NOT OBLIGATE THE STATE OF MARYLAND TO PURCHASE ANY MINIMUM QUANTITY THROUGH THE CONTRACT PERIOD. ORDERS AS REQUIRED, WILL BE PLACED DIRECT TO SUPPLIER BY THE USING AUTHORITIES, INDICATING PROCESSING FEE

1.

CONTRACTOR SHALL PAY A PROCESSING FEE TO THE STATE IN THE AMOUNT OF ONE PERCENT (1%) OF THE TOTAL CONTRACT SALES. THE PROCESSING FEE IS CALCULATED BASED ON ALL SALES TRANSACTED UNDER THE CONTRACT, MINUS, ANY RETURNS OR CREDITS. THE PROCESSING FEE SHALL NOT BE

PRINT DATE: 09/29/16

**PAGE:** 03

### TERMS (cont'd):

**BPO NO:** 001B3400192

CHARGED DIRECTLY TO THE CUSTOMER, E.G., AS A SEPARATE LINE ITEM, FEE OR SURCHARGE, BUT SHALL BE INCLUDED IN THE CONTRACTS UNIT PRICES. 2. THE PROCESSING FEE SHALL BE SUBMITTED TO THE DEPARTMENT OF GENERAL SERVICES, FISCAL SERVICES DIVISION, 301 W. PRESTON STREET, ROOM 1309, BALTIMORE, MD., 21201, WITHIN TEN (10) CALENDAR DAYS FOLLOWING THE END OF EACH CALENDAR MONTH ALONG WITH A MONTHLY USAGE REPORT DOCUMENTING ALL CONTRACT SALES. AN EXCEL VERSION OF THE MONTHLY USAGE REPORT SHALL ALSO BE EMAILED TO THE EMM DATABASE SPECILAIST, AWAWU SALAKO AT AWAWU.SALAKO@MARYLAND.GOV 3. FAILURE TO REMIT PROCESSING FEES IN A TIMELY MANNER OR REMITTANCE OF FEES INCONSISTENT WITH THE CONTRACT'S REOUIREMENT MAY RESULT IN THE STATE EXERCISING ALL RECOURSE AVAILABLE UNDER THE CONTRACT INCLUDING, BUT NOT LIMITED TO, A THIRD PARTY AUDIT OF ALL CONTRACT ACTIVITY. SHOULD AN AUDIT BE REQUIRED BY THE STATE, THE CONTRACTOR SHALL REIMBURSE THE STATE FOR ALL COSTS ASSOCIATED WITH THE AUDIT UP TO \$10,000.00 OR ONE (1%) PERCENT OF THE CONTRACT'S ESTIMATED ANNUAL VALUE, WHICH EVER IS HIGHER. SECURITY PRACTICES FOR MULTIFUNCTION PRINTER/COPIER MACHINES IN ACCORDANCE WITH MARYLAND DEPARTMENT OF INFORMATION TECHNOLOGY'S (DO IT) INFORMATION SECURITY POLICY (VERSION 3, OCTOBER 2011). MARYLAND ST

ATE POLICY REQUIRES THAT THE DISPOSAL OF MULTIFUNCTION PRINTERS/COPIER S BE HANDLED IN A MANNER SIMILAR TO THAT FOR DISPOSING OF DESKTOP OR L APTOP COMPUTERS. THE VENDOR AGREES THAT UPON THE EXPIRATION OF THE EQ UIPMENTS LEASE AGREEMENT THAT THEY WILL EITHER DESTROY THE ELECTRONIC STORAGE MEDIA OR ENSURE THAT THE ELECTRONIC STORAGE MEDIA HAS BEEN SAN ITIZED IN ACCORDANCE WITH NIST SP800-88.

### LINE # STATE ITEM ID U/M UNIT COST

0001 01621-DCSA01 EA 1,209.0000

DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS I

CATEGORY 1 MONOCHROME 10 TO 19 PPM XEROX MODEL WC3550X, WC3615DN, W3655X.

NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING

**PRINT DATE:** 09/29/16 **BPO NO:** 001B3400192

**PAGE:** 04

#### U/M STATE ITEM ID LINE # UNIT COST

WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0002 9,100.0000 01621-DCSA02 ΕA

DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS II

CATEGORY 2 MONOCHROME 20 TO 29 PPM XEROX MODEL WC5335T NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

9,100.0000 0003 01621-DCSA03 ΕA

DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS III

CATEGORY 3A MONOCHROME 30 TO 39 PPM XEROX MODEL WC5335T NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL. WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.

PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0004 01621-DCSA03 ΕA 10,100.0000

DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS III

CATEGORY 3A (MONOCHROME 30 TO 39 PPM) - XEROX MODEL WC5335PT. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH

**BPO NO:** 001B3400192

**PRINT DATE:** 09/29/16

**PAGE:** 05

#### STATE ITEM ID U/M LINE # UNIT COST

THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0005 01621-DCSA05 ΕA 15,608.0000

DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS V

CATEGORY 4 MONOCHROME 40 TO 49 PPM XEROX MODEL W5945OCT AND W5945APT

NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010, AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER I.T. REVIEW.

PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0006 01621-DCSA06 ΕA 12,999.0000

DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 5 (MONOCHROME 50 TO 59 PPM) - REGULAR FORM FACTOR XEROX MODEL W5150T. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0007 01621-DCNW01 ΕA 21,345.0000

NETWORK DIGITAL COPIER WITH MULTIFUNCTION DEVICES, CLASS I

**BPO NO:** 001B3400192 **PRINT DATE:** 09/29/16

**PAGE:** 06

#### STATE ITEM ID U/M LINE # UNIT COST

CATEGORY 5 (MONOCHROME 50 TO 59 PPM) - REGULAR FORM FACTOR XEROX MODEL 9550CT AND 5955APT, 5755APT NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS. MUST BE ABLE TO AC. COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010, AND MAC.

PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

8000 20,500.0000 01621-DCNW01 ΕA

NETWORK DIGITAL COPIER WITH MULTIFUNCTION DEVICES, CLASS I

CATEGORY 6 (MONOCHROME 60 TO 69 PPM) - REGULAR FORM FACTOR XEROX MODEL W5865APT. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

25,050.0000 0009 01621-DCNW02 ΕA

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS II

CATEGORY 7 (MONOCHROME 70 TO 79 PPM) - REGULAR FORM FACTOR XEROX MODEL W5875APT NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

**BPO NO:** 001B3400192 **PRINT DATE:** 09/29/16

**PAGE:** 07

### LINE # STATE ITEM ID U/M UNIT COST

0010 01621-DCNW03 EA 34,400.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS III

CATEGORY 8 (MONOCHROME 80 > PPM) - REGULAR FORM FACTOR XEROX MODEL W5790APT. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0011 01621-DCNW03 EA 46,500.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS III

CATEGORY 8 (MONOCHROME 80 TO > PPM) - REGULAR FORM FACTOR XEROX MODEL D95CP. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0012 01621-DCNW04 EA 6,999.0000

NETWORK DIGITAL COPIER WITH MULTIFUNCTION DEVICES, CLASS IV

CATEGORY 9 (COLOR/MONOCHROME 10 TO 19 COLOR PPM) XEROX MODEL W7220P, W7220PT NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

**BPO NO:** 001B3400192 **PRINT DATE:** 09/29/16

**PAGE:** 08

### LINE # STATE ITEM ID U/M UNIT COST

0013 01621-DCNW05 EA 9,499.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS V

CATEGORY 10 (COLOR/MONOCHROME 20 TO 29 COLOR PPM) XEROX MODEL W7225PT. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0014 01621-DCNW06 EA 15,499.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 10A (COLOR/MONOCHROME 20 TO 29 COLOR PPM) REGULAR FORM FACTOR XEROX MODEL W7835P. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL

ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0016 01621-DCNW06 EA 15,499.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 11 (COLOR/MONOCHROME 30 TO 39 COLOR PPM) REGULAR FORM FACTOR XEROX MODEL W7835PT. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS

WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

**BPO NO:** 001B3400192 **PRINT DATE:** 09/29/16 **PAGE:** 09

#### LINE # STATE ITEM ID U/M UNIT COST

0017 01621-DCNW06 EA 21,899.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 11A (COLOR/MONOCHROME - 50 TO 59 COLOR PPM) XEROX MODEL REGULAR FORM FACTOR 3CQ9301. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0018 01621-DCNW06 EA 21,899.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 12 (COLOR/MONOCHROME 40 TO 49 COLOR PPM XEROX MODEL W7845PT. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0019 01621-DCNW06 EA 24,899.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 12 (MONOCHROME/ COLOR - 40 TO 49 COLOR PPM) - REGULAR FORM FACTOR XEROX MODEL 3CQ9302. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.

PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS

\*\*\* CONTINUED, NEXT PAGE \*\*\*

.

**BPO NO:** 001B3400192 **PRINT DATE:** 09/29/16

**PAGE:** 10

### LINE # STATE ITEM ID U/M UNIT COST

WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0020 01621-DCNW06 EA 23,199.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 13 (COLOR/MONOCHROME - 50 > COLOR PPM) REGULAR FORM FACTOR XEROX MODEL W7855PT,W7556-HCT COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.

PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0021 01621-DCNW06 EA 27,899.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 13 (COLOR/MONOCHROME - 50 > COLOR PPM) REGUALR FORM FACTOR XEROX MODEL 3CQ9303. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.

PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0022 01621-DCNW06 EA 34,700.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 13 (COLOR/MONOCHROME - 50 > COLOR PPM) REGULAR FORM FACTOR XEROX MODEL 550. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.

**BPO NO:** 001B3400192 **PRINT DATE:** 09/29/16

**PAGE:** 11

#### LINE # STATE ITEM ID U/M UNIT COST

PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW. CATEGORY 13A - XEROX MODEL W7775P

0023	01621-DCNW06	EA	39,200.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 13 (COLOR/MONOCHROME 50 > COLOR PPM) REGULAR FORM FACTOR XEROX MODEL CX60. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.

PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0024 01621-DCNW06 EA 334,009.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 14 PRODUCTION LEVEL - COLOR 80 IPM REGULAR FORM FACTOR XEROX MODEL 8080. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0025 01621-DCNW06 EA 95,145.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 14 (PRODUCTION LEVEL - COLOR 80 IPM) REGULAR FORM FACTOR XEROX MODEL V80B. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING

#### LINE # STATE ITEM ID U/M UNIT COST

SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

#### 0026 01621-DCNW06 EA 372,000.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 14 ( PRODUCTION LEVEL COLOR 80 IPM) REGULAR FORM FACTOR XEROX MODEL XC1001. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW. ITEMS ADDED 3/13/2013: 01621-DCNW06 EMERGING TECHNOLOGY NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI 26A - XEROX MODEL J75M2 26B - XEROX MODEL C1000 COLOR PRESS 26C - XEROX MODEL IGEN4110

0027 01621-DCNW06 EA 380,000.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 15 (PRODUCTION LEVEL MONOCHROME 288 IPM) -REGULAR FORM FACTOR XEROX MODEL NUVERA DPS 288. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

**PAGE:** 13

\*\*\*\*\*\*\*\*\*\*\*\* STATE OF MARYLAND \*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*

**BPO NO:** 001B3400192 **PRINT DATE:** 09/29/16

LINE # STATE ITEM ID U/M UNIT COST

0028 01621-DCNW06 EA 290,000.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 15 (PRODUCTION LEVEL MONOCHROME 288 IPM) REGULAR FORM FACTOR XEROX MODEL NUVERA DPS 200. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.

PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0029 01621-DCNW06 EA 63,050.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 16 (PRODUCTION LEVEL MONOCHROME 110 IPM) REGULAR FORM FACTOR XEROX MODEL D110CP. NETWORKED DIGITAL COPIERSMUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

ΕA

0030 01621-DCNW06

76,050.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 16 (PRODUCTION LEVEL MONOCHROME 110 IPM) REGULAR FORM FACTOR XEROX MODEL D125CP. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

**BPO NO:** 001B3400192 **PRINT DATE:** 09/29/16

**PAGE:** 14

### LINE # STATE ITEM ID U/M UNIT COST

0031 01621-DCNW06 EA 245,000.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 16B PRODUCTION LEVEL MONOCHROME 110 IPM REGULAR FORM FACTOR DPS100, DPS100MX, MFF 100, DPS120, DPS120MX, MFF120, DPS144, DPS144MX

NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010, AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE.

ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER I.T. REVIEW

0032 01621-DCNW06 EA

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 16 (PRODUCTION LEVEL MONOCHROME 110 IPM) REGULAR FORM FACTOR XEROX MODEL D125PT. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0033 01621-DCNW06 EA 77,550.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 16 (PRODUCTION LEVEL MONOCHROME 110 IPM) REGULAR FORM FACTOR XEROX MODEL D110PRT. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.

**BPO NO:** 001B3400192 **PRINT DATE:** 09/29/16

**PAGE:** 15

#### LINE # STATE ITEM ID U/M UNIT COST

PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER I.T. REVIEW

0035 01621-DCNW06 EA

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 15 PRODUCTION LEVEL MONOCHOME 288 1PM REGULAR FORM FACTOR XEROX MODEL DPS314. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER I.T. REVIEW.

0036 01621-DCNW06 EA

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 10C PRODUCTION LEVEL (COLOR/MONOCHOME 20 TO 29 COLOR PPM) REGULAR FORM FACTOR XEROX MODEL CQ8900X3. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.

PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER I.T. REVIEW.

0037 01621-DCNW06 EA

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

EMERGING TECHNOLOGY. CATEGORY 11B (COLOR/MONOCHOME 30 TO 39 COLOR PPM) REGULAR FORM FACTOR XEROX MODEL W6605DN. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY

**BPO NO:** 001B3400192 **PRINT DATE:** 09/29/16

**PAGE:** 16

#### LINE # STATE ITEM ID U/M UNIT COST

AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL

ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER I.T. REVIEW.

0038 01621-DCNW06 EA

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

EMERGING TECHNOLOGY. CATEGORY 14B PRODUCTION LEVEL(COLOR 80 IPM) REGULAR FORM FACTOR XEROX MODEL IGEN49. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.

PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER I.T. REVIEW.

0039 01621-DCNW06 EA

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

EMERGING TECHNOLOGY. CATEGORY 14B PRODUCTION LEVEL (MONOCHROME 110 IPM) REGULAR FORM FACTOR XEROX MODEL IGEN150. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL

ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER I.T. REVIEW.

0040 01621-DCNW06 EA

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

EMERGING TECHNOLOGY.CATEGORY 14B PRODUCTION LEVEL(MONOCHROME 110 IPM) REGULAR FORM FACTOR XEROX MODEL IGEN8250. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN)

**BPO NO:** 001B3400192 **PRINT DATE:** 09/29/16 **PAGE:** 17

#### LINE # STATE ITEM ID U/M UNIT COST

TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL

ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER I.T. REVIEW.

ΕA

0043 01621-DCNW06

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 11A COLOR/MONOCHROME 50 TO 59 COLOR PPM XEROX MODEL REGULAR FORM FACTOR 3CQ9301. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY

AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL

ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER I.T. REVIEW.

0044 01621-DCNW06 EA

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 16B PRODUCTION LEVEL MONOCHOME 110 IPM REGULAR FORM FACTOR XEROX MODEL DPS157. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER I.T. REVIEW.

0045 01621-DCNW06 EA

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 13 COLOR/MONOCHROME 50> COLOR PPM, REGULAR FORM FACTOR

UNIT COST

**PRINT DATE:** 09/29/16 **BPO NO:** 001B3400192

**PAGE:** 18

#### STATE ITEM ID U/M LINE #

XEROX MODEL CX70 NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. AT.T. ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER I.T. REVIEW.

0046 01621-DCNW06 ΕA

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 16D PRODUCTION LEVEL MONOCHROME 110 IPM, REGULAR FORM FACTOR XEROX MODEL D136PRT. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. AT.T.

ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER I.T. REVIEW.

0047 01621-DCNW06 ΕA

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 16C PRODUCTION LEVEL MONOCHROME 110 IPM, REGULAR FORM FACTOR XEROX MODEL D136CP. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER I.T. REVIEW.

ΕA

0048 01621-DCNW06

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

**PRINT DATE:** 09/29/16 **BPO NO:** 001B3400192

**PAGE:** 19

#### STATE ITEM ID U/M LINE # UNIT COST

CATEGORY 16C PRODUCTION LEVEL MONOCHROME 110 IPM, REGULAR FORM FACTOR XEROX MODEL HLC/P155. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.

PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER I.T. REVIEW.

0049 01621-DCNW06 ΕA

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 13 COLOR/MONOCHROME 50> PPM, REGULAR

FORM FACTOR XEROX MODEL W7970P. NETWORKED DIGITAL

COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL

ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER I.T. REVIEW.

\_\_\_\_\_ END OF ITEM LIST \_\_\_\_\_

DELIVERY AND BILLING INSTRUCTIONS.

ALL EOUIPMENT DELIVERED MUST BE COMPLETELY NEW. EOUIPMENT OFFERED THAT IS USED, REFURBISHED, FACTORY REBUILT OR NEWLY REMANUFACTURED WILL NOT BE CONSIDERED.

STANDARD FEATURES:

1) OFFERED EQUIPMENT SHALL HAVE A MINIMUMN COPY SPEED OF 13 LETTER- SIZE (8 1/2 X 11") COPIES PER MINUTE

#### **PRINT DATE:** 09/29/16

**PAGE:** 20

#### TERMS (cont'd):

**BPO NO:** 001B3400192

- 2) OFFERED EQUIPMENT SHALL BE CAPABLE OF RELIABLY PRODUCING AT LEAST 3,000 COPIES PER MONTH
- 3) STATIONARY PLATEN OR MOVING PLATEN
- 4) OFFERED EQUIPMENT SHALL USE PLAIN RECYCLED BOND PAPER
- 5) COPY SIZE 5 1/2 X 8 1/2" TO 8 1/2 X 14"
- 6) MAXIMUM ORIGINAL PAPER SIZE 8 1/2 X 14"
- 7) OFFERED EQUIPMENT SHALL HAVE A MINIMUM TOTAL PAPER CAPACITY OF 500 SHEETS USING TWO IN LINE SELECTABLE PAPER TRAYS
- 8) OFFERED EQUIPMENT SHALL HAVE COPY COUNT METER
- 9) OFFERED EQUIPMENT SHALL HAVE COPY CONTRAST CONTROL
- 10) OFFERED EQUIPMENT SHALL HAVE COPY UNIT SELECTION OF 1-99
- 11) DESKTOP DESIGN SHALL BE FURNISHED WITH THE OFFERER'S STANDARD COMMERCIAL CABINET BASE INCLUDED
- 12) EQUIPMENT SHALL BE CAPABLE OF PRODUCING COPIES ON
  - TRANSPARENCIES AND PRESSURE SENSITIVE LABELS
- 13) COPIER SHALL HAVE A SELF-DIAGNOSTICS SYSTEM WHICH INDICATES AS A MINIMUM, THE FOLLOWING CONDITIONS:
  - (A) NEEDS TONER
  - (B) NEEDS PAPER
  - (C) PAPER MISFEED OR JAM
- 14) MANUAL 2-SIDED COPYING (DUPLEXING).
- 15) APPROXIMATELY 50%-200%

PURPOSE AND INTENT

\_\_\_\_\_

STATEWIDE TERM RENTAL AND SALES CONTRACTS INCLUDES MAINTENANCE AND OPERATING SUPPLIES, EXCEPT PAPER. THE CONTRACTS SERVE A DUAL PURPOSE BY PROVIDING A MEANS FOR USERS OF EQUIPMENT PLACED BY PREVIOUS CONTRACTS TO SELECT REPLACEMENT EQUIPMENT AND OFFERS FIRST TIME USING AGENCIES A MEANS TO SELECT EQUIPMENT DIRECTLY FROM CONTRACT. PLACEMENTS FROM THE CONTRACT(S) WILL BE FOR A THREE (3) YEAR TERM FROM DATE OF PLACEMENT.

ORDERING PERIOD: DATE OF AWARD THROUGH OCTOBER 31, 2015

THIS ORDERING PERIOD MAY BE RENEWED AT THE OPTION OF THE STATE FOR (3) TIMES FOR SIMILAR ONE YEAR PERIODS OF NO MORE THAN TWELVE (12) MONTHS AT A TIME. CONTRACT EQUIPMENT PLACED UNDER ANY ORDERING PERIOD IS AT FIXED PRICES FOR THE THREE YEAR CONTRACT TERM.

CONTRACT RENEWAL

PRINT DATE: 09/29/16

**PAGE:** 21

#### TERMS (cont'd):

**BPO NO:** 001B3400192

THE CONTRACTS MAY BE RENEWED FOR A CONTRACT PERIOD OF NO MORE THAN TWELVE (12) MONTHS AT A TIME, AT THE OPTION OF THE STATE OF MARYLAND, EXERCISED BY THE DEPARTMENT OF GENERAL SERVICES. CONTRACTS MAY BE RENEWED TWO TIMES FOR SIMILAR ONE YEAR PERIODS. END USERS MAY CONTINUE THEIR IN PLACE UNIT FOR A 4TH AND/OR 5TH YEAR IF THEY SO CHOOSE, AS LONG AS THE PRICING IS EQUAL TO OR LESS THAN THE CURRENT PRICE STRUCTURE. NOTICE TO CONTRACTOR OF THE STATE'S DESIRE TO RENEW SHALL BE GIVEN AT LEAST (60) DAYS PRIOR TO THE ANNUAL EXPIRATION DATE. NOTICE TO THE STATE OF CONTRACTOR'S INTENT NOT TO RENEW SHALL BE GIVEN IN WRITING AT LEAST 120 DAYS BEFORE THE EXPIRATION DATE. FOR PURPOSES OF CALCULATING THE NOTICE-GIVING REOUIREMENTS OF THIS SECTION, THE EXPIRATION DATE SHALL BE OCTOBER 31ST OF EACH YEAR. AT THE TIME OF EACH RENEWAL, THE CONTRACT PRICES THEN PREVAILING ARE SUBJECT TO AN INCREASE WHICH IS NOT TO EXCEED THE CURRENT RATE OF INFLATION, AS DETERMINED BY THE PRODUCER PRICE INDEX (PPI) COMMODITY CODE 11-93 OFFICE AND STORE MACHINES AND EQUIPMENT, PREVAILING AT THE TIME OF RENEWAL. NO OTHER PRICE INCREASES SHALL BE PERMITTED. ALL OTHER TERMS, CONDITIONS AND SPECIFICATIONS WILL REMAIN THE SAME.

DELIVERY:

\_\_\_\_\_

DELIVERIES SHALL BE MADE AS REQUIRED TO THE USING AGENCY, BUT NOT MORE THAN THIRTY (30) DAYS AFTER RECEIPT OF ORDER. DELIVERY IS TO BE NET F.O.B. DESTINATION ANY POINT IN THE STATE.

INVOICES:

\_\_\_\_\_

SHALL BE SUBMITTED MONTHLY TO THE USING AGENCY. ALL INVOICES SHALL REFLECT APPROPRIATE ITEMIZED CHARGES. THIS IS REQUIRED TO ENABLE PROMPT PAYMENT AND VERIFICATION TO THE CONTRACT. INVOICES SHALL ALSO INCLUDE VENDOR'S FEDERAL I.D. #, PURCHASE ORDER NUMBER, AND YOUR NINE (9) DIGIT ZIP CODE.

> PLAIN PAPER PHOTOCOPY EQUIPMENT CONTRACT SPECIAL PROVISIONS APPLICABLE TO THIS CONTRACT

- 1. DAMAGE: THE RISK OF LOSS AND DAMAGE TO ALL ITEMS OF EQUIPMENT WILL REMAIN THE RESPONSIBILITY OF THE CONTRACTOR EXCEPT FOR DAMAGE RESULTING FROM ABUSE BY THE STATE.
- 2. INSTALLATION: EQUIPMENT PLACEMENTS ORDERED FROM THIS CONTRACT SHALL BE INSTALLED WITHIN 30 DAYS (ARO) AFTER RECEIPT OF ORDER.

**PRINT DATE:** 09/29/16

**PAGE:** 22

### TERMS (cont'd):

**BPO NO:** 001B3400192

- 3. SUBSTITUTION: THE CONTRACTOR MAY INSTALL EQUIPMENT OF BETTER QUALITY WITH CAPABILITIES IN EXCESS OF THAT QUOTED, PROVIDING THAT THE PRICE PER MONTH IS NOT MORE THAN THE PRICE FOR THE EQUIPMENT ORIGINALLY QUOTED AND PROVIDED THAT PRIOR NOTICE IS GIVEN TO THE STATE OF CONTRACTOR'S INTENTION TO SUBSTITUTE EQUIPMENT.
- 4. TERMINATION FOR CONVENIENCE: THE STATE MAY TERMINATE WHOLE OR PART, FOR CONVENIENCE IF DGS DETERMINES THAT TERMINATION IS IN THE STATE'S BEST INTEREST. THE CONTRACT TERMIANTION DATE SHALL BE A MINIMUM OF 60 DAYS FROM THE DATE THE NOTICE OF TERMINATION FOR CONVENIENCE IS ISSUED.
- 5. MAINTENANCE: CONTRACTOR MUST GUARANTEE ADEQUATE MAINTENANCE ON ALL MACHINES UNDER THIS AGREEMENT. ADEQUATE MAINTENANCE INCLUDES PERIODIC, PREVENTIVE SERVICE AND PROMPT REPAIR OF MALFUNCTIONING OR NON-FUNCTIONING EQUIPMENT. THE CONTRACTOR SHALL PROVIDE FULL MAINTENANCE DURING THE RENTAL PERIOD. THIS SHALL INCLUDE ALL PARTS, INCLUDING DRUMS OR MASTERS, OR LIKE TRANSFER MATERIALS AND SAFETY RETROFITS; LABOR, SERVICE AND PREVENTIVE MAINTENANCE. THE COST OF THE MAINTENANCE SHALL BE INCLUDED IN MONTHLY BASE CHARGE AND COST PER COPY AND ARE NOT SHOWN SEPARATELY. CONTRACTOR SHALL APPEAR AT THE EQUIPMENT LOCATION TO REPAIR SAME WITHIN 8 WORKING HOURS OF TELEPHONE CALL ADVISING OF EQUIPMENT FAILURE. NORMAL WORKING HOURS ARE DEFINED AS FROM 8:00 A.M. - 5:00 P.M., MONDAY -FRIDAY EXCLUDING ALL STATE LEGAL HOLIDAYS.
- 6. SUPPPLIES: PROVISION OF OPERATING SUPPLIES IS ALSO INCLUDED IN THIS CONTRACT. SUPPLIES WILL BE FURNISHED BY THE MACHINE CONTRACTOR. CONTRACTOR SHALL DETERMINE REQUIRED SUPPLIES (EXCEPT PAPER AND STAPLES WHEN STAPLING IS NOT A BASIC MACHINE EQUIPMENT) FOR EACH INSTALLATION. SUPPLIES SHALL BE DELIVERED BY THE CONTRACTOR TO MEET AGENCY ACTIVITY REQUIREMENTS.
- 7. DEFECTIVE EQUIPMENT: IN THE EVENT THE EQUIPMENT INSTALLED PROVES TO BE DEFECTIVE TO THE EXTENT THAT AN UNREASONABLE NUMBER OF SERVICE CALLS ARE REQUIRED, AS DETERMINED BY THE PROCUREMENT OFFICER, AFTER CONSULTATION WITH THE CONTRACTOR, THE CONTRACTOR SHALL PROMPTLY REMOVE AND REPLACE THE DEFECTIVE EQUIPMENT WITHOUT ADDITIONAL COST TO THE STATE.
- 8. AGENCY'S MONTHLY VOLUME REQUIREMENTS: EQUIPMENT OFFERED SHALL PROVIDE FOR SUFFICIENT VOLUME RANGE TO MEET MONTHLY VOLUME REQUIREMENTS.
- 9. CONTRACTOR: THE CONTRACTOR MAY ELECT TO FURNISH ALL EQUIPMENT,

#### PRINT DATE: 09/29/16

**PAGE:** 23

#### TERMS (cont'd):

**BPO NO:** 001B3400192

SERVICE AND SUPPLIES FROM ONE POINT OR MAY SET UP A WORKING AGREEMENT WITH VARIOUS REPRESENTATIVE(S) TO SATISFY THE REQUIREMENTS OF THIS CONTRACT. REPRESENTATIVE(S) MUST BE CAPABLE OF FURNISHING EQUIPMENT SERVICE AND ORIGINAL EQUIPMENT MANUFACTURER SUPPLIES AS REQUIRED BY THIS CONTRACT. THE CONTRACTOR SHALL BE RESPONSIBLE THROUGHOUT THE CONTRACT PERIOD FOR THE PERFORMANCE OF ALL REPRESENTATIVE(S) AND SHALL SUBMIT A CURRENT LIST OF REPRESENTATIVE(S) WITH ADDRESSES, TELEPHONE NUMBERS AND NAMES OF PERSON(S). THE CONTRACTOR SHALL PROVIDE THE DEPARTMENT OF GENERAL SERVICES WITH AN UPDATED LIST OF REPRESENTATIVES AS CHANGES OCCUR. THE CONTRACTOR SHALL BE RESPONSIBLE FOR ALL INVOICING AND REPORTS.

10. REPORTS: THE CONTRACTOR(S) WILL BE REQUIRED TO PROVIDE QUARTERLY REPORTS FOR ALL MACHINE ACTIVITY TO THE STATE UNDER THIS CONTRACT THE REPORT IS A REQUIREMENT AND A FACTOR IN THE CONTRACT RENEWAL PROCESS. IT WILL BE THE VENDORS RESPONSIBILITY TO DEVELOP A COMPUTER PROGRAM TO PROVIDE THE REQUIRED INFORMATION. THE REPORT SHALL INCLUDE THE FOLLOWING INFORMATION FOR EACH MACHINE:

1-PURCHASE ORDER NUMBER 2-USING AGENCY/POLITICAL SUBDIVISION ADDRESS 3-BAND/REGION 4-MONTHLY VOLUME 5-MONTHLY VOLUME PERCENTAGE RELATIONSHIP TO MACHINES MONTHLY VOLUME RANGE 6-MONTHLY INVOICE COST 7-UPTIME PERCENTAGES REPORTS SHALL BE EMAILED TO THE STATE CONTRACT ADMINISTRATOR: LEAH HINSON

DEPARTMENT OF GENERAL SERVICES

PROCUREMENT & LOGISTICS

LEAH.HINSON@DGS.STATE.MD.US

NO LATER THAN JANUARY 2, 2013, APRIL 1, 2013, JULY 1, 2013 AND NOVEMBER 1, 2013

AND EACH SUCCESSIVE QUARTER THEREAFTER FOR EACH CONTRACT RENEWAL CYCLE FAILURE TO PROVIDE THE REQUIRED REPORT INFORMATION IN THE ABOVE FORMAT SHALL BE CONSTRUED TO BE A BREACH OF THIS CONTRACT, AND DISQUALIFY THE INCUMBENT CONTRACTOR(S) FOR CONSIDERATION TO RENEW FOR THE REMAINING TERM(S) OF THE CONTRACT PERIOD.

11. MACHINE PERFORMANCE: THE EQUIPMENT WILL BE REQUIRED TO OPERATE SATISFACTORILY AND PRODUCE ACCEPTABLE COPY QUALITY AT A 95% UPTIME DURING ANY MONTH DURING THE 3 YEAR PERFORMANCE PERIOD. THE MONTHLY UPTIME IS CALCULATED AS FOLLOWS: THE TOTAL NUMBER OF UPTIME HOURS PER CALENDAR MONTH, BASED ON (9) NINE BUSINESS HOURS PER DAY. 95% APPROX. 191 HOURS PER MONTH. ALLOWABLE

**BPO NO:** 001B3400192

**PRINT DATE:** 09/29/16

**PAGE:** 24

#### TERMS (cont'd):

DOWNTIME APPROX. (4) FOUR HOURS PER MONTH.

(BREAKDOWNS) PER MONTH, REQUIRING CONTRACTOR CORRECTIONS, FOR THE HIGHEST MONTHLY VOLUME (THE MANUFACTURER'S MAXIMUM RECOMMENDED MONTHLY VOLUME) RECOMMENDED IN THE BENCHMARK RANGE. MACHINES WHICH DEVELOP A TREND OF REQUIRING AN EXCESSIVE NUMBER OF SERVICE CALLS SHALL BE REPORTED BY THE AGENCIES TO DGS FOR REVIEW FOR COMPLIANCE WITH THIS PROVISION. FAILURE OF THE CONTRACTOR TO RESPOND WITH CORRECTIVE ACTION TO COMPLY WITH THIS PROVISION MAY BE CAUSE FOR A FINDING OF DEFAULT. SERVICE CALLS WILL BE COUNTED IN THIS TIME FRAME DUE TO MACHINE MALFUNCTION ONLY, NOT OPERATOR ERROR.

THE EQUIPMENT MUST PRODUCE ACCEPTABLE COPY ON COLORED PAPER AND LABELS.

THE EQUIPMENT MUST REPRODUCE ACCEPTABLE COPY QUALITY FROM: SOLIDS, ARCHITECTURAL PATTERNS, GRADUATED TONES, LINES AND GRIDS, STANDARD BLACK GRAPHITE #2 AND RED PENCILS, BLUE BALLPOINT PEN, NCR COPIES, PHOTOGRAPHS AND COLORED ORIGINALS, SUCH AS INVOICES, SHIPPING DOCUMENTS, ETC.

ALL ELECTRICAL EQUIPMENT FURNISHED MUST BE GROUNDED AND APPROVED, TO MEET STANDARDS ESTABLISHED BY NATIONALLY RECOGNIZED TESTING LABORATORIES. THE COPIER SHALL BE EQUIPPED WITH A NON-RESETTABLE COPY METER.

ALL EQUIPMENT SHALL BE FULLY SERVICED AND READY FOR OPERATION WHEN DELIVERED. THIS REQUIREMENT SHALL INCLUDE A FULL CHARGE OF DEVELOPER, TONER, ETC.

THE EQUIPMENT MAY BE A CONSOLE MODEL OR DESK TOP MODEL WITH STAND. IF DESK TOP, A STAND SHALL BE INCLUDED.

PRICES QUOTED TO INCLUDE UNCRATING, PLACING ON FLOOR AT ELECTRICAL OUTLET.

COPIER SPEEDS CANNOT BE REDUCED MORE THAN 10% OF THE RATED SPEED OFF THE GLASS WHEN THE FEEDER ACCESSORY IS ENGAGED USING MULTIPLE ORIGINALS, OR MORE THAN A 30% DECREASE IN RATED SPEED WHEN THE AUTOMATIC DUPLEXING IS ENGAGED. (NOT APPLICABLE TO BAND I).

MACHINE PERFORMANCE (CONTINUED): FORMULA PT DIVIDED (ST PLUS MD) EQUALS EFFECTIVENESS LEVEL PT: TOTAL PRODUCTIVE TIME ST: SUM OF THAT TIME MD: MACHINE DOWN

BPO NO: 001B3400192

**PRINT DATE:** 09/29/16

**PAGE:** 25

### TERMS (cont'd):

A SERVICE LOG SHALL BE INCLUDED WITH EACH MACHINE. THE CONTRACTOR AND THE AGENCY SHALL JOINTLY MAINTAIN THE SERVICE LOG. MAKE, MODEL NUMBER AND DATE OF INSTALLATION SHALL BE RECORDED BY THE CONTRACTOR. THE CONTRACTOR'S REPRESENTATIVE AND THE AGENCY SHALL COMPLETE THE LOG EACH TIME SERVICE IS REQUESTED, LISTING RESPONSE TIME, CAUSE OF BREAKDOWN OR DOWNTIME, AND TIME FOR REPAIRS. THE CONTRACTOR'S REPRESENTATIVE SHALL SIGN THE LOG WHEN SERVICE HAS BEEN COMPLETED AND THE LOG SHALL BE COUNTERSIGNED BY THE PERSON IN THE AGENCY DESIGNATED AS IN CHARGE OF THAT PARTICULAR COPIER. THIS LOG WILL SERVE AS A BASIS FOR ANY COMPLAINT OF EXCESS DOWNTIME, SLOW RESPONSE TO SERVICE CALLS AND INACTIVE OPERATION. SHOULD THE CAUSE OF THE SERVICE CALL BE DETERMINED BY MUTUAL CONSENT, TO BE AN OPERATOR ERROR, MISUSE OR ABUSE BY THE AGENCY, "DOWNTIME" WILL NOT BE A FACTOR IN DETERMINING UNSATISFACTORY MACHINE PERFORMANCE.

- 12. PRODUCT DEMONSTRATION: THE STATE MAY REQUIRE THE VENDOR TO PROVIDE A DEMONSTRATION OF ALL MODELS PROPOSED FOR THIS CONTRACT. VENDOR SHOULD EXPECT TO DELIVER AND SET UP (2) TWO FULLY FUNCTIONAL DEVICES FOR EACH CATEGORY. THE VENDOR SHOLULD EXPECT TO PROVIDE A DEMONSTRATION OF THE FEATURES AND FUNCTIONS OF EACH DEVICE AND ALL THE STATE STAFF TO INDEPENDENTLY TEST THE DEVICES FOR UP TO (5) FIVE BUSINESS DAYS. VENDOR SHOULD HAVE A TECHNICIAN ON CALL DURING THE TESTING PERIOD TO ANSWER OUESTIONS OR PROVIDE ASSISTANCE.
- 13. TRAINING PROGRAM: THE CONTRACTOR SHALL PROVIDE MATERIALS AND INSTRUCTIONAL PERSONNEL FOR THE TRAINING AND/OR RETRAINING OF USERS OF THIS EQUIPMENT. THIS SHALL BE PERFORMED WITHIN FIVE DAYS AFTER INSTALLATION AND PRIOR TO ACTUAL OPERATION.
- 14. COPY CREDIT PLAN: A SPECIFIC AMOUNT PER COPY CREDITED FOR UNUSABLE COPIES MADE BY EITHER THE AGENCY OR THE TECHNICAL REPRESENTATIVE SHALL BE CREDITED. THE AMOUNT TO BE CREDITED FOR UNUSABLE COPIES SHALL BE THE SAME COST PER COPY CHARGE. IF MORE THAN ONE COST PER COPY CHARGE IS GIVEN, THEN THE HIGHEST AMOUNT (UNIT PRICE) WILL BE APPLIED FOR CREDIT.
- 15. EQUIPMENT REPLACEMENTS: COPIERS ON CONTRACT THAT ARE REPLACED DURING THE TERM OF THE CONTRACT MUST HAVE PRIOR APPROVAL BY THE DEPARTMENT OF GENERAL SERVICES. APPROVAL IS CONTINGENT UPON COMPLIANCE WITH THE FOLLOWING CONDITIONS:
  - A) THE CONTRACTOR REQUESTS APPROVAL IN WRITING TO THE DEPARTMENT OF GENERAL SERVICES.
  - B) THE REPLACEMENT COPIER IS OF GREATER TECHNOLOGY AND OFFERS

**BPO NO:** 001B3400192

PRINT DATE: 09/29/16

**PAGE:** 26

#### TERMS (cont'd):

THE SAME OR MORE FEATURES THAN THE COPIER BEING REPLACED.

C) THE REPLACEMENT COPIER HAS THE SAME PRICES OR LESS THAN THE COPIER BEING REPLACED. THIS ALSO INCLUDES ALL COST PER COPY CHARGES.

#### 16. MANUFACTURER EQUIPMENT CERTIFICATION

\_\_\_\_\_

- NO PRODUCT WILL BE ACCEPTED IF ITS CERTIFIED DATE OF MANUFACTURER WAS PRIOR TO JANUARY 1, 2011. A CERTIFIED STATEMENT SHALL BE REQUIRED FROM THE MANUFACTURER WHICH AUTHENTICATES DATE OF MANUFACTURE.
- \*\*\* REMANUFACTURED DEFINITION: MEANS PHOTOCOPYING EQUIPMENT THAT HAS BEEN SUBJECT TO FACTORY/PLANT PROCESSES WHICH INCLUDES DISASSEMBLY TO CERTAIN STANDARDS ESTABLISHED BY OFFERER, CLEANED, REFINISHED, INSPECTED AND TESTED TO NEW OR NEWLY MANUFACTURED MACHINE TEST TOLERANCES, REPLACEMENT OF NON-FUNCTIONING PARTS OR COMPONENTS WITH NEW, REMANUFACTURED, OR USED PARTS, AND INSTALLATION OF ALL RETROFITS AS DESIGNATED BY THE FACTORY/PLANT AS FIELD MANDATORY AS OF DATE OF EQUIPMENT INSTALLATION. COMPONENTS/ PARTS WHICH ARE OTHER THAN NEW ARE CERTIFIED BY TECHNICAL EXPERIENCE AS NOT AFFECTING MACHINE PERFORMANCE.

PLAIN PAPER PHOTOCOPY EQUIPMENT CONTRACT GENERAL SPECIFICATIONS APPLICABLE TO THIS CONTRACT

- DELIVERY: DELIVERIES SHALL BE MADE AS REQUIRED TO THE USING AGENCY, BUT NOT MORE THAN THIRTY (30) DAYS (ARO) AFTER RECEIPT OF ORDER.
- INVOICES: SHALL BE SURMITTED MONTHLY TO THE USING AGENCY. ALL INVOICES SHALL REFLECT APPROPRIATE ITEMIZED CHARGES. INVOICES SHALL INCLUDE FEDERAL I.D. # AND PURCHASE ORDER NUMBER.

THE PROCUREMENT OFFICER RESERVES THE RIGHT TO ANNUL ANY CONTRACT IF IN ITS OPINION THERE SHALL BE A FAILURE AT ANY TIME TO PERFORM FAITHFULLY ANY OF THE STIPULATIONS OR IN CASE OF ANY WILLFUL ATTEMPT TO IMPOSE UPON THE USING AGENCY MATERIAL, PRODUCTS, OR WORKMANSHIP INFERIOR TO THAT REQUIRED.

VENDOR SHALL NOT ACCEPT CHANGES, ADDITIONS, WAIVERS OR SUBSTITUTIONS IN THE PROVISIONS OF THIS ORDER UNLESS FURNISHED IN WRITING BY DGS AND SIGNED BY THE PROCUREMENT OFFICER. SHOULD ANY CHANGE CAUSE AN INCREASE IN THE VENDOR'S COST OR TIME FOR PERFORMANCE THAT IS NOT

PRINT DATE: 09/29/16

**PAGE:** 27

### TERMS (cont'd):

**BPO NO:** 001B3400192

REFLECTED IN THE WRITTEN CHANGE NOTICE, VENDOR SHALL ASSERT ITS CLAIM FOR SAME WITHIN 10 DAYS AFTER DATE OF NOTICE.

VENDOR MUST INCLUDE THE 9-DIGIT ZIP CODE OF COMPANY ADDRESS ON ALL INVOICES. FAILURE TO DO SO MAY RESULT IN DELAY OF PAYMENT.

ALL PRODUCTS USED IN PACKING TO CUSHION AND PROTECT DURING THE SHIPMENT OF COMMODITIES ARE TO BE MADE OF RECYCLED, RECYCLABLE, AND/OR BIODEGRADABLE MATERIALS.