1-AE. **ARCHITECTURE AND ENGINEERING SERVICES**  
*Department of General Services*

**Contract ID:** Professional Service to Provide Structural Design and Engineering Services for Multiple Construction Projects  
Project No. DGS-17-007-IQC, ADPICS No. See Below

**Description:** The Contractor shall provide structural design and engineering services for multiple construction projects with fees not greater than $200,000. Contracts shall be awarded to multiple Offerors who submit proposals that have been determined to be qualified with a ranking of 85% or higher. Awards will be made in two groups of contractors: 1. Certified Small Business Reserve Contractors (noted by asterisk) and 2. All others. Awards will be made to 4 qualified offerors 2 in each category.

**Procurement Method:** Architectural & Engineering

<table>
<thead>
<tr>
<th>Bids or Proposals</th>
<th>Qualification Score</th>
<th>Project Limit</th>
<th>Contract Limit</th>
</tr>
</thead>
<tbody>
<tr>
<td>RK&amp;K - Baltimore, MD</td>
<td>127.7/91%</td>
<td>$200,000</td>
<td>$500,000</td>
</tr>
<tr>
<td>WBCM – Baltimore, MD</td>
<td>127.4/91%</td>
<td>$200,000</td>
<td>$500,000</td>
</tr>
<tr>
<td>EBA Engineering – Baltimore, MD</td>
<td>123.0/88%</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Alpha Corporation – Baltimore, MD</td>
<td>120.8/86%</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Johnson, Miriam &amp; Thompson – Baltimore, MD</td>
<td>114.2/82%</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>KCI – Sparks, MD</td>
<td>110.8/79%</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Leuterio Thomas, LLC – Baltimore, MD</td>
<td>101.5/73%</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Brinjac Engineering - Hunt Valley, MD</td>
<td>69.6/50%</td>
<td>N/A</td>
<td>N/A</td>
</tr>
</tbody>
</table>

**SBR Bids or Proposals**

<table>
<thead>
<tr>
<th>Qualification Score</th>
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<tbody>
<tr>
<td>Rotating Score</td>
<td>$200,000</td>
<td>$500,000</td>
</tr>
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</table>

**Award:**

- RK&K
- WBCM
- Carroll Engineering - (SBR# 241843)
- Brudis & Associates - (SBR# 302983)
1-AE. ARCHITECTURE AND ENGINEERING SERVICES (cont’d)

**Term:**
01/01/2018 - 12/31/2019
(w 1-2 year renewal option)

**Original Contract Amount:**
$500,000 Contract Limit per Firm 4 firms @
$500,000 = $2,000,000.00.
$500,000 Contract Limit per Firm 4 firms =
$2,000,000.00 Option Renewal
$4,000,000.00 Potential contract total

**MBE Participation:**
30% (determined on a task order basis)

**Performance Bond:**
N/A

**Resident Businesses:**
Yes

**Remarks:** Four of the seven firms that submitted technical proposals achieved the minimum qualifying score of 85% and were recommended by the Qualification Committee for price proposal negotiations. It was determined that a Second Phase Review Panel evaluation was not required. At the meeting on September 21, 2017, the General Professional Services Selection Board (GPSSB) approved the Qualification Committee’s recommendation of the ranking of the firms and authorized negotiations with the top ranked firms. The Qualification Committee’s recommendation of the ranking of the firms and authorized negotiations with the top ranked firms of RK&K, WBCM, Carroll Engineering and Brudis & Associates.

The price proposal submitted by each firm reflected billing rates for each discipline required for this contract. The billing rates were inclusive of direct salaries, fringe benefits, overhead, profit, materials, and all other costs, direct and indirect. The fee for each project/task order awarded under the proposed agreement will be negotiated and the contract will be approved and executed by the State individually. Projects/task orders will normally be awarded on a rotating basis beginning with the number one ranked firm. Once the project award process has been initiated with a firm in the normal rotation, the next opportunity for project award will go to the next firm in the rotation unless the unit issuing the assignment finds that:

1. The firm is unable to perform the assignment;
2. The hours or fees proposed by the firm for services needed cannot successfully be negotiated to an amount the State considers fair and reasonable,
3. Another firm has special experience or qualifications, including geographic proximity to the site for which services are needed, that make it’s in the best interest of the State to give the assignment to another firm, or
4. Assignment to another firm would tend to balance to a greater extent, among firms on the indefinite quantity contract list being used, the fees paid or payable for work assignments previously issued.
1-AE. ARCHITECTURE AND ENGINEERING SERVICES (cont’d)

Remarks: (cont’d)

The services performed shall be consistent with prudent professional architectural and engineering practices and in accordance with the latest State of Maryland Codes, Regulations, and Department of General Services’ design standards. The Contractor include services of preparation for Studies, evaluations, reports, Schematic design, design development (plans and specifications), Construction documents, Construction bid evaluation, Construction phase services; and Design reviews.

A contractual agreement of this nature is necessary to enable the State to fulfill its ongoing construction and renovation responsibility in a cost effective and timely manner.

The price proposals and the scope of services represented by the price proposals were reviewed by the General Professional Services Selection Board. The price proposals were accepted by the General Board as fair, competitive, and reasonable as required by Title 13-308 of the State Finance and Procurement Article, Annotated Code of Maryland.

Fund Source: Various

Resident Businesses: Yes

MD Tax Clearance: RK&K - 17-2996-1111 – 001B8400249
WBCM - 17-2993-1111 – 001B8400250
Carroll Engineering - 17-2994-1111 – 001B8400251
Brudis & Associates - 17-2995-1111 – 001B8400252

BOARD OF PUBLIC WORKS  THIS ITEM WAS:

APPROVED  DISAPPROVED  DEFERRED  WITHDRAWN
WITH DISCUSSION WITHOUT DISCUSSION
2-AE. ARCHITECTURE AND ENGINEERING SERVICES
Department of General Services

Contract ID: Professional Service Agreement for Consultants Services to Provide Technical Reviews of Public Schools and Community College Projects Project No. DGS-17-017-IQC, ADPICS No. See Below

Description: The Contractor shall provide technical design review focusing on compliance with codes, increase of clarity, and reduction of conflicts for design development and construction document submission for public schools and community colleges projects. Individual assignments will be based on the need for design development and construction document reviews during the design of capital projects. Contracts shall be awarded to multiple Offerors who submit Proposals that have been determined to be qualified with a ranking of 85% or higher. Awards will be made in two groups of contractors 1. Certified Small Business Reserve Contractors (noted by asterisk) and 2. All others. Awards will be made to 4 qualified offerors 2 in each category.

Procurement Method: Architectural & Engineering

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<td>MBP- Columbia, MD</td>
<td>163.7/96%</td>
<td>$200,000</td>
<td>$500,000</td>
</tr>
<tr>
<td>Alpha Corporation - Baltimore, MD</td>
<td>152.8/90%</td>
<td>$200,000</td>
<td>$500,000</td>
</tr>
<tr>
<td>Gaudreau, Inc. – Baltimore, MD</td>
<td>139.2/82%</td>
<td>N/A</td>
<td>N/A</td>
</tr>
</tbody>
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<table>
<thead>
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<tr>
<td>*ATI, Inc. - Columbia, MD</td>
<td>161.5/95%</td>
<td>$200,000</td>
<td>$500,000</td>
</tr>
<tr>
<td>*Brudis &amp; Assoc., Inc. – Columbia, MD</td>
<td>150.3/87%</td>
<td>$200,000</td>
<td>$500,000</td>
</tr>
<tr>
<td>*K.Dixon Arch – Columbia, MD</td>
<td>145.2/85%</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>*CSI Engineering – Laurel, MD</td>
<td>128.5/76%</td>
<td>N/A</td>
<td>N/A</td>
</tr>
</tbody>
</table>

Award: MBP
ATI, Inc. - (SBR# 293892)
Alpha Corporation
Brudis & Associates, Inc. – (SBR# 302983)

Term: 01/01/2018 -12/31/2019
(w/1-2 year renewal option)
2-AE. ARCHITECTURE AND ENGINEERING SERVICES (cont'd)

Original Contract Amount: $500,000 Contract Limit per Firm 4 firms @ $500,000.00 = $2,000,000.00.

$500,000 Contract Limit per Firm 4 firms = $2,000,000.00 Option Renewal

$4,000,000.00 Potential contract total

MBE Participation: 30%

Performance Bond: N/A

Resident Businesses: Yes

Remarks: Five of the seven firms that submitted technical proposals achieved the minimum qualifying score of 85% and were recommended by the Qualification Committee for price proposal negotiations. It was determined that a Second Phase Review Panel evaluation was not required. At the meeting on September 21, 2017, the General Professional Services Selection Board (GPSSSB) approved the Qualification Committee’s recommendation of the ranking of the firms and authorized negotiations with the top ranked firms. The Qualification Committee’s recommendation of the ranking of the firms and authorized negotiations with the top ranked firms of Alpha Corporation, ATI, Inc., Brudis & Associates, Inc. and MBP.

The price proposal submitted by each firm reflected billing rates for each discipline required for this contract. The billing rates were inclusive of direct salaries, fringe benefits, overhead, profit, materials, and all other costs, direct and indirect. The fee for each project/task order awarded under the proposed agreement will be negotiated and the contract will be approved and executed by the State individually. Projects/task orders will normally be awarded on a rotating basis beginning with the number one ranked firm. Once the project award process has been initiated with a firm in the normal rotation, the next opportunity for project award will go to the next firm in the rotation unless the unit issuing the assignment finds that:

1. The firm is unable to perform the assignment;
2. The hours or fees proposed by the firm for services needed cannot successfully be negotiated to an amount the State considers fair and reasonable,
3. Another firm has special experience or qualifications, including geographic proximity to the site for which services are needed, that make it in the best interest of the State to give the assignment to another firm, or
4. Assignment to another firm would tend to balance to a greater extent, among firms on the indefinite quantity contract list being used, the fees paid or payable for work assignments previously issued.

The services performed shall be consistent with prudent professional architectural and engineering practices and in accordance with the latest State of Maryland Codes, Regulations, and Department of General Services’ design standards.
2-AE. ARCHITECTURE AND ENGINEERING SERVICES (cont'd)

A contractual agreement of this nature is necessary to enable the State to fulfill its ongoing construction and renovation responsibility in a cost effective and timely manner.

The price proposals and the scope of services represented by the price proposals were reviewed by the General Professional Services Selection Board. The price proposals were accepted by the General Board as fair, competitive, and reasonable as required by Title 13-308 of the State Finance and Procurement Article, Annotated Code of Maryland.

Fund Source:          MCCBL 2016 Item 183
                       MCCBL 2017 Item 204

Resident Businesses:  Yes

MD Tax Clearance:     Alpha Corporation -17-1914-1111 – 001B8400245
                       ATI, Inc. - 17-2915-0101 – 001B8400246
                       Brudis & Associates, Inc. – 17-2916-1111 –
                       001B8400247
                       MBP- 17-2917-0111 – 001B8400248

BOARD OF PUBLIC WORKS THIS ITEM WAS:
APPROVED              DEFERRED
DISAPPROVED WITH DISCUSSION
WITHDRAWN WITHOUT DISCUSSION