BLANKET PURCHASE ORDER
STATE OF MARYLAND

********* STATE OF MARYLAND *********

BPO NO: 001B0600320 PRINT DATE: 04/01/20 PAGE: 1

SHIP TO:
AS SPECIFIED ON INDIVIDUAL ORDERS

VENDOR ID:
JOHNSON TRUCK CENTER
3801 IRONWOOD PLACE
LANDOVER, MD 20785
(856) 630-3229

REFER QUESTIONS TO:
ALLEGRA DAYE
(410) 767-4032
ALLEGRA.DAYE1@MARYLAND.GOV

ITB: EXP DATE: 04/30/21
POST DATE: 03/31/20
DISCOUNT TERMS: .
CONTRACT AMOUNT: NET 30 DAY .00

TERMS:
ARTICLES HEREIN ARE EXEMPT FROM MARYLAND SALES AND USE TAXES BY EXEMPTION CERTIFICATE NUMBER 300256:3 AND FROM FEDERAL EXCISE TAXES BY EXEMPTION NUMBER 52-73-0358K. IT IS THE VENDOR'S RESPONSIBILITY TO ADVISE COMMON CARRIERS THAT AGENCIES OF THE STATE OF MARYLAND ARE EXEMPT FROM TRANSPORTATION TAX.

STATEWIDE CONTRACT FOR VARIOUS DUMP TRUCKS

THIS IS THE FINAL RENEWAL AGAINST CONTRACT 001B7400466.

CONTRACT TERM: MAY 01, 2020 THROUGH APRIL 30, 2021, WITH THE SAME TERMS AND CONDITIONS.

VENDOR: JOHNSON TRUCK CENTER
VENDOR CONTACT: KIRK FRICIA
VENDOR NUMBER: 301-832-9137
VENDOR EMAIL: KFRICIA@JOHNSONCENTER.COM

AGENCY CONTACT: TIM LAWLER
AGENCY NUMBER: 410-582-5575
AGENCY EMAIL: TLAWLER@SHA.STATE.MD.US

PRODUCT ACCEPTABILITY SHALL BE AT THE SOLE DISCRETION OF THE MARYLAND STATE ORDERING AGENCY. THE ORDERING AGENCY SHALL BE THE SOLE JUDGE OF WHAT IS AN "APPROVED EQUAL". ANY EQUIPMENT DELIVERED AS A RESULT OF THIS AWARD WHICH DOES NOT MEET THE SPECIFICATIONS OR IS OTHERWISE *** CONTINUED, NEXT PAGE ***
FOUND TO BE DEFECTIVE, SHALL BE REJECTED AND RETURNED AT THE VENDOR'S EXPENSE FOR REPLACEMENT OR CREDIT.

MANUALS:

JOHNSON TRUCK CENTER SHALL FURNISH A TOTAL OF ONE- (1) OPERATORS MANUAL, - ONE (1) MAINTENANCE/SERVICE AND ONE (1) PARTS MANUAL PER TRUCK TO THE STATE ORDERING AGENCY WITH EACH UNIT AT THE TIME OF DELIVERY OF THE VEHICLES. IF THE MAINTENANCE/SERVICE AND PARTS MANUALS REQUESTED ARE AVAILABLE ON CD-ROM OR DVD, THIS SHALL BE SUPPLIED IN LIEU OF THE PAPER MANUALS.

ONE OPERATORS & PARTS MANUAL SHALL BE SUPPLIED TO THE ORDERING AGENCY AT THE TIME OF DELIVERY OF COMPLETED TRUCKS.

TRAINING:

JOHNSON TRUCK CENTER SHALL SUPPLY THE SERVICES OF QUALIFIED FACTORY TECHNICIANS FOR A PERIOD OF ONE FULL WORKING DAY AT THE VENDOR'S FACILITY OR A MAINTENANCE FACILITY DESIGNATED BY THE STATE ORDERING AGENCY TO TRAIN PERSONNEL IN PROPER EQUIPMENT OPERATION, AND IN PREVENTIVE MAINTENANCE AND PROPER USAGE MANUALS. IN ADDITION, ONE FULL DAY OF TRAINING SHALL BE PROVIDED AT A MAINTENANCE FACILITY OR VENDOR TO TRAIN MECHANICS IN DIESEL ENGINE

WARRANTY:

JOHNSON TRUCK CENTER SHALL PROVIDE WARRANTY THE MANUFACTURE WARRANTY TO THOSE TRUCKS AS FOREMENTIONED IN THE SOLICITATION.

PREBUILD MEETING:

IT SHALL BE JOHNSON TRUCK CENTER'S RESPONSIBILITY TO ARRANGE A PRE-BUILD MEETING INVOLVING THE PRIME VENDOR, SUB-CONTRACTORS, AND PERSONNEL FROM THE ORDERING AGENCY DIVISION TO DISCUSS ALL ISSUES REGARDING THE MANUFACTURE OF THE UNITS DETAILED IN THIS SPECIFICATION. THE MEETING WILL TAKE PLACE BEFORE ANY PURCHASE ORDER IS ISSUED.

CERTIFICATE OF ORIGIN:

JOHNSON TRUCK CENTER SHALL SUPPLY A CERTIFICATE OF ORIGIN BEFORE THE PROCESSING OF INVOICES, WHEN COMPLETING THE CERTIFICATE OF ORIGIN, DISTRIBUTOR-DEALER ASSIGNMENT SECTION THAT THE PURCHASER'S ADDRESS.

CERTIFICATE INFORMATION AND INVOICING MAY BE CONFIRMED WITH THE ORDERING AGENCY.

*** CONTINUED, NEXT PAGE ***
TERMS (cont’d):

INVOICES SHALL ACCOMPANY THE DELIVERY OF EACH INDIVIDUAL TRUCK. THE INVOICE DATE SHALL MATCH THE DATE OF TRUCK WAS DELIVERED. THE ORDERING AGENCY RESERVES THE RIGHT TO REJECT ANY DELIVERY WHERE THE INVOICE CONDITIONS ARE NOT MET.

DELIVERY:

COMPLETED TRUCKS SHALL BE DELIVERED FOB DESTINATION TO THE ORDERING AGENCY ADDRESS.

THIS CONTRACT DOES NOT OBLIGATE THE STATE OF MARYLAND TO PURCHASE ANY MINIMUM OR MAXIMUM QUANTITY THRU THE CONTRACT PERIOD. ORDERS FOR ACTUAL REQUIREMENTS MAY BE MORE OR LESS THAN LISTED. ORDER AS REQUIRED WILL BE PLACED DIRECT TO THE SUPPLIER BY THE USING AUTHORITY INDICATING DELIVERY AND BILLING INSTRUCTIONS.

USAGE REPORT:

THE STATE OF MARYLAND DEPARTMENT OF GENERAL SERVICES OFFICE OF PROCUREMENT AND LOGISTICS HAS IMPLEMENTED A PROGRAM TO REVIEW ALL STATEWIDE CONTRACT REQUIREMENTS AND ASSESS CONTRACT USAGE OF STATE AGENCIES. UNDER THE TERMS OF THE CONTRACT EVERY SIX MONTHS, BEGINNING WITH THE "START DATE" A USAGE REPORT SHOULD BE SUBMITTED TO DGS.STATEWIDECONTRACTSUSAGE REPORT@MARYLAND.GOV. SHOULD CONTAIN A SUMMARY OF PROCUREMENT ACTIVITY AND SHOULD INCLUDE THE CONTRACT NUMBER, ITEMS DESCRIPTION, QUANTITY PURCHASED, TOTAL DOLLARS SPENT, NUMBER OF ORDERS PLACED BY STATE AGENCY, NUMBER OF ORDERS PLACED PER CONTRACT, AND END WITH A GRAND TOTAL DUE FOR ALL DOLLARS SPENT. PLEASE THE REPORT IS DUE WITHIN TEN (10) DAYS AFTER EVERY REPORT PERIOD. FAILURE TO PROVIDE THIS REPORT MAY RESULT IN DEFAULT OF THIS CONTRACT AND THE CONTRACT MAY BE TERMINATED IMMEDIATELY.

1% PROCESSING FEE

1. CONTRACTOR SHALL PAY A PROCESSING FEE TO THE STATE IN THE AMOUNT OF (1%) OF THE TOTAL CONTRACT SALES. THE PROCESSING FEE IS CALCULATED BASED ON ALL SALES TRANSACTED UNDER THE CONTRACT, MINUS ANY RETURNS OR CREDITS. THE PROCESSING FEE SHALL NOT BE CHARGED DIRECTLY TO THE CUSTOMER, E.G. AS A SEPARATE LINE ITEM, FEE OR SURCHARGE, BUT SHALL BE INCLUDED IN THE CONTRACT'S UNIT PRICES.

2. THE PROCESSING FEE SHALL BE SUBMITTED TO THE DEPARTMENT OF GENERAL PROCESSING FEE SHALL BE SUBMITTED TO THE DEPARTMENT OF GENERAL SERVICES, FISCAL SERVICES DIVISION, 301 W. PRESTON STREET, ROOM 1309, BALTO, MD 21201, WITHIN TEN (10) CALENDAR DAYS FOLLOWING THE END OF

*** CONTINUED, NEXT PAGE ***
EACH CALENDAR MONTH ALONG WITH A MONTHLY USAGE REPORT DOCUMENTING ALL CONTRACT SALES. AN EXCEL VERSION OF THE EXCEL VERSION OF THE MONTHLY USAGE REPORT SHALL ALSO BE EMAILED TO DGS.STATEWIDECONTRACTSUSAGEREPORT@MARYLAND.GOV.

3. FAILURE TO REMIT PROCESSING FEES IN A TIMELY MANNER OR REMITTANCE OF FEES INCONSISTENT WITH THE CONTRACT'S REQUIREMENTS MAY RESULT IN THE STATE EXERCISING ALL RECOURSE AVAILABLE UNDER THE CONTRACT INCLUDING, BUT NOT LIMITED TO, A THIRD PARTY AUDIT OF ALL CONTRACT ACTIVITY. SHOULD AN AUDIT BE REQUIRED BY THE STATE, THE CONTRACTOR SHALL REIMBURSE THE STATE FOR ALL COSTS ASSOCIATED WITH THE AUDIT UP TO $10,000.00 OR ONE (1%) PERCENT OF THE CONTRACT'S ESTIMATED ANNUAL VALUE, WHICH EVER IS HIGHER.

VENDOR MUST INCLUDE THE 9-DIGIT ZIP CODE OF COMPANY ADDRESS ON ALL INVOICES. FAILURE TO SO MAY RESULT IN DELAY OF PAYMENT.

THE DEPARTMENT OF GENERAL SERVICES "TERMS AND CONDITIONS" FOR COMMODITY CONTRACTS OVER $25,000" AND ALL SPECIFICATIONS, TERMS AND CONDITIONS OF SOLICITATION #001IT820641/MDDGS31031719 INCORPORATED HEREIN BY REFERENCE.

<table>
<thead>
<tr>
<th>LINE #</th>
<th>STATE ITEM ID</th>
<th>U/M</th>
<th>UNIT COST</th>
</tr>
</thead>
<tbody>
<tr>
<td>0001</td>
<td>07048-000034</td>
<td>EA</td>
<td>235,336.0000</td>
</tr>
</tbody>
</table>

TRUCK

DUMP TRUCK RC QUAD AXEL

THIS REQUISITION IS FOR (2) CLASS 8 QUAD AXLE DUMP TRUCK RC PER SPECIFICATION VTDT-22-B-J02-11-QA.
<table>
<thead>
<tr>
<th>LINE #</th>
<th>STATE ITEM ID</th>
<th>U/M</th>
<th>UNIT COST</th>
</tr>
</thead>
<tbody>
<tr>
<td>0002</td>
<td>76559-210000</td>
<td>EA</td>
<td>7,594.0000</td>
</tr>
<tr>
<td></td>
<td>SNOW PLOW ONE WAY</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>WING RIGHT PLOW</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>THIS REQUISITION IS FOR (2) WING PLOW FOR LINE 001 PER SPECIFICATION VTDT-22-B-J02-11-QA.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>0003</td>
<td>76559-210000</td>
<td>EA</td>
<td>6,373.0000</td>
</tr>
<tr>
<td></td>
<td>SNOW PLOW ONE WAY</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>WING RIGHT PLOW</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>THIS REQUISITION IS FOR (2) WING PLOW FOR LINE 001 PER SPECIFICATION VTDT-22-B-J02-11-QA.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>0004</td>
<td>07048-000034</td>
<td>EA</td>
<td>203,250.0000</td>
</tr>
<tr>
<td></td>
<td>TRUCK</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>DUMP TRUCK RC TRI AXEL</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>THIS REQUISITION IS FOR (2) CLASS 8 TRI-AXLE DUMP TRUCK RC PER SPECIFICATION J02-VDTASB-17.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>0005</td>
<td>76561-000000</td>
<td>EA</td>
<td>7,594.0000</td>
</tr>
<tr>
<td></td>
<td>SNOW PLOW</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>SNOW PLOWS, VEHICLE MOUNTED</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>THIS REQUISITION IS FOR (2) FRONT PLOW FOR LINE 001 PER SPECIFICATION J02-VDTASB-17.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>LINE #</td>
<td>STATE ITEM ID</td>
<td>U/M</td>
<td>UNIT COST</td>
</tr>
<tr>
<td>-------</td>
<td>---------------------</td>
<td>-----</td>
<td>---------------</td>
</tr>
<tr>
<td>0006</td>
<td>76559-210000</td>
<td>EA</td>
<td>6,373.0000</td>
</tr>
</tbody>
</table>

SNOW PLOW ONE WAY

WING RIGHT PLOW
THIS REQUISITION IS FOR (2) WING PLOW FOR LINE 001 PER SPECIFICATION J02-VDTASB-17.

<table>
<thead>
<tr>
<th>LINE #</th>
<th>STATE ITEM ID</th>
<th>U/M</th>
<th>UNIT COST</th>
</tr>
</thead>
<tbody>
<tr>
<td>0007</td>
<td>07048-000034</td>
<td>EA</td>
<td>150,897.0000</td>
</tr>
</tbody>
</table>

TRUCK
DUMP TRUCK RC BIG BORE
THIS REQUISITION IS FOR (6) CLASS 8 REGULAR CAB DUMP TRUCK WITH BIG BORE ENGINE AND WING PLOW PER SPECIFICATION J02-VDTBB-17.

<table>
<thead>
<tr>
<th>LINE #</th>
<th>STATE ITEM ID</th>
<th>U/M</th>
<th>UNIT COST</th>
</tr>
</thead>
<tbody>
<tr>
<td>0008</td>
<td>76561-000000</td>
<td>EA</td>
<td>6,000.0000</td>
</tr>
</tbody>
</table>

SNOW PLOW
SNOW PLOWS, VEHICLE MOUNTED
THIS REQUISITION IS FOR (6) FRONT PLOW FOR LINE 001 PER SPECIFICATION J02-VDTBB-17.

<table>
<thead>
<tr>
<th>LINE #</th>
<th>STATE ITEM ID</th>
<th>U/M</th>
<th>UNIT COST</th>
</tr>
</thead>
<tbody>
<tr>
<td>0009</td>
<td>76559-210000</td>
<td>EA</td>
<td>6,000.0000</td>
</tr>
</tbody>
</table>

SNOW PLOW ONE WAY

WING RIGHT PLOW
THIS REQUISITION IS FOR (5) RIGHT SIDE MOUNTED WING PLOW FOR LINE 001 PER SPECIFICATION J02-VDTBB-17.
<table>
<thead>
<tr>
<th>LINE #</th>
<th>STATE ITEM ID</th>
<th>U/M</th>
<th>UNIT COST</th>
</tr>
</thead>
<tbody>
<tr>
<td>0010</td>
<td>76559-210000</td>
<td>EA</td>
<td>6,000.0000</td>
</tr>
</tbody>
</table>

SNOW PLOW ONE WAY

WING LEFT PLOW

THIS REQUISITION IS FOR (1) LEFT SIDE MOUNTED WING PLOW FOR LINE 001 PER SPECIFICATION J02-VDTBB-17.

| 0011   | 76566-000000  | EA   | 3,000.0000 |

SPREADER

SPREADER FOR SALT TAILGATE MOUNTED SPREADER

THIS REQUISITION IS FOR (6) TAILGATE MOUNTED SPREADER FOR LINE 001 PER SPECIFICATION J02-VDTBB-17

| 0012   | 07048-000034  | EA   | 151,979.0000 |

TRUCK

DUMP TRUCK CREW CAB CLASS 8

THIS REQUISITION IS FOR (19) CLASS 8 CREW CAB DUMP TRUCK PER SPECIFICATION J02-VDTCCWP-17.

| 0013   | 76561-000000  | EA   | 6,000.0000 |

SNOW PLOW

SNOW PLOWS, VEHICLE MOUNTED

THIS REQUISITION IS FOR (19) FRONT PLOW FOR LINE 001 PER SPECIFICATION J02-VDTCCWP-17.

*** CONTINUED, NEXT PAGE ***
<table>
<thead>
<tr>
<th>LINE #</th>
<th>STATE ITEM ID</th>
<th>U/M</th>
<th>UNIT COST</th>
</tr>
</thead>
<tbody>
<tr>
<td>0014</td>
<td>76559-210000</td>
<td>EA</td>
<td>6,000.0000</td>
</tr>
</tbody>
</table>

SNOW PLOW ONE WAY

WING RIGHT PLOW

THIS REQUISITION IS FOR (19) WING PLOW FOR LINE 001 PER SPECIFICATION J02-VDTCCWP-17.

<table>
<thead>
<tr>
<th>LINE 0015</th>
<th>STATE ITEM ID</th>
<th>U/M</th>
<th>UNIT COST</th>
</tr>
</thead>
<tbody>
<tr>
<td>76566-000000</td>
<td>EA</td>
<td>3,000.0000</td>
<td></td>
</tr>
</tbody>
</table>

SPREADER

SPREADER FOR SALT

THIS REQUISITION IS FOR (19) TAILGATE SPREADER FOR LINE 001 PER SPECIFICATION J02-VDTCCWP-17.

<table>
<thead>
<tr>
<th>LINE 0016</th>
<th>STATE ITEM ID</th>
<th>U/M</th>
<th>UNIT COST</th>
</tr>
</thead>
<tbody>
<tr>
<td>07048-000034</td>
<td>EA</td>
<td>141,599.000</td>
<td></td>
</tr>
</tbody>
</table>

TRUCK

DUMP TRUCK REGULAR CAB

THIS REQUISITION IS FOR (6) CLASS 8 REGULAR CAB DUMP TRUCK PER SPECIFICATION J02-VDTRC-17.

<table>
<thead>
<tr>
<th>LINE 0017</th>
<th>STATE ITEM ID</th>
<th>U/M</th>
<th>UNIT COST</th>
</tr>
</thead>
<tbody>
<tr>
<td>76561-000000</td>
<td>EA</td>
<td>6,200.0000</td>
<td></td>
</tr>
</tbody>
</table>

SNOW PLOW

SNOW PLOWS, VEHICLE MOUNTED

*** CONTINUED, NEXT PAGE ***
THIS REQUISITION IS FOR (6) FRONT PLOW FOR LINE 001 PER SPECIFICATION J02-VDTRC-17.

0018  76566-000000  EA  2,600.0000

SPREADER
SPREADER FOR SALT

THIS REQUISITION IS FOR (6) TAILGATE SPREADER FOR LINE 001 PER SPECIFICATION J02-VDTRC-17.

0019  07048-000034  EA  144,884.0000

TRUCK
DUMP TRUCK REGULAR CAB WITH RIGHT WING PLOW

THIS REQUISITION IS FOR (26) CLASS VIII REGULAR CAB DUMP TRUCK PER SPECIFICATION J02-VDTRCWP-17.

0020  76561-000000  EA  6,000.0000

SNOW PLOW
SNOW PLOWS, VEHICLE MOUNTED

THIS REQUISITION IS FOR (26) FRONT SNOW PLOW FOR LINE 001 PER SPECIFICATIONS J02-VDTRCWP-17.

0021  76559-210000  EA  6,000.0000

SNOW PLOW ONE WAY

*** CONTINUED, NEXT PAGE ***
### BLANKET PURCHASE ORDER

**STATE OF MARYLAND**

---

**BPO NO:** 001B0600320  
**PRINT DATE:** 04/01/20  
**PAGE:** 10

<table>
<thead>
<tr>
<th>LINE #</th>
<th>STATE ITEM ID</th>
<th>U/M</th>
<th>UNIT COST</th>
</tr>
</thead>
<tbody>
<tr>
<td>001</td>
<td>B0600320</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

---

**STATE OF MARYLAND**

---

WING RIGHT PLOW

THIS REQUISITION IS FOR (26) WING PLOW FOR LINE 001 PER SPECIFICATION J02-VDTRCWP-17.

---

<table>
<thead>
<tr>
<th>0022</th>
<th>76566-000000</th>
<th>EA</th>
<th>3,000.0000</th>
</tr>
</thead>
</table>

---

SPREADER

SPREADER FOR SALT

THIS REQUISITION IS FOR (26) TAILGATE SPREADER FOR LINE 001 PER SPECIFICATION J02-VDTRCWP-17.

---

<table>
<thead>
<tr>
<th>0023</th>
<th>07048-000034</th>
<th>EA</th>
<th>89,889.0000</th>
</tr>
</thead>
</table>

---

TRUCK

REG CAB TRUCK WITH 10' WELDED STEEL DUMP BODY

---

**LAST PAGE**

---

**AUTHORIZED BY:** ___________________________  
**DATE:** ____________

BUYER AUTHORIZED DESIGNEE