**BLANKET PURCHASE ORDER**  
**STATE OF MARYLAND**

BPO NO: 001B8400282  
PRINT DATE: 04/13/20  
PAGE: 01

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**SHIP TO:**  
AS SPECIFIED ON INDIVIDUAL ORDERS

<table>
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<th>VENDOR ID:</th>
<th>REFER QUESTIONS TO:</th>
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| SEACHANGE PRINTING AND MARKETING SERVICE  
14505 27TH AVE NORTH  
PLYMOUTH, MN 55447  
(555) 555-5555 | CALVIN GLADDEN  
(410) 767-4281  
CALVIN.GLADDEN@MARYLAND.GOV |

<table>
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<th>ITB:</th>
<th>EXPR DATE:</th>
<th>POST DATE:</th>
<th>DISCOUNT TERMS:</th>
<th>CONTRACT AMOUNT:</th>
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<td>12/18/17</td>
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**TERMS:**

ARTICLES HEREIN ARE EXEMPT FROM MARYLAND SALES AND USE TAXES BY EXEMPTION CERTIFICATE NUMBER 3000256-3 AND FROM FEDERAL EXCISE TAXES BY EXEMPTION NUMBER 52-73-0358K. IT IS THE VENDOR'S RESPONSIBILITY TO ADVISE COMMON CARRIERS THAT AGENCIES OF THE STATE OF MARYLAND ARE EXEMPT FROM TRANSPORTATION TAX.

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**STATE BOARD OF ELECTION AGENCY CONTRACT**  
**FOR**  
**AUTOMATED BALLOT PRINTING AND MAILING**

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THIS IS AN AGENCY CONTRACT FOR STATE BOARD OF ELECTION (SBE) FOR AUTOMATED BALLOT PRINTING & MAILING FOR A THREE (3) YEARS WITH ONE (1) RENEWAL OPTION.

**MODIFICATION #1:** INCREASED DOLLAR AMOUNT ON CONTRACT BY $11,138,000. CHANGED DOLLAR AMOUNT ON ALL (3) THREE LINES OF CONTRACT.

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**VENDOR NAME:** ELECTION SYSTEMS & SOFTWARE, LLC  
**VENDOR CONTACT:** MARK KELLEY  
**VENDOR NUMBER:** 205-919-7474  
**VENDOR EMAIL:** MWKELLEY@ESSVOTE.COM

**AGENCY CONTACT:** ERIN PERRONE  
**AGENCY NUMBER:** 410-269-2845  
**AGENCY EMAIL:** ERIN.PERRONE@MARYLAND.GOV

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*** CONTINUED, NEXT PAGE ***
BLANKET PURCHASE ORDER
STATE OF MARYLAND

BPO NO: 001B8400282 PRINT DATE: 04/13/20 PAGE: 02
TERMS (cont'd):

THIS CONTRACT IS FOR AUTOMATED BALLOTT PRINTING AND MAILING PER RFP MMDGS31035240, 2.3 SCOPE OF WORK REQUIREMENTS

INVOICING:
RFP 3.4.1 ALL INVOICE SHALL BE SIGNED BY ELECTION SYSTEMS & SOFTWARE, LLC AND SUBMITTED TO THE SBE CONTRACT MONITOR.

PRODUCT/SERVICE ACCEPTABILITY SHALL BE AT THE SOLE DISCRETION OF STATE BOARD OF ELECTION (SBE). SBE SHALL BE THE SOLE JUDGE OF WHAT IS AN "APPROVED EQUAL". ANY PRODUCT/SERVICE DELIVERED AS A RESULT OF THIS AWARD WHICH DOES NOT MEET THE SPECIFICATIONS OR IS OTHERWISE FOUND TO BE DEFECTIVE, SHALL BE REJECTED AND RETURNED AT THE VENDOR'S EXPENSE FOR REPLACEMENT OR CREDIT.

THE DEPARTMENT OF GENERAL SERVICES "TERMS AND CONDITIONS" FOR COMMODITY CONTRACTS OVER $25,000" AND ALL SPECIFICATIONS, TERMS AND CONDITIONS OF RFP SOLICITATION #D38R7400001/MDDGS31035240 INCORPORATED HEREIN BY REFERENCE.

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BALLOTS ELECTION

SBE REQUIRES AN INDEFINITE QUANTITY OF AUTOMATED BALLOTS AND THE MAILING OF THOSE BALLOTS FOR THE 2018 Gubernatorial Election (Base) AND THE 2020 PRESIDENTIAL AND 2022 GUBERNATORIAL ELECTIONS AS OPTION PERIODS 1 AND 2. THE PRINTING INVOLVES PRINTING A BALLOT, OUTGOING ENVELOPE, RETURN ENVELOPE WITH THE VOTER'S RETURN ADDRESS, STANDARD INSTRUCTIONS AND WHEN APPLICABLE SPECIFIC INSTRUCTIONS FOR THE VOTER. THIS MAILED PACKET IS CALLED A "UNIT".

SBE ALSO WILL REQUIRE THE VENDOR TO PROPERLY SORT, METER, AND MAIL THE ABSENTEE BALLOTS ENSURING ALL USPS REQUIREMENTS ARE MET. SHIPPING COSTS SHOULD BE INCLUDED IN THE PER UNIT COST.

ANNE ARUNDEL, BALTIMORE CITY, BALTIMORE COUNTY, CARROLL COUNTY, FREDERICK COUNTY, HARFORD COUNTY, HOWARD COUNTY, MONTGOMERY COUNTY, PRINCE GEORGE COUNTY, AND WASHINGTON COUNTY

<p>| TASK 1 PLANS       | $ 00.00 |
| TASK 2 AUTOMATION TEST | $ 2,000.00 |
| TASK 3 2018 PRIMARY | $ 70,492.00 (REPEAT 2020 &amp; 2022) |
| TASK 4 2018 GENERAL | $163,270.00 (REPEAT 2020 &amp; 2022) |
| SAMPLE FOLDED BALLOTS | $ 31,500.00 (2018,2020,2022) | 5,250.00) |</p>
<table>
<thead>
<tr>
<th>LINE #</th>
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<th>U/M</th>
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**Balloons Election**

SBE requires an indefinite quantity of automated ballots and the mailing of those ballots for the 2018 gubernatorial election, 2020 presidential election, and 2022 gubernatorial election. SBE will also require the vendor to properly sort, meter, and mail the absentee ballots, ensuring all user requirements are met. Refer to Line 001 specs. Allegany County, Calvert County, Charles County, Dorchester County, St. Mary's County, Wicomico County...

- **Task 1 Plans**: $00.00
- **Task 2 Automation Test**: $2,250.00
- **Task 3 2018 Primary**: $9,546.75 (repeat 2020 & 2022)
- **Task 4 2018 General**: $21,222.00 (repeat 2020 & 2022)
- **Sample Folded Ballots**: $31,500.00 (2018, 2020, 2022@ 5,250.00)

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**Balloons Election**

SBE requires an indefinite quantity of automated ballots and the mailing of those ballots for the 2018 gubernatorial election, 2020 presidential election, and 2022 gubernatorial election. SBE will also require the vendor to properly sort, meter, and mail the absentee ballots, ensuring all user requirements are not met. Refer to Line 001 specs. Caroline County, Cecil County, Garrett County, Kent County, Queen Anne's County, Somerset County, Talbot County, Worcester County...

- **Task 1 Plans**: $00.00
- **Task 2 Automation Test**: $2,500.00
- **Task 3 2018 Primary**: $4,985.00 (repeat 2020 & 2022)
- **Task 4 2018 General**: $11,657.50 (repeat 2020 & 2022)
- **Sample Folded Ballots**: $31,500.00 (2018, 2020, 2022@ 5,250.00)

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**LAST PAGE**

Authorized by: ___________________________ Date: _______________

Buyer Authorized Designee