4-AE. ARCHITECTURE AND ENGINEERING SERVICES
Department of General Services

Contract ID: Professional Services Agreement to Provide Architectural and Engineering Services for Construction Scheduling and Claims Analysis for Multiple Construction Projects with Fees Project No. DGS-18-018-IQC ADPICS No. 001B8400065 Connell & Laurence 001B8400066 I-Civil Inc.

Description: Indefinite Quantity Contract Agreement to provide architectural and engineering services for construction scheduling and claims analysis to the Maryland Department of General Services on an as needed basis. The proposed agreement will be effective for two years with one two-year renewal option. The selected firms may be awarded more than one project. The aggregate fee for the total of projects awarded to any firm may not exceed $500,000.

Procurement Method: Maryland Architectural and Engineering Services Act (Small Business Reserve)

<table>
<thead>
<tr>
<th>Bids or Proposals</th>
<th>Qualification and Technical Scores</th>
<th>Project Limit:</th>
<th>Contract Limit:</th>
</tr>
</thead>
<tbody>
<tr>
<td>O'Connell &amp; Lawrence, Olney MD</td>
<td>90%</td>
<td>$300,000</td>
<td>$500,000</td>
</tr>
<tr>
<td>I-Civil Inc., Woodstock, Sparks, MD</td>
<td>86%</td>
<td>$300,000</td>
<td>$500,000</td>
</tr>
<tr>
<td>Resolution Management Consultants, Inc.,</td>
<td>84%</td>
<td>N/A</td>
<td>N/A</td>
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<td>Marlton NJ.</td>
<td></td>
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<tr>
<td>DM Enterprise, LLC, Baltimore, MD</td>
<td>81%</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>O'Connor Construction Management, Rockville, MD</td>
<td>79%</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Anthony Management Group, LLC, Columbia, MD</td>
<td>74%</td>
<td>N/A</td>
<td>N/A</td>
</tr>
</tbody>
</table>

Awards: O’Connell & Lawrence, Olney MD (SB 11-3062) I-Civil Inc., Woodstock, - Sparks, MD (SB12-26795)

Term: 8/18/2017 - 8/17/2019 (with one (1) two-year renewal option)

Amount: $500,000 Est. (Base Contract) $500,000 Est. (Option) $1,000,000 Est. Total Per Firm (4 yrs.)
4-AE. ARCHITECTURE AND ENGINEERING SERVICES (cont'd)

**Performance Bond:** None

**Remarks:** At the April 20, 2017 public meeting of the General Professional Services Selection Board, the Chairman of the Qualification Committee reported that two (2) of the six (6) firms which submitted technical proposals achieved the minimum qualifying score of 85% and were potentially eligible to provide the required services. The Committee asked the Board to authorize the request of price proposals from the two (2) selected firms.

The price proposal submitted by each firm reflected billing rates for each discipline required for this contract. The billing rates were inclusive of direct salaries, fringe benefits, overhead, profit, materials, and all other costs, direct and indirect.

The fee for each project awarded under the proposed agreement shall be negotiated and the contract will be approved and executed by the State individually. Projects will normally be awarded on a rotating basis beginning with the number one ranked firm. Once the project award process has been initiated with a firm in the normal rotation, the next opportunity for project award will go to the next firm in the rotation unless the unit issuing the assignment finds that:

1. The firm is unable to perform the assignment,
2. the hours or fees proposed by the firm for services needed cannot successfully be negotiated to an amount the State considers fair and reasonable,
3. another firm has special experience or qualifications, including geographic proximity to the site for which services are needed, that make it in the best interest of the State to give the assignment to another firm, or
4. assignment to another firm would tend to balance to a greater extent, among firms on the IQC list being used, the fees paid or payable for work assignments previously issued.

At the June 22, 2017 public meeting of the General Professional Services Selection Board, the Chairman of the Negotiation Committee certified to the General Board that the negotiations were conducted in accordance with the regulations governing the Negotiation Committee and that the price proposals were determined to be fair, competitive, and reasonable.

The price proposals and the scope of services represented by the price proposals were reviewed by the General Professional Services Selection Board. The price proposals were accepted by the General Board as fair, competitive, and reasonable as required by Title 13-308 of the State Finance and Procurement Article, Annotated Code of Maryland.
4.AE. ARCHITECTURE AND ENGINEERING SERVICES (cont'd)

The Negotiation Committee's recommendation was approved by the General Professional Services Selection Board on June 22, 2017 and is recommended to the Board of Public Works for approval.

**Fund Source:** Various accounts

**Resident Business:** Yes

**MD Tax Clearance:** 17-0733-1111, O'Connell & Lawrence, Inc.; 17-1762-0111 I-Civil, Inc.

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**BOARD OF PUBLIC WORKS**  **THIS ITEM WAS:**

- APPROVED
- DISAPPROVED
- WITH DISCUSSION
- DEFERRED
- WITHDRAWN
- WITHOUT DISCUSSION

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