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| SHIP TO:  |  |   |     |               |
|---|--|---|-----|---------------|
| AS SPECIFIED ON INDIVID   | UAL ORDERS                                 |   |     |               |
| VENDOR ID:<br>APPLE FORD<br>8800 STANFORD BLVD<br>COLUMBIA, MD<br>(800)673-2466 | 21045                                      | REFER QUESTIONS TO:<br>ALLEGRA DAYE<br>(410 )767-4032<br>ALLEGRA.DAYE1@MARYLAND.GOV |     |               |
| ITB:  | EXPR DATE: 03/01/23<br>POST DATE: 02/25/22 |   | NET | 30 DAY<br>.00 |

#### **TERMS**:

ARTICLES HEREIN ARE EXEMPT FROM MARYLAND SALES AND USE TAXES BY EXEMPTION CERTIFICATE NUMBER 3000256-3 AND FROM FEDERAL EXCISE TAXES BY EXEMPTION NUMBER 52-73-0358K. IT IS THE VENDOR'S RESPONSIBILITY TO ADVISE COMMON CARRIERS THAT AGENCIES OF THE STATE OF MARYLAND ARE EXEMPT FROM TRANSPORTATION TAX.

THIS IS THE FIRST AND FINAL RENEWAL OPTION.

OPTION FINAL TERM: MARCH 02, 2022 THROUGH MARCH 01, 2023, WITH THS SAME CONTRACT TERMS, CONDITIONS, PROVISIONS AND PRICE.

THERE ARE NO REMAINING RENEWAL OPTIONS LEFT UNDER THE ORIGINAL CONTRACT 001B1600376.

THE PRECEDENCE OF THE CONTRACTOR WILL BE IDENTIFIED AS PRIMARY CONTRACTOR (1ST), AND SECONDARY CONTRACTOR (2ND).

VENDOR CONTACT: JUSTIN SKIPPER

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TERMS (cont'd):

VENDOR ADDRESS: 8800 STANDFORD ROAD BLVD., COLUMBIA, MD 21045

VENDOR PHONE: 443-539-1299

VENDOR E-MAIL: JSKIPPER@APPLEFORD.COM

CONTRACT PERIOD: FROM DATE OF AWARD OR UNTIL PRODUCTION IS CUT OFF BY THE MANUFACTURER (WHICHEVER COMES FIRST). SUCCESSFUL VENDOR MUST NOTIFY THE PROCUREMENT OFFICER FOR THE STATE OF MARYLAND, DEPARTMENT OF GENERAL SERVICES REGARDING PRODUCTION CUT-OFF AS SOON AS THE DEALERSHIP IS NOTIFIED BY THE MANUFACTURER.

AT TIME OF DELIVERY FROM DEALER, EACH VEHICLE SHALL CONTAIN A MINIMUM OF FIVE (5) GALLONS OF GASOLINE.

DEALER MUST POSSESS A VALID STATE OF MARYLAND MOTOR VEHICLE ADMINISTRATION (MVA) DEALER'S LICENSE. DEALER MUST ALSO POSSESS A VALID STATE OF MARYLAND MOTOR VEHICLE ADMINISTRATION SALESMAN'S LICENSE. A COPY OF THE AFOREMENTIONED LICENSES MUST BE PROVIDED UPON REQUEST.

VEHICLE MUST BE DELIVERED WITH A CERTIFICATE OF ORIGIN.

DEALER WILL BE REQUIRED UPON DELIVERY TO SUBMIT A CERTIFICATE SHOWING THAT THE VEHICLE WAS SERVICED IN ACCORDANCE WITH THE MANUFACTURER'S RECOMMENDED NEW MOTOR VEHICLE PREPARATION CHECK SHEET. THIS CERTIFICATION IS TO BE SIGNED BY THE PERSON WHO SERVICED THE VEHICLE, AS WELL AS THE OWNER AND/OR DESIGNATED REPRESENTATIVE OF MANAGEMENT. OF MANAGEMENT.

THERE IS TO BE NO DEALER IDENTIFICATION ATTACHED TO THE NEW VEHICLE.

TIRES: TIRES RECALLED BY ANY MANUFACTURER WILL NOT BE ACCEPTED. IF A MODEL TIRE IS RECALLED BETWEEN CONTRACT AWARD AND VEHICLE DELIVERY, IT WILL BE THE RESPONSIBILITY OF THE DEALER TO REPLACE ANY SUCH TIRES PRIOR TO DELIVERY OF THE VEHICLE

WARRANTY:

BASIC: 36,000 MILES / 36 MONTHS POWERTRAIN: 60,000 / 60 MONTHS CORROSION PERFORATION: UNLIMITED / 60 MONTHS ROADSIDE ASSISTANCE: 60,000 MILES / 60 MONTHS

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TERMS (cont'd):

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HYBRID ELECTRICAL COMPONENTS: 100,000 / 96 MONTHS

MUSTANG MACH-E WARRANTY:

BASIC: 36,000 MILES / 36 MONTHS POWERTRAIN: 60,000 / 60 MONTHS CORROSION PERFORATION: UNLIMITED / 60 MONTHS ROADSIDE ASSISTANCE: 60,000 MILES / 60 MONTHS HYBRID ELECTRICAL COMPONENTS: 24,000 MILES / 24 MONTHS TRACTION BATTERY 100,000 MILES / 96 MONTHS

THERE SHALL BE ZERO (-0-) DEDUCTIBLE ON THE WARRANTY.

STANDARD AND/OR EXTENDED WARRANTY PAPERS MUST BE GIVEN AT TIME OF VEHICLE DELIVERY.

ANY REDUCTION OF PRICES DURING THE PERIOD OF THIS CONTRACT SHALL BE PASSED ON TO THE STATE OF MARYLAND.

ALL PRODUCTS USED IN PACKING TO CUSHION AND PROTECT DURING THE SHIPMENT OF COMMODITIES ARE TO BE MADE OF RECYCLED, RECYCLABLE, AND/OR BIODEGRADABLE MATERIALS.

PROCESSING FEE

1.

CONTRACTOR SHALL PAY A PROCESSING FEE TO THE STATE IN THE AMOUNT OF ONE PERCENT (1%) OF THE TOTAL CONTRACT SALES. THE PROCESSING FEE IS CALCULATED BASED ON ALL SALES TRANSACTED UNDER THE CONTRACT, MINUS ANY RETURNS OR CREDITS. THE PROCESSING FEE SHALL NOT BE CHARGED DIRECTLY TO THE CUSTOMER, E.G., AS A SEPARATE LINE ITEM, FEE OR SURCHARGE, BUT SHALL BE INCLUDED IN THE CONTRACT'S UNIT PRICES.

2. THE PROCESSING FEE SHALL BE SUBMITTED TO THE DEPARTMENT OF GENERAL SERVICES, FISCAL SERVICES DIVISION, 301 W. PRESTON STREET, ROOM 1309, BALTIMORE, MD., 21201, WITHIN TEN (10) CALENDAR DAYS FOLLOWING THE END OF EACH CALENDAR MONTH ALONG WITH A MONTHLY USAGE REPORT DOCUMENTING ALL CONTRACT SALES. AN EXCEL VERSION OF THE MONTHLY USAGE REPORT SHALL ALSO BE EMAILED TO : DGS.STAEWIDECONTRACTSUSAGEREPORT.GOV.

3. FAILURE TO REMIT PROCESSING FEES IN A TIMELY MANNER OR REMITTANCE OF FEES INCONSISTENT WITH THE CONTRACT'S REQUIREMENTS MAY RESULT IN THE STATE EXERCISING ALL RECOURSE AVAILABLE UNDER THE CONTRACT INCLUDING, BUT NOT LIMITED TO, A THIRD PARTY AUDIT OF ALL CONTRACT ACTIVITY. SHOULD AN AUDIT BE REQUIRED BY THE STATE, THE CONTRACTOR SHALL REIMBURSE THE STATE FOR ALL COSTS ASSOCIATED WITH THE AUDIT UP

\*\*\*\*\*\*\*\*\*\*\*\* STATE OF MARYLAND \*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*

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### TERMS (cont'd):

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TO \$10,000.00 OR ONE (1%) PERCENT OF THE CONTRACT'S ESTIMATED ANNUAL VALUE, WHICHEVER IS HIGHER.

PURCHASES BY OTHER ENTITIES - INDEFINITE QUANTITY CONTRACTS: THIS PROVISION APPLIES TO INDEFINITE QUANTITY CONTRACTS. PURSUANT TO THE STATE FINANCE AND PROCUREMENT ARTICLE, SECTION 13-110 OF THE ANNOTATED CODE OF MARYLAND, EXCEPT FOR ENTITIES DESCRIBED IN (6)(A) THE FOLLOWING ENTITIES MAY PURCHASE MATERIALS, SUPPLIES, AND EQUIPMENT UNDER THIS CONTRACT:

(1) A COUNTY OR BALTIMORE CITY;

- (2) A MUNICIPAL CORPORATION;
- (3) A GOVERNMENTAL AGENCY IN THE STATE;
- (4) A PUBLIC OR QUASI-PUBLIC AGENCY THAT:
  - (I) RECEIVES STATE MONEY; AND

(II) IS EXEMPT FROM TAXATION UNDER SECTION 501(C)(3) OF THE INTERNAL REVENUE CODE;

(5) A PRIVATE ELEMENTARY OR SECONDARY SCHOOL THAT:

- (I) EITHER HAS BEEN ISSUED A CERTIFICATE OF APPROVAL FROM THE STATE BOARD OF EDUCATION OR IS ACCREDITED BY THE ASSOCIATION OF INDEPENDENT SCHOOLS; AND
- (II) IS EXEMPT FROM TAXATION UNDER SECTION 501(C)(3) OF THE INTERNAL REVENUE CODE; OR

(6) A NON-PUBLIC INSTITUTION OF HIGHER EDUCATION UNDER SECTION 17-106 OF THE EDUCATION ARTICLE.

- (B) A PRIVATE ELEMENTARY OR SECONDARY SCHOOL OR A NONPUBLIC INSTITUTIONOF HIGHER EDUCATION MAY NOT PURCHASE RELIGIOUS MATERIALS UNDER THIS CONTRACT.
- (B) THE RIGHT TO PURCHASE UNDER THIS SECTION SHALL BE IN ADDITION TO, BUT NOT IN SUBSTITUTION FOR, THE APPLICABLE PURCHASING POWER GRANTED GRANTED TO ANY OF THE LISTED ENTITIES PURSUANT TO ANY STATUTORY OR CHARTER PROVISION.

(7) ANOTHER STATE OR AN AGENCY OR OTHER INSTRUMENTALITY OF ANOTHER STATE.

ALL PURCHASES UNDER THIS CONTRACT BY ANY SUCH ENTITY WHICH IS NOT A UNIT OR AGENCY OF THE STATE OF MARYLAND FOR WHICH THE STATE OF MARYLAND MAY BE HELD LIABLE IN CONTRACT (1) SHALL CONSTITUTE A PURCHASE OR CONTRACT BETWEEN THE CONTRACTOR AND THAT ENTITY ONLY; (2) SHALL NOT CONSTITUTE A PURCHASE OR CONTRACT OF THE STATE OF MARYLAND; (3) SHALL NOT BE BINDING OR ENFORCEABLE AGAINST THE STATE OF MARYLAND OR ANY OF ITS UNITS OR AGENCIES; AND MAY BE SUBJECT TO OTHER TERMS AND CONDITIONS AGREED TO BY THE CONTRACTOR AND THE PURCHASER.

CONTRACTOR BEARS THE RISK OF DETERMINING WHETHER OR NOT ANY ENTITY

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#### TERMS (cont'd):

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FROM WHICH THE CONTRACTOR RECEIVES AN ORDER UNDER THE CONTRACT IS A UNIT OR AGENCY OF THE STATE OF MARYLAND SUCH THAT THE CONTRACT MAY BE ENFORCED AGAINST THE STATE OF MARYLAND.

THE DEPARTMENT OF GENERAL SERVICES' "TERMS AND CONDITIONS FOR COMMODITY CONTRACTS OVER \$50,000" AND ALL SPECIFICATIONS, TERMS AND CONDITIONS OF SOLICITATION #BPM020302/001IT821177 INCORPORATED HEREIN BY REFERENCE.

| LINE # | STATE ITEM ID | U/M | UNIT COST   |
|--------|---------------|-----|-------------|
| 0001   | 07006         | EA  | 25,534.0000 |

AUTOMOBILES AND STATION WAGONS

TYPE 9-H - COMPACT UTILITY VEHICLE, AWD OR 4X4, HYBRID MAKE & MODEL: FORD ESCAPE 4DR AWD SE SPORT

ΕA

\*\*PRIMARY CONTRACTOR\*\*

\*\*VEHICLE NOT AVAILABLE\*\*

0002 07006

22,335.0000

AUTOMOBILES AND STATION WAGONS

TYPE 16 MINI CARGO VAN COMPACT SPECIALTY MAKE & MODEL: TRANSIT CONNECT CARGO VAN XL

\*\*PRIMARY CONTRACTOR\*\*

| BLANKET PURCHASE ORDER<br>STATE OF MARYLAND |  |              |  |                 |
|---|--|--------------|--|-----------------|
|   | **************************************           |              | ARYLAND ************************************ | <b>PAGE:</b> 06 |
| LINE #                                      | STATE ITEM ID                                    | _ <u>U/M</u> | UNIT COST                                    |                 |
| **VEHICI                                    | LE NOT AVAILABLE**                               |              |  |                 |
| 0003  | 07006  | EA           | 160.0000                                     |                 |
| AUTOMOBI                                    | ILES AND STATION WAGON                           | IS           |  |                 |
| TYPE 16                                     | OPTION: SIDE DOOR GLA                            | SS           |  |                 |
| **OPTIO                                     | NOT AVAILABLE**                                  |              |  |                 |
| 0004  | 07006  | EA           | 899.0000                                     |                 |
| AUTOMOBI                                    | ILES AND STATION WAGON                           | IS           |  |                 |
| TYPE 16                                     | OPTION: LONG WHEEL 12                            | 21"          |  |                 |
| **OPTIO                                     | NOT AVAILABLE**                                  |              |  |                 |
| 0005  | 07006  | EA           | 29,207.0000                                  |                 |
| AUTOMOBI                                    | LLES AND STATION WAGON                           | IS           |  |                 |
|   | -1 - FULL SIZE 3/4-TON<br>MODEL: TRANSIT-250 CAR |              |  | SE              |
| INCLUDEI                                    | O OPTIONS: AWD (N/C)                             |              |  |                 |
| **SECONI                                    | DARY CONTRACTOR*                                 |              |  |                 |
| * *VEHICI                                   | LE NOT AVAILABLE**                               |              |  |                 |
| 0006  | 07006  | EA           | 3,220.0000                                   |                 |

|           | BLANKET PURCHASE ORDER<br>STATE OF MARYLAND |                  |   |          |
|-----------|---|------------------|---|----------|
| BPO NO:   | 001B2600383                                 |                  | RYLAND ************************************ | PAGE: 07 |
| LINE #    | STATE ITEM ID                               | U/M              | UNIT COST                                   |          |
| AUTOMOBI  | LES AND STATION V                           | VAGONS           |   |          |
| TYPE 17-  | -1 OPTION: MEDIUM                           | ROOF             |   |          |
| **VEHICL  | LE OPTION NOT AVAI                          | ILABLE.**        |   |          |
| 0007      | 07006                                       | EA               | 6,260.0000                                  |          |
| AUTOMOBI  | LES AND STATION V                           | VAGONS           |   |          |
| TYPE 17-  | -1 OPTION: HIGH TO                          | DP ROOF          |   |          |
| * *VEHICL | LE OPTION NOT AVAI                          | ILABLE**         |   |          |
| 0008      | 07006                                       | EA               | 75.0000                                     |          |
| AUTOMOBI  | LES AND STATION W                           | NAGONS           |   |          |
| TYPE 17-  | -1 OPTION: DUAL RE                          | EAR DOORS W/GLAS | S   |          |
| * *VEHICL | LE OPTION NOT AVAI                          | ILABLE**         |   |          |
| 0009      | 07006                                       | EA               | 860.0000                                    |          |
| AUTOMOBI  | LES AND STATION W                           | VAGONS           |   |          |
| TYPE 17-  | -1 OPTION: REAR A                           | IR CONDITIONING/ | HEAT  |          |
| **VEHICL  | LE OPTION NOT AVAI                          | ILABLE**         |   |          |
| 0010      | 07006                                       | EA               | 650.0000                                    |          |
| AUTOMOBI  | LES AND STATION W                           | NAGONS           |   |          |
|           | *** CONTINUED, NE                           | EXT PAGE ***     |   |          |

| BLANKET PURCHASE ORDER<br>STATE OF MARYLAND |   |                              |  |          |
|---|---|------------------------------|--|----------|
| PO NO:                                      | **************************************              |                              | ARYLAND ************************************ |          |
| <u>.INE #</u>                               | STATE ITEM ID                                       | U/M                          | UNIT COST                                    | <u> </u> |
| TYPE 17-                                    | -1 OPTION: FACTORY                                  | TINT GLASS ALI               | AROUND                                       |          |
| * *VEHICI                                   | LE OPTION NOT AVAIL                                 | ABLE**                       |  |          |
| 0011  | 07006   | EA                           | 45,930.0000                                  |          |
| AUTOMOB:                                    | ILES AND STATION WA                                 | GONS                         |  |          |
|   | E - COMPACT UTILITY                                 |                              |  |          |
| MAKE & 1                                    | MODEL: MUSTANG MACH                                 | -E HDR HAZ SEI               |  |          |
|   | 07006   |                              | 22,985.0000                                  |          |
| 0012  |   | EA                           |  |          |
| 0012<br>AUTOMOBI<br>TYPE 9 -                | 07006   | EA<br>GONS<br>EHICLE, AWD OI | 22,985.0000                                  |          |
| 0012<br>AUTOMOBI<br>TYPE 9 -<br>MAKE & N    | 07006<br>ILES AND STATION WA<br>- COMPACT UTILITY V | EA<br>GONS<br>EHICLE, AWD OI | 22,985.0000                                  |          |

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DATE: