# BLANKET PURCHASE ORDER

**STATE OF MARYLAND**

**BPO NO:** 001B1600342  **PRINT DATE:** 02/11/21  **PAGE:** 01

## SHIP TO:

AS SPECIFIED ON INDIVIDUAL ORDERS

<table>
<thead>
<tr>
<th>VENDOR ID:</th>
<th>REFER QUESTIONS TO:</th>
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</table>
| HERTRICH FLEET SERVICES INC  
1123 INDUSTRIAL PKWY  
DENTON, MD 21629  
(800) 698-9825 | ALLEGRA DAYE  
(410) 767-4032  
ALLEGRA.DAYE1@MARYLAND.GOV |

<table>
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<tr>
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<th>EXPR DATE:</th>
<th>POST DATE:</th>
<th>DISCOUNT TERMS:</th>
<th>CONTRACT AMOUNT:</th>
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<td>02/10/21</td>
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<td>NET 30 DAY</td>
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## TERMS:

ARTICLES HEREIN ARE EXEMPT FROM MARYLAND SALES AND USE TAXES BY EXEMPTION CERTIFICATE NUMBER 3000256-3 AND FROM FEDERAL EXCISE TAXES BY EXEMPTION NUMBER 52-73-0358K. IT IS THE VENDOR'S RESPONSIBILITY TO ADVISE COMMON CARRIERS THAT AGENCIES OF THE STATE OF MARYLAND ARE EXEMPT FROM TRANSPORTATION TAX.

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MARYLAND STATEWIDE CONTRACT

FOR

2021 SEDANS

VEHICLE TYPES: 1, 1-H, 2, 2-H & 3

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THE PRECEDENCE OF THE CONTRACTOR WILL BE IDENTIFIED AS PRIMARY CONTRACTOR (1ST), AND SECONDARY CONTRACTOR (2ND).

**VENDOR CONTACT:** JIM BLECKI / SUSAN HICKEY

**VENDOR ADDRESS:** 1427 BAY ROAD, MILFORD DE 19963

**VENDOR PHONE:** 800-698-9825 (OFFICE)

**VENDOR E-MAIL:** JBLECKI@HERTRICHFLEET.COM  
SHICKEY@HERTRICHFLEET.COM

**CONTRACT TERM:** ONE (1) YEAR WITH ONE (1) YEAR RENEWAL OPTION.

**CONTRACT PERIOD:** FROM DATE OF AWARD OR UNTIL PRODUCTION IS CUT OFF BY THE MANUFACTURER (WHICHEVER COMES FIRST). SUCCESSFUL VENDOR MUST NOTIFY THE PROCUREMENT OFFICER FOR THE STATE OF MARYLAND, DEPARTMENT OF GENERAL SERVICES REGARDING PRODUCTION CUT-OFFS AS SOON AS THE DEALERSHIP IS NOTIFIED BY THE MANUFACTURER.

*** CONTINUED, NEXT PAGE ***
TERMS (cont'd):

AT TIME OF DELIVERY FROM DEALER, EACH VEHICLE SHALL CONTAIN A MINIMUM OF FIVE (5) GALLONS OF GASOLINE.

DEALER MUST POSSESS A VALID STATE OF MARYLAND MOTOR VEHICLE ADMINISTRATION (MVA) DEALER'S LICENSE. DEALER MUST ALSO POSSESS A VALID STATE OF MARYLAND MOTOR VEHICLE ADMINISTRATION SALESMAN'S LICENSE. A COPY OF THE AFOREMENTIONED LICENSES MUST BE PROVIDED UPON REQUEST.

VEHICLE MUST BE DELIVERED WITH A CERTIFICATE OF ORIGIN.

DEALER WILL BE REQUIRED UPON DELIVERY TO SUBMIT A CERTIFICATE SHOWING THAT THE VEHICLE WAS SERVICED IN ACCORDANCE WITH THE MANUFACTURER'S RECOMMENDED NEW MOTOR VEHICLE PREPARATION CHECK SHEET. THIS CERTIFICATION IS TO BE SIGNED BY THE PERSON WHO SERVICED THE VEHICLE, AS WELL AS THE OWNER AND/OR DESIGNATED REPRESENTATIVE OF MANAGEMENT.

THERE IS TO BE NO DEALER IDENTIFICATION ATTACHED TO THE NEW VEHICLE.

TIRES: TIRES RECALLED BY ANY MANUFACTURER WILL NOT BE ACCEPTED. IF A MODEL TIRE IS RECALLED BETWEEN CONTRACT AWARD AND VEHICLE DELIVERY, IT WILL BE THE RESPONSIBILITY OF THE DEALER TO REPLACE ANY SUCH TIRES PRIOR TO DELIVERY OF THE VEHICLE.

WARRANTY:

TYPE 1 - TOYOTA CORROLLA

BASIC YEARS: 3
BASIC MILES/KM: 36,000
DRIVETRAIN YEARS: 5
DRIVETRAIN MILES/KM: 60,000
CORROSION YEARS: 5
CORROSION MILES/KM: UNLIMITED
ROADSIDE ASSISTANCE YEARS: 2
ROADSIDE ASSISTANCE MILES/KM: UNLIMITED
MAINTENANCE YEARS: 2
MAINTENANCE MILES/KM: 25,000

TYPE 1-H & 2-H TOYOTA CORROLLA HYBRID & TOYOTA CAMRY HYBRID

BASIC YEARS: 3
BASIC MILES/KM: 36,000
DRIVETRAIN YEARS: 5

*** CONTINUED, NEXT PAGE ***
TERMS (cont’d):

DRIVETRAIN MILES/KM: 60,000
CORROSION YEARS: 5
CORROSION MILES/KM: UNLIMITED
HYBRID/ELECTRIC COMPONENTS YEARS: 8
HYBRID/ELECTRIC COMPONENTS MILES/KM: 100,000
ROADSIDE ASSISTANCE YEARS: 2
ROADSIDE ASSISTANCE MILES/KM: UNLIMITED
MAINTENANCE YEARS: 2
MAINTENANCE MILES/KM: 25,000

TYPE 2 CHEVROLET MALIBU

BASIC YEARS: 3
BASIC MILES/KM: 36,000
DRIVETRAIN YEARS: 5
DRIVETRAIN MILES/KM: 60,000
DRIVETRAIN NOTE: QUALIFIED FLEET PURCHASES: 5 YEARS/100,000 MILES
CORROSION YEARS (RUST-THROUGH): 6
CORROSION YEARS: 3
CORROSION MILES/KM (RUST-THROUGH): 100,000
CORROSION MILES/KM: 36,000
ROADSIDE ASSISTANCE YEARS: 5
ROADSIDE ASSISTANCE MILES/KM: 60,000

ROADSIDE ASSISTANCE NOTE: QUALIFIED FLEET PURCHASES: 5 YEARS/100,000 MILES
MAINTENANCE NOTE: 1 YEAR/1 VISIT

TYPE 3 DODGE CHARGER

BASIC YEARS: 3
BASIC MILES/KM: 36,000
DRIVETRAIN YEARS: 5
DRIVETRAIN MILES/KM: 60,000
CORROSION YEARS: 5
CORROSION MILES/KM: UNLIMITED
ROADSIDE ASSISTANCE YEARS: 5
ROADSIDE ASSISTANCE MILES/KM: 60,000
CORROSION MILES/KM: UNLIMITED
ROADSIDE ASSISTANCE YEARS: 5
ROADSIDE ASSISTANCE MILES/KM: 60,000

THERE SHALL BE ZERO (-0-) DEDUCTIBLE ON THE WARRANTY.

STANDARD AND/OR EXTENDED WARRANTY PAPERS MUST BE GIVEN AT TIME OF VEHICLE DELIVERY.

*** CONTINUED, NEXT PAGE ***
ANY REDUCTION OF PRICES DURING THE PERIOD OF THIS CONTRACT SHALL BE PASSED ON TO THE STATE OF MARYLAND.

ALL PRODUCTS USED IN PACKING TO CUSHION AND PROTECT DURING THE SHIPMENT OF COMMODITIES ARE TO BE MADE OF RECYCLED, RECYCLABLE, AND/OR BIODEGRADABLE MATERIALS.

PROCESSING FEE
1. CONTRACTOR SHALL PAY A PROCESSING FEE TO THE STATE IN THE AMOUNT OF ONE PERCENT (1%) OF THE TOTAL CONTRACT SALES. THE PROCESSING FEE IS CALCULATED BASED ON ALL SALES TRANSACTED UNDER THE CONTRACT, MINUS ANY RETURNS OR CREDITS. THE PROCESSING FEE SHALL NOT BE CHARGED DIRECTLY TO THE CUSTOMER, E.G., AS A SEPARATE LINE ITEM, FEE OR SURCHARGE, BUT SHALL BE INCLUDED IN THE CONTRACT'S UNIT PRICES.

2. THE PROCESSING FEE SHALL BE SUBMITTED TO THE DEPARTMENT OF GENERAL SERVICES, FISCAL SERVICES DIVISION, 301 W. PRESTON STREET, ROOM 1309, BALTIMORE, MD., 21201, WITHIN TEN (10) CALENDAR DAYS FOLLOWING THE END OF EACH CALENDAR MONTH ALONG WITH A MONTHLY USAGE REPORT DOCUMENTING ALL CONTRACT SALES. AN EXCEL VERSION OF THE MONTHLY USAGE REPORT SHALL ALSO BE EMAILED TO THE PROCUREMENT OFFICER.

3. FAILURE TO REMIT PROCESSING FEES IN A TIMELY MANNER OR REMITTANCE OF FEES INCONSISTENT WITH THE CONTRACT'S REQUIREMENTS MAY RESULT IN THE STATE EXERCISING ALL RECOURSE AVAILABLE UNDER THE CONTRACT INCLUDING, BUT NOT LIMITED TO, A THIRD PARTY AUDIT OF ALL CONTRACT ACTIVITY. SHOULD AN AUDIT BE REQUIRED BY THE STATE, THE CONTRACTOR SHALL REIMBURSE THE STATE FOR ALL COSTS ASSOCIATED WITH THE AUDIT UP TO $10,000.00 OR ONE (1%) PERCENT OF THE CONTRACT'S ESTIMATED ANNUAL VALUE, WHICHEVER IS HIGHER.

PURCHASES BY OTHER ENTITIES - INDEFINITE QUANTITY CONTRACTS:
THIS PROVISION APPLIES TO INDEFINITE QUANTITY CONTRACTS. PURSUANT TO THE STATE FINANCE AND PROCUREMENT ARTICLE, SECTION 13-110 OF THE ANNOTATED CODE OF MARYLAND, EXCEPT FOR ENTITIES DESCRIBED IN (6)(A) THE FOLLOWING ENTITIES MAY PURCHASE MATERIALS, SUPPLIES, AND EQUIPMENT UNDER THIS CONTRACT:

(1) A COUNTY OR BALTIMORE CITY;
(2) A MUNICIPAL CORPORATION;
(3) A GOVERNMENTAL AGENCY IN THE STATE;
(4) A PUBLIC OR QUASI-PUBLIC AGENCY THAT:
   (I) RECEIVES STATE MONEY; AND
   (II) IS EXEMPT FROM TAXATION UNDER SECTION 501(C)(3)
   OF THE INTERNAL REVENUE CODE;

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STATE OF MARYLAND

*************** STATE OF MARYLAND ***************

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TERMS (cont'd):

(5) A PRIVATE ELEMENTARY OR SECONDARY SCHOOL THAT:
   (I) EITHER HAS BEEN ISSUED A CERTIFICATE OF APPROVAL FROM THE
       STATE BOARD OF EDUCATION OR IS ACCREDITED BY
       THE ASSOCIATION OF INDEPENDENT SCHOOLS; AND
   (II) IS EXEMPT FROM TAXATION UNDER SECTION 501(C)(3) OF THE
       INTERNAL REVENUE CODE; OR

(6) A NON-PUBLIC INSTITUTION OF HIGHER EDUCATION UNDER SECTION
   17-106 OF THE EDUCATION ARTICLE.
   (B) A PRIVATE ELEMENTARY OR SECONDARY SCHOOL OR A NONPUBLIC
       INSTITUTION OF HIGHER EDUCATION MAY NOT PURCHASE RELIGIOUS
       MATERIALS UNDER THIS CONTRACT.
   (B) THE RIGHT TO PURCHASE UNDER THIS SECTION SHALL BE IN ADDITION
       TO, BUT NOT IN SUBSTITUTION FOR, THE APPLICABLE PURCHASING
       POWER GRANTED TO ANY OF THE LISTED ENTITIES PURSUANT
       TO ANY STATUTORY OR CHARTER PROVISION.

(7) ANOTHER STATE OR AN AGENCY OR OTHER INSTRUMENTALITY OF ANOTHER
    STATE.

ALL PURCHASES UNDER THIS CONTRACT BY ANY SUCH ENTITY WHICH IS NOT
A UNIT OR AGENCY OF THE STATE OF MARYLAND FOR WHICH THE STATE
OF MARYLAND MAY BE HELD LIABLE IN CONTRACT (1) SHALL CONSTITUTE A
PURCHASE OR CONTRACT BETWEEN THE CONTRACTOR AND THAT ENTITY ONLY;
(2) SHALL NOT CONSTITUTE A PURCHASE OR CONTRACT OF THE STATE OF
MARYLAND; (3) SHALL NOT BE BINDING OR ENFORCEABLE AGAINST THE STATE
OF MARYLAND OR ANY OF ITS UNITS OR AGENCIES; AND MAY BE SUBJECT TO
OTHER TERMS AND CONDITIONS AGREED TO BY THE CONTRACTOR AND THE
PURCHASER.

CONTRACTOR BEARS THE RISK OF DETERMINING WHETHER OR NOT ANY ENTITY
FROM WHICH THE CONTRACTOR RECEIVES AN ORDER UNDER THE CONTRACT IS A
UNIT OR AGENCY OF THE STATE OF MARYLAND SUCH THAT THE CONTRACT MAY BE
ENFORCED AGAINST THE STATE OF MARYLAND.

THE DEPARTMENT OF GENERAL SERVICES' "TERMS AND CONDITIONS FOR
COMMODITY CONTRACTS OVER $50,000" AND ALL SPECIFICATIONS, TERMS AND
CONDITIONS OF SOLICITATION # 001IT821200/BPM021105 INCORPORATED
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**AUTOMOBILES AND STATION WAGONS**

**TYPE 1 - STANDARD COMPACT SEDAN OR WAGON**
MAKE & MODEL: TOYOTA COROLLA L CVT

**SECONDARY CONTRACTOR (2ND)**

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**AUTOMOBILES AND STATION WAGONS**

**TYPE 1 OPTION: BODY SIDE MOLDING**

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**AUTOMOBILES AND STATION WAGONS**

**TYPE 1-H COMPACT SEDAN OR WAGON, HYBRID**
MAKE & MODEL: TOYOTA COROLLA HYBRID LE CVT

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**AUTOMOBILES AND STATION WAGONS**

**TYPE 1-H OPTION: BODY SIDE MOLDING**

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**AUTOMOBILES AND STATION WAGONS**

**TYPE 2 - MID-SIZE SEDAN**

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**MAKE & MODEL:** CHEVROLET MALIBU 4DR SDN LS W/1FL

**PRIMARY CONTRACTOR (1ST)**

AUTOMOBILES AND STATION Wagons

**TYPE 2-H - MID-SIZE SEDAN, HYBRID**

**MAKE & MODEL:** TOYOTA CAMRY HYBRID LE CVT

**PRIMARY CONTRACTOR (1ST)**

AUTOMOBILES AND STATION Wagons

**TYPE 3 - FULL-SIZE SEDAN**

**MAKE & MODEL:** DODGE CHARGER SXT RWD

**PRIMARY CONTRACTOR (1ST)**

**TYPE 3 OPTION: ALL WHEEL DRIVE**

END OF ITEM LIST

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